

## MANAGEMENT'S REPORT

The accompanying consolidated financial statements of Clairvest Group Inc. were prepared by management, which is responsible for the integrity and fairness of the financial information presented. These consolidated financial statements are prepared in accordance with International Financial Reporting Standards. The financial information contained elsewhere in the annual report has been reviewed to ensure consistency with the consolidated financial statements.

Management maintains a system of internal accounting controls designed to provide reasonable assurance that assets are safeguarded, that transactions are properly authorized and that financial records are properly maintained to facilitate the preparation of financial statements in a timely manner. Under the supervision of management, an evaluation of the effectiveness of the Company's internal control over financial reporting was carried out for the year ended March 31, 2017. Based on that evaluation, management concluded that the Company's internal control over financing reporting was effective for the year ended March 31, 2017.

The Board of Directors carries out its responsibility for the consolidated financial statements in this annual report principally through its Audit Committee. The Audit Committee, which comprised three non-management Directors during the year ended March 31, 2017, meets periodically with management and with external auditors to discuss the scope and results with respect to financial reporting of the Company. The Audit Committee has reviewed the consolidated financial statements with management and with the independent auditors. The consolidated financial statements have been approved by the Board of Directors on the recommendation of the Audit Committee.

Ernst & Young LLP, appointed external auditors by the shareholders, have audited the consolidated financial statements and their report is included herewith.



B. Jeffrey Parr  
Co-Chief Executive Officer  
and Managing Director



Daniel Cheng  
Chief Financial Officer

## INDEPENDENT AUDITORS' REPORT

### TO THE SHAREHOLDERS OF CLAIRVEST GROUP INC.

We have audited the accompanying consolidated financial statements of **Clairvest Group Inc.**, which comprise the consolidated statements of financial position as at March 31, 2017 and 2016, and the consolidated statements of comprehensive income, changes in shareholders' equity and cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information.

#### MANAGEMENT'S RESPONSIBILITY FOR THE CONSOLIDATED FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### AUDITORS' RESPONSIBILITY

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

#### OPINION

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of **Clairvest Group Inc.** as at March 31, 2017 and 2016, and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards.

The logo for Ernst & Young LLP, featuring the company name in a stylized, handwritten-style font.

Chartered Professional Accountants  
Licensed Public Accountants

Toronto, Canada  
June 22, 2017

## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

As at March 31

\$000s	2017	2016
<b>ASSETS</b>		
Cash and cash equivalents [notes 3, 13 and 16]	\$ 106,205	\$ 65,250
Temporary investments [notes 3 and 16]	15,964	21,793
Accounts receivable and other assets [notes 9[m] and 16]	21,551	27,446
Loans receivable [notes 6, 9[l] and 16]	15,654	30,563
Derivative instruments [note 14]	24	581
Income taxes recoverable	2,029	4,888
Carried interest receivable [note 9[j]]	98,322	64,009
Corporate investments [notes 6 and 16]	410,102	353,801
Fixed assets [notes 7 and 9[o]]	2,100	1,860
	<b>\$ 671,951</b>	<b>\$ 570,191</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>Liabilities</b>		
Accounts payable and accrued liabilities [note 9[o]]	\$ 3,914	\$ 2,501
Income taxes payable	96	110
Accrued compensation expense [notes 12 and 15[h]]	8,312	6,860
Share-based compensation [note 12]	21,705	17,083
Management participation [note 9]	67,050	43,977
Deferred income tax liability [note 10]	20,670	14,139
	<b>\$ 121,747</b>	<b>\$ 84,670</b>
Contingencies, commitments and guarantees [note 15]		
<b>Shareholders' equity</b>		
Share capital [note 11]	\$ 81,554	\$ 81,662
Retained earnings	468,650	403,859
	<b>550,204</b>	<b>485,521</b>
	<b>\$ 671,951</b>	<b>\$ 570,191</b>

See accompanying notes

On behalf of the Board:



MICHAEL BREGMAN  
Director



JOSEPH J. HEFFERNAN  
Director

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the years ended March 31

\$000s [except per share information]	2017	2016
<b>REVENUE</b>		
Net investment gains [notes 4 and 6]	\$ 72,946	\$ 38,079
Distributions and interest income [notes 6 and 9]	20,266	18,820
Net carried interest income [note 5]	35,617	16,255
Management fees [notes 9[e] and 9[h]]	1,311	835
Advisory and other fees [note 9[n]]	1,330	1,928
	<b>131,470</b>	<b>75,917</b>
<b>EXPENSES</b>		
Employee compensation and benefits [notes 12 and 15[h]]	11,342	10,025
Share-based compensation expenses [note 12]	10,992	6,264
Administration and other expenses	4,888	4,208
Finance and foreign exchange expenses [note 8]	814	439
Management participation [note 9]	23,834	11,754
	<b>51,870</b>	<b>32,690</b>
Income before income taxes	79,600	43,227
Income tax expense [note 10]	9,474	3,261
<b>Net income and comprehensive income for the year</b>	<b>\$ 70,126</b>	<b>\$ 39,966</b>
Basic and fully diluted net income and comprehensive income per share [note 11]	\$ 4.61	\$ 2.63

See accompanying notes

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

For the years ended March 31

\$000s	Share capital	Retained earnings	Total shareholders' equity
<b>As at April 1, 2016</b>	<b>\$ 81,662</b>	<b>\$ 403,859</b>	<b>\$ 485,521</b>
Changes in shareholders' equity			
Net income and comprehensive income for the year		70,126	70,126
Dividends declared [\$0.3191 per share]		[4,855]	[4,855]
Purchase and cancellation of shares [note 11]	[108]	[480]	[588]
<b>As at March 31, 2017</b>	<b>\$ 81,554</b>	<b>\$ 468,650</b>	<b>\$ 550,204</b>
<b>As at April 1, 2015</b>	<b>\$ 79,314</b>	<b>\$ 368,380</b>	<b>\$ 447,694</b>
Changes in shareholders' equity			
Net income and comprehensive income for the year		39,966	39,966
Dividends declared [\$0.2958 per share]		[4,487]	[4,487]
Issuance of shares on exercise of stock options [note 12]	2,348		2,348
<b>As at March 31, 2016</b>	<b>\$ 81,662</b>	<b>\$ 403,859</b>	<b>\$ 485,521</b>

See accompanying notes

## CONSOLIDATED STATEMENTS OF CASH FLOWS

For the years ended March 31

\$000s	2017	2016
<b>OPERATING ACTIVITIES</b>		
Net income and comprehensive income for the year	\$ 70,126	\$ 39,966
Add [deduct] items not involving a current cash outlay		
Amortization and impairment of fixed assets	428	658
Share-based compensation expense	11,986	4,608
Deferred income tax expense	6,531	6,075
Net investment gains	[72,946]	[38,079]
Unrealized carried interest income and management participation	[11,240]	[4,050]
Non-cash items relating to foreign exchange forward contracts	100	[104]
Non-cash items relating to corporate investments	268	1,819
	5,253	10,893
Adjustments for:		
Net proceeds on sale of temporary investments	5,829	36,718
Loans advanced [notes 6[i], 6[j] and 9]	[58,549]	[236,038]
Receipt of loans advanced [notes 6[i], 6[j] and 9]	73,458	216,926
Loans received	—	146
Repayment of loans received	—	[146]
Proceeds [cost] on settlement of realized foreign exchange forward contracts [note 14]	457	[4,818]
Investments made in investee companies or acquisition entities	[21,110]	[40,887]
Proceeds on sale of investee companies	—	13
Return of capital from acquisition entities	37,487	14,754
Settlement of share-based compensation liability	[7,364]	[12,053]
	30,208	[25,385]
Net change in non-cash working capital balances related to operations [note 13]	11,605	[16,512]
<b>Cash provided by [used in] operating activities</b>	<b>47,066</b>	<b>[31,004]</b>
<b>INVESTING ACTIVITIES</b>		
Purchase of fixed assets, net of disposals	[668]	[251]
<b>Cash used in investing activities</b>	<b>[668]</b>	<b>[251]</b>
<b>FINANCING ACTIVITIES</b>		
Cancellation of common shares	[588]	—
Cash dividends paid	[4,855]	[4,487]
Issuance of share capital [note 11]	—	2,348
<b>Cash used in financing activities</b>	<b>[5,443]</b>	<b>[2,139]</b>
<b>NET INCREASE [DECREASE] IN CASH AND CASH EQUIVALENTS DURING THE YEAR</b>	<b>40,955</b>	<b>[33,394]</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR</b>	<b>65,250</b>	<b>98,644</b>
<b>CASH AND CASH EQUIVALENTS, END OF YEAR [NOTE 13]</b>	<b>\$ 106,205</b>	<b>\$ 65,250</b>
<b>SUPPLEMENTAL CASH FLOW INFORMATION</b>		
Interest received	\$ 3,244	\$ 2,564
Distributions received	\$ 59,013	\$ 11,761
Income taxes paid	\$ 3,386	\$ 1,941
Interest paid	\$ 568	\$ 752

See accompanying notes

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2017 and 2016 [tabular dollar amounts in thousands, except per share information]

### 1. NATURE OF ACTIVITIES

Clairvest Group Inc. ["Clairvest" or the "Company"] is a private equity investor that specializes in partnering with management teams and other stakeholders of both emerging and established companies. The Company's shares are traded on the Toronto Stock Exchange ["TSX"] under symbol CVG. The Company, which operates in only one business segment, actively seeks to form mutually beneficial investments with entrepreneurial corporations. Clairvest invests its own capital, and that of third parties, through Clairvest Equity Partners III Limited Partnership ["CEP III"], Clairvest Equity Partners IV Limited Partnership ["CEP IV"], Clairvest Equity Partners IV-A Limited Partnership ["CEP IV-A"], Clairvest Equity Partners V Limited Partnership ["CEP V"] and Clairvest Equity Partners V-A Limited Partnership ["CEP V-A"] [together, the "CEP Funds"]. Clairvest contributes financing and strategic expertise to support the growth and development of its investee companies in order to create realizable value for all shareholders. Clairvest is incorporated under the laws of the Province of Ontario.

The Company's head office is located at 22 St. Clair Avenue East, Suite 1700, Toronto, Ontario, Canada, M4T 2S3.

### 2. SIGNIFICANT ACCOUNTING POLICIES

#### Basis of preparation

The consolidated financial statements of Clairvest are prepared in accordance with International Financial Reporting Standards ["IFRS"] as issued by the International Accounting Standards Board ["IASB"].

These audited annual consolidated financial statements and related notes of Clairvest for the years ended March 31, 2017 and 2016 ["consolidated financial statements"] were authorized for issuance by the Board of Directors on June 22, 2017.

The consolidated financial statements have been presented on a historical cost basis, except for certain financial instruments that have been measured at fair value. The consolidated financial statements have been prepared on a going concern basis and are presented in Canadian dollars, which is the functional currency of the Company. All values are rounded to the nearest thousand dollars [\$000s], except where otherwise indicated.

#### Basis of consolidation

The consolidated financial statements have been prepared in accordance with IFRS 10, *Consolidated Financial Statements* ["IFRS 10"], as issued by the IASB and include the accounts of the Company and its consolidated subsidiaries. As discussed under critical accounting estimates and judgments, the Company has determined it meets the definition of an investment entity.

#### *Consolidated subsidiaries*

In accordance with IFRS 10, subsidiaries are those entities that provide investment-related services and that the Company controls by having the power to govern the financial and operating policies of the entity. Such entities would include those which earn priority distributions or management fees and carried interest from the CEP Funds. All intercompany amounts and transactions amongst these consolidated entities have been eliminated upon consolidation. The existence and effect of potential voting rights that are currently exercisable and shareholder agreements are considered when assessing whether the Company controls an entity. Subsidiaries are fully consolidated from the date on which control is obtained by the Company and are subsequently deconsolidated from the consolidated financial statements on the date that control ceases.

The following entities, which are significant in nature, do not meet the definition of an investment entity and provide investment-related services on behalf of the Company.

- Clairvest GP Manageco Inc.
- Clairvest GP [GPLP] Inc.
- CEP MIP GP Corporation
- Clairvest USA Limited
- Clairvest General Partner Limited Partnership
- Clairvest General Partner III Limited Partnership
- Clairvest General Partner IV Limited Partnership

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2017 and 2016 [tabular dollar amounts in thousands, except per share information]

Clairvest General Partner V Limited Partnership  
PGO Aviation Limited Partnership

### ***Interests in unconsolidated subsidiaries ["acquisition entities"]***

In accordance with the amendments for investment entities under IFRS 10, interests in subsidiaries other than those that provide investment-related services are accounted for at fair value through profit or loss rather than through consolidation. As discussed under critical accounting estimates and judgments, management exercised judgement when determining whether subsidiaries are investment entities.

The following entities, which are significant in nature, are controlled by Clairvest either directly or indirectly and are used as acquisition entities of the Company that are accounted for at fair value rather than consolidated. These entities' principal place of business is in Canada.

2141788 Ontario Corporation ["2141788 Ontario"]  
2486303 Ontario Inc. ["2486303 Ontario"]  
CEP III Co-Investment Limited Partnership ["CEP III Co-Invest"]  
MIP III Limited Partnership ["MIP III"]  
CEP IV Co-Investment Limited Partnership ["CEP IV Co-Invest"]  
MIP IV Limited Partnership ["MIP IV"]  
CEP V Co-Investment Limited Partnership ["CEP V Co-Invest"]  
MIP V Limited Partnership ["MIP V"]

The Company may also use intermediate subsidiaries whose sole purpose is to hold investments for the Company and therefore not included in the list above.

### ***Interests in the CEP Funds***

Clairvest manages and invests alongside the CEP Funds, which meet the definition of structured entities under IFRS. Clairvest provides loans to and earns priority distributions or management fees and carried interest from the CEP Funds, which are further described in *note 9*. The Company concluded that its ownership interests in the CEP Funds do not meet the definition of control under IFRS. Accordingly, the financial positions and operating results of the CEP Funds and other funds it manages for certain co-investors are not included in Clairvest's consolidated financial statements.

### **[a] Classification and recognition of financial instruments**

In accordance with IAS 39, *Financial Instruments: Recognition and Measurement*, financial assets and financial liabilities are classified at initial recognition into the following categories:

#### ***Financial assets and liabilities at fair value through profit or loss ["FVTPL"]***

This category is further divided into the following:

Financial instruments classified as held for trading: Financial assets and liabilities are classified as held for trading if they are acquired for the purpose of selling and/or repurchasing in the near term, and are acquired principally for the purpose of generating a profit from short-term fluctuations in price.

Financial instruments designated as FVTPL through inception: Cash equivalents, temporary investments, derivative instruments, and corporate investments are designated as FVTPL upon initial recognition. These financial assets are designated upon initial recognition on the basis that they are part of a group of financial assets that are managed and have their performance evaluated on a fair value basis, in accordance with risk management and investment strategies of the Company. The Company does not apply hedge accounting to its derivative instruments.

#### ***Loans and receivables***

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. The Company includes in this category receivable balances relating to direct and indirect investee companies ["investee companies"] and the CEP Funds as well as other short-term receivables.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### ***Other financial liabilities***

This category includes all financial liabilities, other than those classified as FVTPL. The Company includes in this category amounts relating to accounts payable, accrued liabilities and loans payable.

### **[b] Cash and cash equivalents**

Cash and cash equivalents comprise cash at bank and in hand and short-term deposits with an original maturity of three months or less.

### **[c] Temporary investments and corporate investments**

The Company carries its temporary investments and its corporate investments at fair value. When a financial instrument is initially recognized, its fair value is generally the value of consideration paid or received. Acquisition costs relating to corporate investments are not included as part of the cost of the investment. Subsequent to initial recognition, for the fair value of an investment quoted on an active market, the fair value is generally the closing bid price on the principal exchange on which the investment is traded. Investments that are escrowed or otherwise restricted as to sale or transfer are recorded at a value which takes into account the escrow terms or other restrictions. In determining the fair value for such investments, the Company considers the nature and length of the restriction, business risk of the investee company, its stage of development, market potential, relative trading volume and price volatility and any other factors that may be relevant to the ongoing and realizable value of the investments. The amounts at which Clairvest's publicly traded investments could be disposed of may differ from this fair value and the differences could be material. Differences could arise as the value at which significant ownership positions are sold is often different from the quoted market price due to a variety of factors such as premiums paid for large blocks or discounts due to illiquidity. Estimated costs of disposition are not included in the fair value determination.

In the absence of an active market, the fair values are determined by management using the appropriate valuation methodologies after considering the history and nature of the business, operating results and financial conditions, the general economic, industry and market conditions, capital market and transaction market conditions, contractual rights relating to the investment, public market comparables, private company transactions multiples and, where applicable, other pertinent considerations. The process of valuing investments for which no active market exists is inevitably based on inherent uncertainties and the resulting values may differ from values that would have been used had an active market existed. The amounts at which Clairvest's privately held investments could be disposed of may differ from the fair value assigned and the differences could be material. Estimated costs of disposition are not included in the fair value determination.

In determining the fair value of public company warrants, the underlying security of which is traded on a recognized securities exchange, if there are sufficient and reliable observable market inputs, including exercise price and term of the warrants, market interest rate, and current market price, expected dividends and volatility of the underlying security, a valuation technique is used. If market inputs are insufficient or unreliable, the warrants are valued at intrinsic value, which is equal to the higher of the closing bid price of the underlying security, less the exercise price of the warrant, or nil. For private company warrants, the underlying security of which is not traded on a recognized securities exchange, the fair value is determined consistently with other investments which do not have an active market as described above.

### **[d] Foreign currency translation**

Income and expenses denominated in foreign currencies are translated into Canadian dollars at exchange rates prevailing at the transaction date. Monetary assets and liabilities are translated into Canadian dollars using exchange rates in effect at the consolidated statements of financial position dates. Non-monetary assets and liabilities that are measured at historical cost are translated into Canadian dollars using the exchange rate at the date of transaction. Non-monetary assets and liabilities that are carried at fair value are translated into Canadian dollars using exchange rates at the date the fair value was determined. Exchange gains and losses are included in income in the period in which they occur. Foreign currency transaction gains and losses on financial instruments classified as FVTPL are included in the consolidated statements of comprehensive income as part of net investments gains.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2017 and 2016 [tabular dollar amounts in thousands, except per share information]

### [e] Derivative instruments

The Company and its acquisition entities enter into foreign exchange forward contracts to hedge their exposure to exchange rate fluctuations on their foreign currency denominated investments and loans. These foreign exchange forward contracts and their underlying investments and loans are valued at exchange rates in effect at the consolidated statements of financial position dates.

Foreign exchange forward contracts entered into by the Company are included in the consolidated statements of financial position as derivative instruments and are valued at fair value representing the estimated amount that the Company would have been required to pay, or received, had the Company settled the outstanding contracts at the consolidated statements of financial position dates. Any unrealized gains or losses are included in finance and foreign exchange expense in the consolidated statements of comprehensive income.

Foreign exchange forward contracts entered into by the Company's acquisition entities are included in the fair value determination of these acquisition entities.

### [f] Income recognition

Realized gains or losses on disposition of corporate investments and change in unrealized gains or losses in the value of corporate investments are calculated based on weighted average cost and are included in net investment gains in the consolidated statements of comprehensive income. Management fees and advisory and other fees are recorded as income on an accrual basis when earned. Distributions and interest income are recognized on an accrual basis and dividend income is recognized on the ex-dividend date. Carried interest from the CEP Funds are recognized on an accrual basis when estimated fair values of the underlying investments can be measured reliably.

### [g] Income taxes

#### ***Current income tax***

Current income tax assets and liabilities for the current period are measured at the amount expected to be recovered from or paid to taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date in the countries where the Company and its acquisition entities operate and generate taxable income. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

#### ***Deferred income tax***

The Company records deferred income tax expense or recovery using the asset and liability method. Under this method, deferred income taxes reflect the expected deferred tax consequences of temporary differences between the carrying amounts of assets and liabilities and their respective income tax bases, as well as certain carryforward items. Deferred income tax assets and liabilities are determined for each temporary difference based on the income tax rates that are expected to be in effect when the asset or liability is settled. Deferred income tax assets are only recognized to the extent that, in the opinion of management, the most probable outcome is that the deferred income tax asset will be realized.

### [h] Stock-based compensation plans

The Company's stock option plans allow for a cash settlement of stock options. As the economics to choose cash or shares as settlement is the same for all holders, compensation expense is recognized over the applicable vesting period and a corresponding liability is recorded based on the fair value of the outstanding stock options at the consolidated statements of financial position dates. Fair value is measured by use of an appropriate option-pricing model. On the exercise of stock options for shares, the liability recorded with respect to the options and consideration paid by the employees is credited to share capital. On the exercise of stock options for cash, the liability recorded is reduced and any difference between the liability accrued and the amount paid is charged to share-based compensation expense.

### [i] Deferred share unit plans

Directors of the Company may elect annually to receive all or a portion of their compensation in deferred share units ["DSUs"] based on the market value of a Clairvest common share on the date directors fees are payable. Upon redemption of DSUs, the Company pays to the participant a lump sum cash payment equal to the number of DSUs to be redeemed multiplied by the market value of a Clairvest common share on the redemption date. A participant may redeem his or her

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2017 and 2016 [tabular dollar amounts in thousands, except per share information]

DSUs only following termination of board service. Under the Company's DSU plan, a change to the fair value of the DSUs is charged to share-based compensation expense and recorded as a liability.

Certain directors were also granted Appreciation Deferred Share Units ["ADSUs"]. Upon redemption of the ADSUs, the Company pays to the participant a lump sum cash payment equal to the number of ADSUs to be redeemed multiplied by the difference between the market value of a Clairvest common share on the redemption date and the market value of a Clairvest common share on the grant date. A participant may redeem his or her ADSUs only following termination of board service. Under the Company's ADSU plan, a change to the fair value of the ADSUs is charged to share-based compensation expense and recorded as a liability.

Certain employees of the Company may elect annually to receive all or a portion of their annual bonuses in employee deferred share units ["EDSU"]. The number of EDSUs granted to a participant is determined by dividing the amount of the elected bonuses to be received by way of EDSUs by the five-day volume-weighted average closing price of the Clairvest common shares. EDSUs may be redeemed for cash or for common shares of the Company. A participant may redeem his or her EDSUs only following termination of employment. Under the Company's EDSU plan, a change to the fair value of the EDSUs is charged to share-based compensation expense and recorded as a liability.

### [j] Book value appreciation rights plan

The Company may elect to issue all or a portion of a participant's stock option grant by way of book value appreciation rights units ["BVARs"]. Upon redemption of BVARs, the Company pays to the participant a lump sum cash payment equal to the number of BVARs to be redeemed multiplied by the increase in book value per share between the grant date and the redemption date, and grossed up such that the participant's after-tax proceeds equate to an amount as if the proceeds were taxed at the capital gains rate. The BVARs vest over a five-year period and the participant may only redeem his or her BVARs at the earlier of [i] five years from the grant date or [ii] cessation of employment with the Company.

Fair value of the BVARs is calculated based on the latest book value per share published at the time the value is being determined. As the Company's BVAR plan is a cash-settled plan, a change to the fair value of the BVARs is charged to share-based compensation expense and recorded as a liability.

### [k] Entitlements of partners of a limited partnership

The Company consolidates acquisition entities which include various limited partnerships as described in *note 2* and the entitlements of partners of these limited partnerships that are external to the consolidated group of the Company are recorded as a liability and an expense of the Company. Accordingly, that portion of the carried interest from the CEP Funds which are ultimately paid to the limited partners of MIP III, MIP IV and MIP V which are external to the consolidated group are recorded as a management participation liability and a management participation expense on the consolidated financial statements.

### [l] Fixed assets

Fixed assets are accounted for at cost less accumulated amortization. Leasehold improvements are amortized on a straight-line basis over the lease term including reasonably assured renewal options. All other fixed assets are amortized on a straight-line basis at the following rates per year:

Aircraft	10%
Computer equipment	30%
Computer software	50%
Furniture, fixtures and equipment	20%
Leasehold improvements	Term of lease

The Company assesses, at each reporting date, whether there is an indication that a fixed asset may be impaired. If any indication exists, the Company estimates the fixed asset's recoverable amount. The recoverable amount is the higher of its fair value less costs of disposal and its value in use. When the carrying amount exceeds its recoverable amount, the fixed asset is considered impaired and is written down to its recoverable amount.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2017 and 2016 [tabular dollar amounts in thousands, except per share information]

### [m] Net income and comprehensive income per share

Basic net income and comprehensive income per share ["net income"] are determined by dividing net income and comprehensive income attributable to common shareholders by the weighted average number of common shares outstanding during the year. Fully diluted net income and comprehensive income per share are determined in accordance with the treasury stock method and are based on the weighted average number of common shares and dilutive common share equivalents outstanding during the year.

### [n] Critical accounting estimates, assumptions and judgments

The preparation of consolidated financial statements in conformity with IFRS requires management to make estimates, assumptions and judgments that affect the reported amounts. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The Company makes estimates and assumptions concerning the future. The resulting accounting estimates could materially differ from the related actual results. The following estimates, assumptions and judgments have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next fiscal year:

#### ***Determination of investment entity***

Judgment is required when making the determination that the Company or its various subsidiaries meet the definition of an investment entity under IFRS. In accordance with IFRS 10, an investment entity is an entity that: "obtains funds from one or more investors for the purpose of providing them with investment management services, commits to its investors that its business purpose is to invest funds solely for returns from capital appreciation, investment income, or both, and measures and evaluates the performance of substantially all of its investments on a fair value basis." In addition, IFRS 10 clarifies that an investment entity may earn fee income from the provision of investment-related services to external parties. The Company has historically co-invested alongside third-party capital in the CEP Funds that it manages. In determining its status as an investment entity, the Company has determined that fair value is the primary measurement attribute used to monitor and evaluate its investments.

#### ***Fair value of financial instruments***

Certain financial instruments are recorded in the Company's consolidated statements of financial position at values that are representative of or approximate fair value. The fair value of a financial instrument that is traded in active markets at each reporting date is determined by reference to its quoted market price or dealer price quotations. The fair values of certain other financial instruments are determined using valuation techniques. By their nature, these valuation techniques require the use of estimates and assumptions. Changes in the underlying estimates and assumptions could materially impact the determination of the fair value of a financial instrument. Imprecision in determining fair value using valuation techniques may affect net investment gains reported in a particular period.

The Company assesses, at each reporting date, whether there is any objective evidence to revise the fair values of its financial instruments. The assessment of the fair value of a financial instrument requires significant judgment, where management evaluates, among other factors, the financial health and business outlook of their investees. Fair value information is presented in *note 17*.

#### ***Recognition of carried interest and corresponding expenses***

The determination of the Company's unrealized carried interest receivable recorded on the consolidated statements of financial position is based on the fair values of the financial instruments held by the CEP Funds. As discussed previously, fair values of certain financial instruments are determined using valuation techniques and by their nature, the use of estimates and assumptions. Changes in the underlying estimates and assumptions could materially impact the determination of the fair value of these financial instruments. Imprecision in determining fair value using valuation techniques may affect the calculation of unrealized carried interest receivable and the resulting accrued liabilities for future payouts relating to the unrealized carried interest at the consolidated statements of financial position dates.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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### *Income taxes*

The determination of the Company's income and other tax liabilities requires interpretation of complex laws and regulations often involving multiple jurisdictions. Judgment is required in determining whether deferred income tax assets should be recognized on the consolidated statements of financial position. Deferred income tax assets are recognized to the extent that the Company believes it is probable that the assets can be recovered. Furthermore, deferred income tax balances are recorded using enacted or substantively enacted future income tax rates. Changes in enacted income tax rates are not within the control of management. However, any such changes in income tax rates may result in actual income tax amounts that may differ significantly from estimates recorded in deferred tax balances.

### 3. CASH EQUIVALENTS AND TEMPORARY INVESTMENTS

Cash equivalents consist of deposits in investment and money market savings accounts which have maturities of less than 90 days from the date of acquisition. As at March 31, 2017, the yield ranged between 0.8% and 0.9% per annum [2016 – between 0.8% and 0.9%] with a weighted average rate of pre-tax return of 0.9% per annum [2016 – 0.9%].

As at March 31, 2017, temporary investments comprised guaranteed investment certificates which have maturities greater than 90 days from the date of acquisition and through to March 2018. The yield on these investments ranged between 1.4% and 1.7% per annum [2016 – between 1.6% and 7.8%], with a weighted average rate of pre-tax return of 1.5% per annum [2016 – 3.6%]. The composition of Clairvest's temporary investments as at March 31 was as follows:

	March 31, 2017			March 31, 2016
	Due in 1 year or less	Due after 1 year	Total	Total
Guaranteed investment certificates	\$ 15,964	\$ –	\$ 15,964	\$ 16,336
Corporate bonds and loans	–	–	–	5,457
	\$ 15,964	\$ –	\$ 15,964	\$ 21,793

### 4. NET INVESTMENT GAINS

Net investment gains for the years ended March 31, 2017 and 2016 comprised the following:

	2017	2016
Net realized gains	\$ –	\$ 13
Net changes in unrealized gains during the year	72,946	38,066
	\$ 72,946	\$ 38,079

### 5. NET CARRIED INTEREST INCOME

Net carried interest income for the years ended March 31, 2017 and 2016 comprised the following:

	2017	2016
Realized carried interest income [note 9]	\$ 1,304	\$ 5,834
Net changes in unrealized carried interest [notes 9[j]]	34,313	10,421
	\$ 35,617	\$ 16,255

### 6. CORPORATE INVESTMENTS

In accordance with IFRS 10, the fair value of the Company's corporate investments includes the fair value of the net assets of its acquisition entities that are controlled by the Company. Accordingly, Clairvest's direct corporate investments comprise these acquisition entities, which invest directly or indirectly in various investee companies and other investee companies where Clairvest made an investment directly.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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The following table details the fair value of Clairvest's direct investments and acquisition entities, which are controlled by Clairvest but which are not part of the consolidated group:

	March 31, 2017			March 31, 2016		
	Investee companies	Acquisition entity net assets [liabilities]	Total	Investee companies	Acquisition entity net assets [liabilities]	Total
<b>Held directly by Clairvest Group Inc.</b>	\$ 26,549	\$ —	\$ 26,549	\$ 26,071	\$ —	\$ 26,071
<b>Held through the following acquisition entities:</b>						
2486303 Ontario	9,204	[9,866]	[662]	10,272	[10,424]	[152]
2141788 Ontario	56,448	23,741	80,189	40,223	27,060	67,283
CEP III Co-Invest	28,235	14,598	42,833	22,152	16,486	38,638
MIP III	1,131	585	1,716	886	660	1,546
CEP IV Co-Invest	225,147	1,893	227,040	193,458	[2,917]	190,541
MIP IV	3,413	29	3,442	3,649	[55]	3,594
CEP V Co-Invest	27,701	[1,173]	26,528	25,607	[1,563]	24,044
MIP V	2,576	[109]	2,467	2,381	[145]	2,236
<b>Total</b>	\$ 380,404	\$ 29,698	\$ 410,102	\$ 324,699	\$ 29,102	\$ 353,801

2141788 Ontario, a limited partner of CEP III Co-Invest and CEP V Co-Invest, is a wholly owned acquisition entity of Clairvest. 2486303 Ontario is a wholly owned acquisition entity of Clairvest which is the sole limited partner of Clairvest Equity Partners Limited Partnership ["CEP"] and a 50% partner of Clairvest General Partner Limited Partnership. CEP was an investment fund held by third party investors prior to being purchased by 2486303 Ontario in December 2015. Clairvest's relationship with CEP III Co-Invest and MIP III, CEP IV Co-Invest and MIP IV, and CEP V Co-Invest and MIP V are described in *notes 9[c], 9[ff] and 9[i]*, respectively. During the year ended March 31, 2017, Clairvest made additional investments totaling \$20.1 million in CEP IV Co-Invest.

During fiscal 2017, CEP IV Co-Invest received total cash proceeds of \$33.3 million as a result of the realization events involving Cieslok Media Ltd. as described in *note 6[e]* and US\$11.0 million [C\$14.8 million] in distributions from Rivers Casino subsequent to the completion of a financing as described in *note 6[ff]*. Subsequently, CEP IV Co-Invest repaid \$12.0 million in loans from Clairvest and returned a total of \$37.5 million of capital to Clairvest and \$0.6 million of capital to MIP IV as described in *note 9[ff]*. Also during fiscal 2017, CEP III Co-Invest declared distributions totaling \$1.2 million to Clairvest, \$1.9 million to 2141788 Ontario and \$46 thousand to MIP III, respectively. CEP III Co-Invest also declared and paid \$0.3 million to the general partner, all of which was then declared and paid to the limited partners of MIP III as described in *note 9[c]*.

Also during fiscal 2017, MIP III declared and paid distributions totaling \$46 thousand to Clairvest as described in *note 9[c]* and MIP IV declared and paid distributions totaling \$0.6 million to Clairvest as described in *note 9[ff]*.

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The following table details the assets and liabilities included in the determination of the fair value of the net assets of acquisition entities excluding the investee companies held by these acquisition entities:

	March 31, 2017	March 31, 2016
<b>Assets</b>		
Cash	\$ 41,430	\$ 34,901
Temporary investments	7,464	10,501
Accounts receivable and other assets	1,890	2,426
Loans receivable	423	3,095
Income taxes recoverable	1,030	2,184
Derivative instruments	83	6,165
Deferred income tax asset	—	92
	\$ 52,320	\$ 59,364
<b>Liabilities</b>		
Accounts payable and accrued liabilities	\$ 2,135	\$ 3,736
Loans payable	10,283	22,223
Income taxes payable	753	37
Derivative instruments	2,371	—
Deferred income tax liability	7,080	4,266
	\$ 22,622	\$ 30,262
<b>Net assets</b>	<b>\$ 29,698</b>	<b>\$ 29,102</b>

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Excluding the net assets from acquisition entities summarized in the table above, the difference between the cost and the fair value of the Company's investee companies, are summarized below.

	March 31, 2017			March 31, 2016		
	Fair value	Cost	Difference	Fair value	Cost	Difference
<b>Investments made by CEP III Co-Invest alongside CEP III</b>						
Chilean Gaming Holdings <sup>[1]</sup>	\$ 48,835	\$ 28,754	\$ 20,081	\$ 43,674	\$ 28,754	\$ 14,920
Light Tower Rentals Inc.	—	—	—	—	2,403	[2,403]
Lyophilization Services of New England Inc.	27,248	6,619	20,629	16,017	7,077	8,940
<b>Investments made by CEP IV Co-Invest alongside CEP IV</b>						
Centaur Gaming	111,170	34,657	76,513	68,672	14,644	54,028
Cieslok Media Inc.	—	—	—	10,640	4,015	6,625
County Waste of Virginia, LLC	17,999	7,533	10,466	11,981	7,308	4,673
CRS Contractors Rental Supply Limited Partnership	28,758	10,573	18,185	22,009	10,573	11,436
Davenport Land Investments <sup>[2]</sup>	3,009	2,196	813	2,858	2,196	662
Discovery Air Inc.	21,037	36,860	[15,823]	30,685	32,243	[1,558]
Momentum Aerospace Group	11,557	5,068	6,489	5,600	3,838	1,762
New Meadowlands Racetrack, LLC	9,563	6,444	3,119	8,551	5,580	2,971
Rivers Casino	14,307	9,058	5,249	26,202	9,058	17,144
Winters Bros. Waste Systems of CT, LLC	11,160	8,053	3,107	9,907	8,053	1,854
<b>Investments made by CEP V Co-Invest alongside CEP V</b>						
Accel Entertainment Inc.	20,639	15,978	4,661	12,646	12,910	[264]
Digital Media Solutions, LLC	8,179	8,254	[75]	7,987	8,254	[267]
Winters Bros. Waste Systems of Long Island Holdings, LLC	11,190	10,636	554	10,927	10,636	291
Grey Eagle Casino <sup>[3]</sup>	12,613	11,017	1,596	14,076	11,017	3,059
Wellington Financial <sup>[4]</sup>	22,101	15,640	6,461	20,852	14,631	6,221
	379,365	217,340	162,025	323,284	193,190	130,094
Other investments	1,039	1,127	[88]	1,415	1,486	[71]
	\$ 380,404	\$ 218,467	\$ 161,937	\$ 324,699	\$ 194,676	\$ 130,023

[1] Comprised CEP III Co-Invest's investment in Casino Marina del Sol, Casino Osorno and Casino Sol Calama.

[2] Comprised two entities which hold real estate surrounding a casino in Davenport, Iowa ["Davenport North" and "Davenport South"].

[3] Fair value included the portion owned directly by Clairvest and the portion owned indirectly through 2486303 Ontario. Fair value as at March 31, 2017 excluded the amount of \$1.0 million [2016 – \$1.2 million] which represented Clairvest's 50% entitlement of the carried interest of CEP as described in *note 9[a]*.

[4] Comprised interest in WF Fund III Limited Partnership ["Wellington Fund III"], WF Fund IV Limited Partnership ["Wellington Fund IV"] and WF Fund V Limited Partnership ["Wellington Fund V"] and their respective general partners.

The fair value of each investee company reflected valuation methodologies as described in *note 17*, except for *notes 6[c]*, *6[h]*, *6[i]*, *6[k]*, *6[q]* and *6[r]* as described below. The cost and fair value of investee companies do not reflect foreign exchange gains or losses on the foreign exchange forward contracts entered into as economic hedges against these investments [*note 14*]. For those investments which are hedged by acquisition entities, the fair value of these foreign exchange forward contracts was included in the net assets [liabilities] of these acquisition entities. Details of each investee company are described below.



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### [a] Chilean Gaming Holdings

Chilean Gaming Holdings is a limited partnership which had a 50% ownership interest in Casino Marina del Sol in Concepcion, Chile, and a 73.8% ownership interest in each of Casino Osorno in Osorno, Chile, and Casino Sol Calama in Calama, Chile. As at March 31, 2017 and 2016, CEP III Co-Invest held 30,446,299 limited partnership units of Chilean Gaming Holdings, representing a 36.8% equity interest.

During fiscal 2017, CEP III Co-Invest earned dividends totaling \$3.7 million [2016 – \$0.5 million] through its investment in Chilean Gaming Holdings, bringing dividends earned to March 31, 2017 to \$13.2 million [2016 – \$9.5 million].

### [b] Light Tower Rentals Inc.

Light Tower Rentals Inc. ["Light Tower Rentals"] is an oilfield equipment rental company operating in major oil and gas drilling basins in the United States.

As at March 31, 2016, CEP III Co-Invest held 3,985,604 common shares of Light Tower Rentals representing a 6.7% ownership interest on a fully diluted basis.

During fiscal 2017, CEP III Co-Invest realized on its investment in Light Tower Rentals which had a carrying value of nil since December 2015. Over the life of this investment, CEP III Co-Invest received total proceeds of US\$37.9 million [C\$40.7 million] against its original investment of US\$8.1 million [C\$8.2 million] in Light Tower Rentals. Clairvest and CEP III Co-Invest had also incurred total costs of \$4.6 million on the foreign exchange hedging strategy for the investment in Light Tower Rentals.

### [c] Lyophilization Services of New England Inc.

Lyophilization Services of New England Inc. ["LSNE"] is a Manchester, New Hampshire-based contract manufacturing organization focused on providing lyophilization services to biotech, pharmaceutical and medical device manufacturers. As at March 31, 2016, CEP III Co-Invest held 6,406,000 Series A 10% cumulative preferred shares which were convertible into a 11.2% ownership interest on a fully diluted basis and 1,250,000 Series B 10% cumulative preferred shares which were not convertible. Each Series A preferred share was convertible into one common share at CEP III Co-Invest's discretion and dividends would be forfeited on conversion.

During fiscal 2017, LSNE redeemed 918,494 Series B preferred shares held by CEP III Co-Invest at their fair market value of US\$0.6 million [C\$0.8 million]. As at March 31, 2017, CEP III Co-Invest held 6,406,000 Series A 10% cumulative preferred shares and 331,506 Series B 10% cumulative preferred shares of LSNE.

Subsequent to year-end, the remaining 331,506 Series B preferred shares were redeemed for additional proceeds of US\$0.2 million [C\$0.3 million]. Also subsequent to year-end, CEP III Co-Invest realized its investment in LSNE and received US\$19.9 million [C\$27.1 million] in cash proceeds at closing and is entitled to additional proceeds of US\$0.3 million subject to the conditions of the purchase and sale agreement. As at March 31, 2017, LSNE was carried at a value which approximated the sale proceeds and which had been substantially received subsequent to year-end.

Over the life of this investment, CEP III Co-Invest received total proceeds of US\$21.6 million [C\$29.0 million] against its original investment of US\$7.5 million [C\$7.5 million] in LSNE. Clairvest and CEP III Co-Invest had also incurred total costs of \$2.8 million on the foreign exchange hedging strategy for the investment in LSNE.

### [d] Centaur Gaming

Centaur Gaming is the owner and operator of Hoosier Park Racing & Casino in Anderson, Indiana, and Indiana Grand Casino and Indiana Downs Racetrack in Shelbyville, Indiana. As at March 31, 2016, CEP IV Co-Invest held US\$13.6 million in term loans with stapled warrants which were convertible upon exercise to 9.9% of Class A and Class B units of Centaur Gaming.

During fiscal 2017, CEP IV Co-Invest invested an additional \$20.0 million in Centaur Gaming in the form of US\$3.8 million in term loans with stapled warrants which are convertible upon exercise to 2.8% of Class A and Class B units of Centaur Gaming. As at March 31, 2017, CEP IV Co-Invest held US\$17.4 million in term loans with stapled warrants which were convertible upon exercise to 12.7% of Class A and Class B units of Centaur Gaming.

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### [e] Cieslok Media Inc.

Cieslok Media Inc. ["Cieslok Media"] was a Canadian outdoor advertising firm which operates large format digital and static billboards throughout major cities in Canada.

As at March 31, 2016, CEP IV Co-Invest held 4,014,989 common shares of Cieslok Media representing a 23.5% ownership on a fully diluted basis.

During fiscal 2017, CEP IV Co-Invest completed the sale of Cieslok Media and received cash proceeds of \$33.3 million against a carrying value of \$10.6 million as at March 31, 2016 and its original investment of \$4.0 million. Subsequently, CEP IV Co-Invest distributed the net proceeds to its unitholders in accordance with its Limited Partnership Agreement.

### [f] County Waste of Virginia, LLC

County Waste of Virginia, LLC ["County Waste"] is a private regional solid waste collection company headquartered in Albany, New York. As at March 31, 2016, CEP IV Co-Invest held 6,942.64 Class B units of County Waste representing a 12.5% ownership interest on a fully diluted basis at a cost of \$7.3 million.

During fiscal 2017, CEP IV Co-Invest invested an additional US\$0.2 million [C\$0.2 million] for 174.3 units in Spare Lots, LLC ["Spare Lots"], a company affiliated with County Waste. As at March 31, 2017, CEP IV Co-Invest held 6,942.64 Class B units in County Waste and 174.3 units in Spare Lots, which collectively represented a 12.5% ownership interest on a fully diluted basis.

### [g] CRS Contractors Rental Supply Limited Partnership

CRS Contractors Rental Supply Limited Partnership ["CRS"] is a provider of equipment rental services and related merchandise across Ontario, Canada.

As at March 31, 2016, CEP IV Co-Invest held 226,902 Class B units and 10,572,805 Class C units of CRS, representing a 13.6% ownership interest and the right to receive proceeds equal to an additional 2.2% economic interest until it has received three times its invested capital.

During fiscal 2017, CEP IV Co-Invest exercised its right to purchase Class B units of CRS from a departing unitholder of CRS at a pre-determined price. CEP IV Co-Invest, via an acquisition entity, purchased 14,994 Class B units of CRS at \$21 thousand, which was funded by a return of capital from CRS. As at March 31, 2017, CEP IV Co-Invest held 241,896 Class B units and 10,572,805 Class C units of CRS, representing a 13.5% ownership interest and the right to receive proceeds equal to an additional 2.2% economic interest until it has received three times its invested capital.

Also during fiscal 2017, CEP IV Co-Invest earned distributions totaling \$0.6 million [2016 – \$0.5 million] from CRS, bringing distributions earned to March 31, 2017 to \$2.0 million [2016 – \$1.4 million].

### [h] Davenport Land Investments

Davenport Land Developments comprises two entities holding real estate surrounding a casino development in Davenport, Iowa ["Davenport North" and "Davenport South"].

As at March 31, 2017 and 2016, CEP IV Co-Invest had invested US\$1.4 million [C\$1.6 million] for an 18.7% ownership in Davenport North and US\$0.8 million [C\$0.9 million] for a 13.4% ownership interest in Davenport South. Additionally, CEP IV Co-Invest had advanced a US\$0.6 million promissory note to a partner to help fund its 50% ownership in Davenport North, which effective October 1, 2016, bears interest at a rate of 10% per annum.

### [i] Discovery Air Inc.

Discovery Air Inc. ["Discovery Air"] is a specialty aviation services company operating across Canada and in select locations internationally.

As at March 31, 2016, CEP IV Co-Invest had invested \$22.0 million in secured convertible debentures ["Debentures"]. The Debentures, which had a maturity date of March 22, 2017 and were extended to May 5, 2018 during fiscal 2017, accrue interest at a rate of 10% per annum and interest is paid in-kind and compounded on an annual basis. At March 31, 2016, the gross accrued value of the Debentures was \$32.1 million, which included \$10.1 million in accrued interest. During fiscal 2017, \$3.2 million [2016 – \$2.9 million] in interest was accrued on the Debentures and \$1.7 million [2016 – nil] in interest payment was made by Discovery Air in conjunction with the sale transaction of Discovery Air Fire Services ["DAFS"] to Momentum Aerospace Group ["MAG"] as described in *note 6*. As at March 31, 2017, the gross accrued value of the

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Debentures was \$33.6 million. As at March 31, 2017, the carrying value of the Debentures was \$14.2 million [2016 – \$28.5 million], which excluded \$11.5 million [2016 – \$3.6 million] in accrued interest on the Debentures and an additional \$7.8 million [2016 – nil] write-down of the Debentures associated with the challenges experienced in the divisions providing commercial aviation services in Northern Canada. As at March 31, 2017, the Debentures were convertible into 2,637,703 [2016 – 2,775,824] common shares of Discovery Air at a conversion price of \$12.73 [2016 – \$11.56] per share. As at March 31, 2017, the closing quoted market price of a Discovery Air common share was \$0.20 [2016 – \$0.21] per share.

As at March 31, 2016, CEP IV Co-Invest held 20,758,800 common shares of Discovery Air and Clairvest held 506,615 common shares of Discovery Air, which collectively represented a 25.9% ownership interest on a fully diluted basis. During fiscal 2017, CEP IV Co-Invest invested an additional \$0.2 million to acquire 1,118,609 common shares of Discovery Air. As at March 31, 2017, Clairvest and CEP IV Co-Invest collectively held 22,384,024 common shares representing a 27.3% ownership interest on a fully diluted basis. As at March 31, 2017 and 2016, the carrying value of the Discovery Air common shares was nil. CEP IV Co-Invest had also committed to fund under a definitive agreement with a group of investors [the “Discovery Air Investor Group”] to purchase all outstanding common shares of Discovery Air at a cash consideration of \$0.20 per share. The transaction was completed subsequent to year-end for total cash consideration of \$1.5 million, \$0.4 million of which was funded by CEP IV Co-Invest.

As at March 31, 2016, Clairvest had advanced to Discovery Air \$2.3 million in the form of a promissory note bearing interest at 8.0% per annum and was repayable May 15, 2016. During fiscal 2017, the maturity date was extended to September 15, 2017. Interest of \$0.2 million [2016 – \$0.2 million] was earned from this promissory note from Discovery Air during fiscal 2017. As at March 31, 2017 and 2016, the promissory note was included in loans receivable at the accrued value.

As at March 31, 2016, CEP IV Co-Invest had committed to advance up to \$3.8 million to Discovery Air in the form of a secured revolving credit facility with interest at 12% per annum on drawn amounts, \$2.2 million of this facility had been drawn. During fiscal 2017, an additional \$0.9 million was advanced under this facility and \$3.1 million was repaid. In December 2016, the secured revolving credit facility was extinguished at the maturity date. Interest of \$0.2 million [2016 – nil] was earned from the secured revolving credit facility during fiscal 2017.

Also during fiscal 2017, CEP IV Co-Invest and other investors of Discovery Air [the “Discovery Air Investor Group”] provided a \$25.0 million secured revolving credit facility [“Revolver”] to Discovery Air Defence Services Inc. [“DA Defence”] a subsidiary of Discovery Air, \$20.0 million of which was drawn at closing and was outstanding as at March 31, 2017. All drawn amounts bear interest at a rate of 12% per annum which compounds quarterly and the Revolver matures on December 15, 2017 subject to acceleration in the event of certain refinancing transactions. The Revolver provides the Discovery Air Investor Group the option to convert the outstanding balance of the Revolver into common shares of DA Defence based on an agreed market value of DA Defence. As at March 31, 2017, CEP IV Co-Invest’s portion of the drawn amounts under the Revolver was \$6.6 million. Interest of \$0.2 million was earned from the Revolver to DA Defence during fiscal 2017. As at March 31, 2017, the loans made by CEP IV Co-Invest under the Revolver were carried at the accrued value of \$6.9 million. Subsequent to year-end, the Revolver was fully drawn, with CEP IV Co-Invest advancing an additional \$1.4 million under the Revolver.

### [j] Momentum Aerospace Group

MAG is a U.S.-based specialty aviation and intelligence, surveillance and reconnaissance service provider. As at March 31, 2017 and 2016, CEP IV Co-Invest held 33,736 Class A stock of MAG, representing a 10.3% ownership interest on a fully diluted basis. The Class A stock has a stated dividend rate of 10% per annum and each Class A stock is convertible into 1.0114 common stock of MAG at CEP IV Co-Invest’s discretion and dividends are forfeited on conversion.

During fiscal 2017, MAG acquired DAFS from Discovery Air. In support of this transaction, CEP IV Co-Invest advanced \$1.1 million to DAFS in the form of promissory notes bearing interest at 10.0% per annum with a maturity date of January 31, 2021. Interest of \$21 thousand was earned from these promissory notes to DAFS during fiscal 2017.

As at March 31, 2016, Clairvest had provided \$1.0 million in loans to MAG Canada, a Canadian subsidiary of MAG, in support of its operations. During fiscal 2017, Clairvest advanced an additional \$7.0 million [2016 – \$6.9 million] to MAG

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Canada, and \$5.1 million [2016 – \$6.8 million] of these loans were repaid such that \$2.9 million [2016 – \$1.0 million] remained outstanding as at March 31, 2017 and had been included in loans receivable at the accrued value. Interest of \$0.2 million [2016 – \$69 thousand] was earned from loans to MAG Canada during fiscal 2017. An additional \$1.0 million of the loans were repaid subsequent to year-end.

### [k] **New Meadowlands Racetrack, LLC**

New Meadowlands Racetrack, LLC [the "Meadowlands"] operates a standardbred horseracing track located in East Rutherford, New Jersey.

As at March 31, 2017 and 2016, CEP IV Co-Invest had funded US\$5.4 million [C\$5.6 million] to the Meadowlands in the form of secured convertible debentures, which accrue interest at a rate of 15% per annum, 10% of which was payable quarterly in cash and 5% was payable-in kind. Commencing January 1, 2016, CEP IV Co-Invest agreed to the entire 15% interest be payable in-kind. CEP IV Co-Invest also holds warrants which entitle it to invest in equity securities of the Meadowlands subject to certain conditions. The 5% interest on the secured convertible debentures is forfeited in the event Clairvest exercises the warrants.

As at March 31, 2016, the gross accrued value of the secured debentures was US\$6.6 million [C\$8.6 million], which included US\$1.2 million [C\$1.5 million] in accrued interest. During fiscal 2017, US\$1.0 million [C\$1.3 million] [2016 – US\$0.9 million; C\$1.2 million] in interest was accrued on the Debentures and no interest payments [2016 – US\$0.6 million; C\$0.8 million] were made by the Meadowlands. As at March 31, 2017, the gross accrued value of the secured debentures was US\$7.6 million [C\$10.1 million]. As at March 31, 2017, the carrying value of the secured debentures was US\$6.5 million [C\$8.7 million] [2016 – US\$6.6 million; C\$8.6 million], which excluded US\$1.1 million [C\$1.4 million] [2016 – nil] in accrued interest on the secured debentures.

Also during fiscal 2017, CEP IV Co-Invest invested an additional US\$0.7 million [C\$0.9 million] in the form of preferred debt, which is junior to the secured debentures. The preferred debt has a stated interest rate of 3% per annum and interest is payable-in-kind.

### [l] **Rivers Casino**

Rivers Casino is a gaming entertainment complex located in Des Plaines, Illinois.

As at March 31, 2017 and 2016, CEP IV Co-Invest held 9,021,917 units of Rivers Casino, representing a 5.0% ownership on a fully diluted basis.

During fiscal 2017, Rivers Casino completed a financing and made a distribution to its owners. CEP IV Co-Invest received distributions from Rivers Casino of US\$11.0 million [C\$14.8 million]. CEP IV Co-Invest also earned quarterly distributions and fees as an investor in Rivers Casino. During fiscal 2017, CEP IV Co-Invest earned \$3.9 million [2016 – \$4.9 million] in quarterly distributions and \$0.6 million [2016 – \$0.6 million] in quarterly fees from Rivers Casino.

As a result of CEP IV Co-Invest's investment in Rivers Casino requiring certain acquisition entities in the United States, \$1.2 million [2016 – \$1.8 million] in U.S. income tax obligations were incurred during fiscal 2017.

### [m] **Winters Bros. Waste Systems of CT, LLC**

Winters Bros. Waste Systems of CT, LLC ["Winters Bros. of CT"] is a regional solid waste collection, recycling and disposal company based in Danbury, Connecticut.

As at March 31, 2017 and 2016, CEP IV Co-Invest held 76,284.8 Class C units of Winters Bros. of CT, representing 13.4% ownership interest on a fully diluted basis.

### [n] **Accel Entertainment Inc.**

Accel Entertainment Inc. ["Accel Entertainment"] is a licensed video gaming terminal operator in Illinois.

During fiscal 2016, CEP V Co-Invest invested US\$9.7 million [C\$12.9 million] to acquire 283,478 Class D preferred shares of Accel Entertainment, representing a 7.9% ownership interest in Accel Entertainment on a fully diluted basis. The Class D preferred shares are entitled to certain preference over all other equity of Accel Entertainment.

During fiscal 2017, CEP V Co-Invest invested an additional US\$2.4 million [C\$3.1 million] in Accel Entertainment pursuant to a post-closing purchase price adjustment.

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### [o] Digital Media Solutions, LLC

Digital Media Solutions, LLC ["Digital Media Solutions"] operates as a lead generation engine for companies in a variety of different industries.

As at March 31, 2017 and 2016, CEP V Co-Invest held 6,150,000 Class B units of Digital Media Solutions, representing a 13.9% ownership interest on a fully diluted basis. The Class B units are entitled to certain preference over all other equity units in Digital Media Solutions.

During fiscal 2017, CEP V Co-Invest earned distributions totaling \$0.8 million [2016 – nil] from Digital Media Solutions, bringing distributions earned to March 31, 2017 to \$0.8 million [2016 – nil].

### [p] Winters Bros. Waste Systems of Long Island Holdings, LLC

Winters Bros. Waste Systems of Long Island Holdings, LLC ["Winters Bros. of LI"] is a regional solid waste collection, recycling and disposal company based in Long Island, New York. WBLI II, LLC ["WBLI II"], an affiliated company of Winters Bros. of LI which is owned proportionately by the same unitholders of Winters Bros. of LI.

During fiscal 2016, CEP V Co-Invest invested an additional US\$0.5 million [C\$0.7 million] to acquire 89,266 Class C units of Winters Bros. of LI. Also during fiscal 2016, CEP V Co-Invest invested US\$0.3 million [C\$0.3 million] for 256,037 units of WBLI II.

As at March 31, 2017 and 2016, CEP V Co-Invest held 1,487,773 Class C units of Winters Bros. of LI and 256,037 units of WBLI II, representing a 14.0% ownership on a fully diluted basis in the respective entities.

### [q] Grey Eagle Casino

Grey Eagle Casino is a charitable casino on Tsuu T'ina First Nation reserve lands, located southwest of the City of Calgary, Alberta. As at March 31, 2017 and 2016, Clairvest held units of a limited partnership which operates Grey Eagle Casino, entitling Clairvest to between 2.8% and 9.6% of the earnings of the casino until December 18, 2022. Additionally, CEP is entitled to between 8.5% and 28.7% of the earnings of the Grey Eagle Casino until December 18, 2022. As described previously in *note 6*, 2486303 Ontario owns a 90% interest in CEP, and Clairvest owns a 10% interest in CEP through its carried interest entitlement.

During fiscal 2017, Clairvest earned \$0.7 million [2016 – \$0.9 million] and CEP earned \$2.2 million [2016 – \$1.1 million] in equity distributions from Grey Eagle Casino.

### [r] Wellington Financial

Wellington Financial, through various Wellington Funds, provides debt capital and operating lines to technology, biotechnology, communications and industrial product companies across Canada and the United States. Clairvest, as a limited partner, committed to fund \$25.2 million representing a 12.6% interest in Wellington Fund IV and another \$30.3 million representing a 10.1% interest in Wellington Fund V as at March 31, 2017 and 2016. Clairvest continues to own an interest in the residual of Wellington Fund III and is also entitled to participate in the profits received by the general partner of Wellington Fund III, Wellington Fund IV and Wellington Fund V.

During fiscal 2017, Clairvest funded an additional \$1.0 million [2016 – \$14.6 million] to Wellington Fund V, bringing total amount funded to \$15.6 million [2016 – \$14.6 million] against the \$30.3 million commitment as at March 31, 2017.

During fiscal 2017, Clairvest received distributions totaling \$4.6 million [2016 – \$3.3 million] from Wellington Financial, bringing total distributions received from current and prior Wellington Funds to \$31.2 million [2016 – \$26.6 million].

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### 7. FIXED ASSETS

The composition of Clairvest's fixed assets was as follows:

	Aircraft	IT equipment <sup>[1]</sup>	Furniture, fixtures and equipment	Leasehold improvements	Total
<b>At cost</b>					
Balance as at April 1, 2016	\$ 3,603	\$ 801	\$ 460	\$ 2,585	\$ 7,449
Additions	—	—	—	686	686
Disposals	—	[18]	—	—	[18]
<b>Balance as at March 31, 2017</b>	<b>\$ 3,603</b>	<b>\$ 783</b>	<b>\$ 460</b>	<b>\$ 3,271</b>	<b>\$ 8,117</b>
<b>Accumulated amortization</b>					
Balance as at April 1, 2016	\$ 2,004	\$ 749	\$ 377	\$ 2,459	\$ 5,589
Amortization expense	355	24	21	28	428
<b>Balance as at March 31, 2017</b>	<b>\$ 2,359</b>	<b>\$ 773</b>	<b>\$ 398</b>	<b>\$ 2,487</b>	<b>\$ 6,017</b>
<b>Carrying amount as at March 31, 2017</b>	<b>\$ 1,244</b>	<b>\$ 10</b>	<b>\$ 62</b>	<b>\$ 784</b>	<b>\$ 2,100</b>
<b>At cost</b>					
Balance as at April 1, 2015	\$ 3,603	\$ 724	\$ 391	\$ 2,480	\$ 7,198
Additions	—	77	69	105	251
<b>Balance as at March 31, 2016</b>	<b>\$ 3,603</b>	<b>\$ 801</b>	<b>\$ 460</b>	<b>\$ 2,585</b>	<b>\$ 7,449</b>
<b>Accumulated amortization</b>					
Balance as at April 1, 2015	\$ 1,648	\$ 638	\$ 368	\$ 2,277	\$ 4,931
Amortization expense	356	111	9	182	658
<b>Balance as at March 31, 2016</b>	<b>\$ 2,004</b>	<b>\$ 749</b>	<b>\$ 377</b>	<b>\$ 2,459</b>	<b>\$ 5,589</b>
<b>Carrying amount as at March 31, 2016</b>	<b>\$ 1,599</b>	<b>\$ 52</b>	<b>\$ 83</b>	<b>\$ 126</b>	<b>\$ 1,860</b>

[1] Comprised computer equipment and computer software.

### 8. CREDIT FACILITIES

As at March 31, 2016, Clairvest had a \$75.0 million committed credit facility with a maturity date of April 30, 2020. The credit facility bore interest at 11% per annum on drawn amounts and at 1% per annum on undrawn amounts. The Company also had a \$20.0 million credit facility available, which was subject to annual renewals and bore interest at the prime rate plus 0.5% per annum. The prime rate as at March 31, 2017 and 2016 was 2.70% per annum. No amounts were drawn under both credit facilities during fiscal 2017 and 2016 and both credit facilities were extinguished and replaced by a new credit facility in December 2016.

During fiscal 2017, Clairvest closed on a new 5-year, \$100.0 million committed revolving credit facility with several Schedule 1 Canadian chartered banks. The credit facility, which has an initial expiry of December 2021 and is eligible for a one-year extension on each anniversary of the closing date, bears interest at the prime rate plus 1.25% per annum on drawn

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amounts and a standby fee of 0.70% per annum on undrawn amounts. The amount available under the credit facility as at March 31, 2017 was \$100.0 million. No amounts had been drawn on the facility during the fiscal 2017 and as at March 31, 2017.

### 9. RELATED PARTY DISCLOSURES

Investments in acquisition entities and investment-related transactions with acquisition entities are further described in *note 6*.

[a] The general partner of CEP ["CEP GP"], an entity which is controlled by Clairvest, is entitled to participate in distributions equal to 20% of all net gains [a "20% carried interest"] of CEP as governed by its Limited Partnership Agreement. Effective December 21, 2015, 10% of the carried interest is allocated to Clairvest and the other 10% is allocated to 2486303 Ontario, which purchased the 10% carried interest from principals and employees of Clairvest during fiscal 2016 for \$1.2 million. During fiscal 2017, CEP GP earned \$0.5 million [2016 – \$0.4 million] in carried interest from CEP, 50% of which was ultimately paid to Clairvest, and the other 50% was ultimately paid to 2486303 Ontario. As at March 31, 2017, CEP had declared and paid distributions to CEP GP totaling \$24.2 million [2016 – \$23.6 million], \$12.1 million [2016 – \$11.8 million] of which was ultimately paid to Clairvest, \$11.8 million [2016 – \$11.8 million] of which was ultimately paid to the principals and employees of Clairvest and \$0.3 million [2016 – nil] was ultimately paid to 2486303 Ontario.

[b] As general partner of CEP III, Clairvest is entitled to a priority distribution from CEP III. Effective January 13, 2011, the priority distribution is calculated monthly as 0.1667% of invested capital net of write-downs of capital then invested. The priority distribution is reduced to the extent of 75% of fees earned by Clairvest from corporate investments of CEP III. During fiscal 2017, CEP III declared to Clairvest priority distributions of \$0.9 million [2016 – \$1.2 million]. As per the Limited Partnership Agreement, fees of \$0.1 million [2016 – \$0.2 million] from corporate investments of CEP III were netted against the priority distributions.

The general partners of CEP III ["CEP III GPs"] are entitled to a 20% carried interest in respect of CEP III as governed by its Limited Partnership Agreement. 10% of the carried interest is allocated to Clairvest and the remaining 10% is allocated to MIP III, the general partner of which is Clairvest and the limited partners of which are principals and employees of Clairvest. The limited partners of MIP III have purchased, at fair market value, units of MIP III. From time to time, additional units in MIP III may be purchased by the limited partners of MIP III. During fiscal 2017, CEP III GPs earned \$0.8 million [2016 – \$5.4 million] in carried interest from CEP III, 50% of which, or \$0.4 million [2016 – \$2.7 million], was ultimately paid to Clairvest, and the other 50% or \$0.4 million [2016 – \$2.7 million] was ultimately paid to the limited partners of MIP III, which reduced the management participation liability. As at March 31, 2017, CEP III had declared and paid distributions to the CEP III GPs totaling \$39.5 million [2016 – \$38.7 million], 50% of which was ultimately paid to Clairvest and the other 50% was ultimately paid to the limited partners of MIP III. During fiscal 2017, \$0.2 million [2016 – \$1.1 million] of the carried interest paid by CEP III was ultimately paid to key management.

[c] As described in *note 15[a]*, Clairvest is required to co-invest alongside CEP III in all investments undertaken by CEP III. CEP III Co-Invest was established in fiscal 2007 as the investment vehicle for this purpose. CEP III Co-Invest has three limited partners, Clairvest, 2141788 Ontario and MIP III. MIP III has invested \$1.1 million in CEP III Co-Invest and in addition is entitled to an 8.25% carried interest in respect of CEP III Co-Invest via the general partner of CEP III Co-Invest, an entity controlled by Clairvest. Clairvest is entitled to the first \$0.2 million in carried interest received by MIP III, and the remaining carried interest is the entitlement of the limited partners of MIP III.

During fiscal 2017, CEP III Co-Invest paid \$0.3 million [2016 – \$0.7 million] to MIP III with respect to this carried interest entitlement. As at March 31, 2017, CEP III Co-Invest had declared and paid distributions totaling \$5.1 million [2016 – \$4.8 million] with respect to this carried interest entitlement, \$0.2 million [2016 – \$0.2 million] of which was received by Clairvest and \$4.9 million [2016 – \$4.6 million] was received by the limited partners of MIP III. During fiscal 2017, \$0.1 million [2016 – \$0.3 million] of the carried interest paid by CEP III Co-Invest was ultimately paid to key management.

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Clairvest, as the general partner of MIP III, is entitled to participate in distributions equal to the realizable value on the \$1.1 million invested by MIP III in CEP III Co-Invest. As at March 31, 2017, \$1.9 million [2016 – \$1.9 million] has been received by Clairvest.

- [d] As general partner of CEP IV, Clairvest is entitled to a priority distribution from CEP IV. Up to January 13, 2016, the priority distribution was calculated monthly as 0.1667% of committed capital and thereafter is calculated monthly as 0.1667% of invested capital net of write-downs of capital then invested. The priority distribution is reduced to the extent of 63.2% of any fees earned by Clairvest from corporate investments of CEP IV. During fiscal 2017, CEP IV declared to Clairvest priority distributions of \$3.0 million [2016 – \$4.8 million]. As per the Limited Partnership Agreement, fees of \$0.5 million [2016 – \$0.6 million] from corporate investments of CEP IV were netted against the priority distributions.

The general partners of CEP IV ["CEP IV GPs"] are entitled to a 20% carried interest in respect of CEP IV as governed by its Limited Partnership Agreement. 10% of the carried interest is allocated to Clairvest and the remaining 10% is allocated to MIP IV, the general partner of which is Clairvest and the limited partners of which are principals and employees of Clairvest. The limited partners of MIP IV have purchased, at fair market value, units of MIP IV. From time to time, additional units in MIP IV may be purchased by the limited partners of MIP IV. No carried interest had been declared and paid by CEP IV to CEP IV GPs as at March 31, 2017 and 2016.

- [e] As manager of CEP IV-A, Clairvest is entitled to a management fee from CEP IV-A. Up to January 13, 2016, the management fee was calculated monthly as 0.1667% of committed capital and thereafter is calculated monthly as 0.1667% of invested capital net of write-downs of capital then invested. The management fee is reduced to the extent of 10.1% of fees earned by Clairvest from corporate investments of CEP IV-A and other amounts as provided in the Limited Partnership Agreement. During fiscal 2017, Clairvest earned management fees of \$0.4 million [2016 – \$0.6 million] as compensation for its services in the administration of the portfolio of CEP IV-A. As per the Limited Partnership Agreement, fees of \$0.1 million [2016 – \$0.3 million] from corporate investments of CEP IV-A were netted against the management fees.

The general partner of CEP IV-A ["CEP IV-A GP"], an entity which is controlled by Clairvest, is entitled to a 20% carried interest in respect of CEP IV-A as governed by its Limited Partnership Agreement. 10% of the carried interest is allocated to Clairvest and the remaining 10% is allocated to MIP IV. No carried interest had been declared and paid by CEP IV-A to CEP IV-A GP as at March 31, 2017 and 2016.

- [f] As described in *note 15[b]*, Clairvest is required to co-invest alongside CEP IV and CEP IV-A in all investments undertaken by CEP IV and CEP IV-A. CEP IV Co-Invest was established in fiscal 2010 as the investment vehicle for this purpose. CEP IV Co-Invest has two limited partners, Clairvest and MIP IV. MIP IV has invested \$1.6 million in CEP IV Co-Invest and in addition is entitled to an 8.25% carried interest in respect of CEP IV Co-Invest via the general partner of CEP IV Co-Invest, an entity controlled by Clairvest. Clairvest is entitled to the first \$0.4 million in carried interest received by MIP IV, and the remaining carried interest is the entitlement of the limited partners of MIP IV. No carried interest had been declared and paid by CEP IV Co-Invest as at March 31, 2017 and 2016.

Clairvest, as general partner of MIP IV, is also entitled to participate in distributions equal to the realizable value on the \$1.6 million invested by MIP IV in CEP IV Co-Invest. As at March 31, 2017, \$0.6 million [2016 – nil] had been received by Clairvest.

- [g] As general partner of CEP V, Clairvest is entitled to a priority distribution from CEP V. The priority distribution is calculated monthly as follows: [i] from March 2, 2015 to January 13, 2016, 0.1667% of capital allocated to specifically identifiable investments net of any write-downs of capital invested, [ii] from January 14, 2016 to January 13, 2021, 0.1667% of committed capital, and [iii] thereafter, 0.1667% of invested capital net of write-downs of capital then invested. The priority distribution is reduced to the extent of 58.8% of any fees earned by Clairvest from corporate investments of CEP V. During fiscal 2017, CEP V declared to Clairvest priority distributions of \$6.9 million [2016 – \$1.8 million]. As per the Limited Partnership Agreement, fees of \$0.1 million [2016 – \$27 thousand] from corporate investments of CEP V were netted against the priority distributions.

The general partners of CEP V ["CEP V GPs"] are entitled to a 20% carried interest in respect of CEP V as governed by its Limited Partnership Agreement. 10% of the carried interest is allocated to Clairvest and the remaining 10% is allocated to



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MIP V, the general partner of which is Clairvest and the limited partners of which are principals and employees of Clairvest. The limited partners of MIP V have purchased, at fair market value, units of MIP V. From time to time, additional units in MIP V may be purchased by the limited partners of MIP V. No carried interest had been declared and paid by CEP V to CEP V GPs as at March 31, 2017 and 2016.

[h] As manager of CEP V-A, Clairvest is entitled to a management fee from CEP V-A. The management fee is calculated monthly as follows: [i] from March 2, 2015 to January 13, 2016, 0.1667% of capital allocated to specifically identifiable investments net of any write-downs of capital invested, [ii] from January 14, 2016 to January 13, 2021, 0.1667% of committed capital, and thereafter, 0.1667% of invested capital net of write-downs of capital then invested. The management fee is reduced to the extent of 11.2% of fees earned by Clairvest from corporate investments of CEP V-A and other amounts as provided in the Limited Partnership Agreement. During fiscal 2017, Clairvest earned management fees of \$0.9 million [2016 – \$0.3 million] as compensation for its services in the administration of the portfolio of CEP V-A. As per the Limited Partnership Agreement, fees of \$0.3 million [2016 – \$0.1 million] from corporate investments of CEP V-A were netted against the management fees.

The general partner of CEP V-A ["CEP V-A GP"], an entity which is controlled by Clairvest, is entitled to a 20% carried interest in respect of CEP V-A as governed by its Limited Partnership Agreement. 10% of the carried interest is allocated to Clairvest and the remaining 10% is allocated to MIP V. No carried interest had been declared and paid by CEP V-A to CEP V-A GP as at March 31, 2017 and 2016.

[i] As described in *note 15[c]*, Clairvest is required to co-invest alongside CEP V and CEP V-A in all investments undertaken by CEP V and CEP V-A. CEP V Co-Invest was established in fiscal 2015 as an investment vehicle for this purpose. CEP V Co-Invest has three limited partners, Clairvest, 2141788 Ontario and MIP V. MIP V has invested \$2.4 million in CEP V Co-Invest and in addition is entitled to an 8.25% carried interest in respect of CEP V Co-Invest via the general partner of CEP V Co-Invest, an entity controlled by Clairvest. Clairvest is entitled to the first \$1.4 million in carried interest received by MIP V, and the remaining carried interest is the entitlement of the limited partners of MIP V. No carried interest had been declared and paid by CEP V Co-Invest as at March 31, 2017 and 2016.

Clairvest, as the general partner of MIP V, is also entitled to participate in distributions equal to the realizable value on the \$2.4 million invested by MIP V in CEP V Co-Invest. No amounts had been received by Clairvest as at March 31, 2017 and 2016.

[j] The entitlement of carried interest from the CEP Funds as described in *notes 9[b], 9[d], 9[e], 9[g] and 9[h]* follow a distribution allocation which is governed by the Limited Partnership Agreement of the respective CEP Funds, and which requires the limited partners of the respective CEP Funds to first receive back the aggregate amount of their capital contribution and a specified preferred rate of return prior to a payment of carried interest to the General Partner. As at March 31, 2017, if CEP and the CEP Funds were to sell all of their corporate investments at their current fair values and distribute all proceeds in accordance with the respective limited partnership agreements, the respective general partners would receive the following in carried interest from CEP and the CEP Funds. As described in *note 2[f]*, Clairvest has recorded these as carried interest receivable on the consolidated statements of financial position.

	March 31, 2017	March 31, 2016
CEP <sup>[1]</sup>	\$ 2,093	\$ 2,377
CEP III	25,249	17,938
CEP IV	59,527	36,212
CEP IV-A	11,453	7,482
CEP V	—	—
CEP V-A	—	—
	<b>\$ 98,322</b>	<b>\$ 64,009</b>

[1] A corresponding \$1.0 million [2016 — \$1.2 million] in payable to 2486303 Ontario had been recorded to reflect the carried interest entitled by 2486303 Ontario as at March 31, 2017. Also see *note 6[q]*.

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[k] If the CEP Funds were to sell all of their corporate investments, CEP III Co-Invest, CEP IV Co-Invest and CEP V Co-Invest [the “CEP Co-Invest Partnerships”] would be required to sell all of their corporate investments at their current fair values and as such, MIP III, MIP IV and MIP V would receive carried interest based on the terms previously described. The following details the carried interest entitlements from the CEP Funds and the CEP Co-invest Partnerships that will be ultimately paid to non-Clairvest participants, which were recorded as a management participation liability on the consolidated statements of financial position.

	March 31, 2017	March 31, 2016
CEP III	\$ 12,625	\$ 8,969
CEP IV	29,763	18,106
CEP IV-A	5,727	3,741
CEP V	—	—
CEP V-A	—	—
	<b>48,115</b>	<b>30,816</b>
CEP III Co-Invest <sup>[1]</sup>	5,945	4,467
CEP IV Co-Invest <sup>[1]</sup>	12,990	8,694
CEP V Co-Invest <sup>[1]</sup>	—	—
	<b>\$ 67,050</b>	<b>\$ 43,977</b>

[1] Represents the entitlements of the limited partners of MIP III, MIP IV and MIP V, respectively, as described in notes 9[c], 9[f] and 9[i].

[l] Changes in loans receivable for the years ended March 31, 2017 and 2016 were as follows:

	April 1, 2016	Loans advanced	Loans repaid	March 31, 2017
CEP III <sup>[1]</sup>	\$ —	\$ 140	\$ —	\$ 140
CEP IV <sup>[2]</sup>	5,008	3,403	[8,411]	—
CEP IV-A <sup>[2]</sup>	—	86	[86]	—
CEP V <sup>[2]</sup>	—	6,480	[6,480]	—
CEP V-A <sup>[2]</sup>	—	1,142	[1,142]	—
CEP III Co-Invest <sup>[3]</sup>	—	25	—	25
CEP IV Co-Invest <sup>[3]</sup>	10,780	36,497	[47,277]	—
CEP V Co-Invest <sup>[3]</sup>	542	3,736	[3,952]	326
2486303 Ontario <sup>[4]</sup>	10,901	—	[969]	9,932
	<b>27,231</b>	<b>51,509</b>	<b>[68,317]</b>	<b>10,423</b>
Clairvest investee companies <sup>[5]</sup>	3,307	7,040	[5,141]	5,206
Other	25	—	—	25
	<b>\$ 30,563</b>	<b>\$ 58,549</b>	<b>\$ [73,458]</b>	<b>\$ 15,654</b>

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	April 1, 2015	Loans advanced	Loans repaid	March 31, 2016
CEP III <sup>[1]</sup>	\$ —	\$ 9,388	\$ [9,388]	\$ —
CEP IV <sup>[2]</sup>	3,428	45,655	[44,075]	5,008
CEP IV-A <sup>[2]</sup>	567	6,049	[6,616]	—
CEP V <sup>[2]</sup>	—	67,719	[67,719]	—
CEP V-A <sup>[2]</sup>	—	17,485	[17,485]	—
CEP III Co-Invest <sup>[3]</sup>	—	3,756	[3,756]	—
CEP IV Co-Invest <sup>[3]</sup>	4,684	20,183	[14,087]	10,780
CEP V Co-Invest <sup>[3]</sup>	—	39,152	[38,610]	542
MIP III <sup>[3]</sup>	35	—	[35]	—
2486303 Ontario <sup>[4]</sup>	—	11,016	[115]	10,901
	8,714	220,403	[201,886]	27,231
Clairvest investee companies <sup>[5]</sup>	2,622	14,309	[13,624]	3,307
Other	115	1,326	[1,416]	25
	\$ 11,451	\$ 236,038	\$ [216,926]	\$ 30,563

[1] Loans advanced to CEP III bear interest at the prime rate in accordance with CEP III's Limited Partnership Agreement. Interest of \$1 thousand [2016 – \$1 thousand] was earned from loans advanced to CEP III during fiscal 2017. Subsequent to year-end, these loans were repaid.

[2] Loans advanced to CEP IV, CEP IV-A, CEP V and CEP V-A bear interest at the Reference Rate in accordance with the respective Limited Partnership Agreements. Interest of \$0.1 million [2016 – \$1.3 million] was earned from loans advanced to these partnerships during fiscal 2017.

[3] Loans advanced to these acquisition entities are non-interest bearing loans.

[4] Loans advanced to 2486303 Ontario bear interest at 10.0% per annum. Interest of \$1.0 million [2016 – \$0.3 million] was earned from these loans during fiscal 2017.

[5] Comprised loans advanced to Discovery Air and a Canadian subsidiary of MAG. See notes 6[i] and 6[j].

[m] Accounts receivable and other assets comprised the following:

	March 31, 2017	March 31, 2016
Clairvest's investee companies	\$ 1,612	\$ 1,644
CEP III	166	432
CEP IV	305	12,942
CEP IV-A	44	109
CEP V	11,388	4,984
CEP V-A	2,155	988
	15,670	21,099
Other accounts receivable and prepaid expenses	2,168	3,159
Share purchase loans and loans to officers of affiliated company	3,713	3,188
	\$ 21,551	\$ 27,446

Included in accounts receivable and other assets as at March 31, 2017 were share purchase loans made to certain officers of the Company totaling \$3.0 million [2016 – \$2.3 million]. The share purchase loans bear interest which is paid annually, have full recourse and are collateralized by the common shares of the Company purchased by the officers with a market value of \$4.8 million [2016 – \$2.9 million] as at March 31, 2017. None of these loans were made to key management. Also included in accounts receivable and other assets as at March 31, 2017 were other loans made to certain officers of a company affiliated with Clairvest totaling \$0.4 million [2016 – \$0.9 million]. The loans to officers of the affiliated company bear interest which is paid quarterly. Loans are repayable upon departure of the officer. Interest of \$67 thousand [2016 – \$62 thousand] was earned on these loans during the year.

Additionally, acquisition entities of the Company which were not consolidated by the Company as described in note 6 held receivables from CEP III totaling \$7 thousand [2016 – \$1 thousand], from CEP IV totaling \$12 thousand

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- [2016 – \$0.5 million], from CEP IV-A totaling \$2 thousand [2016 – nil], from CEP V totaling \$27 thousand [2016 – \$0.1 million] and from Clairvest's investee companies totaling \$1.8 million [2016 – \$1.7 million].
- [n] During fiscal 2017, Clairvest earned \$5.9 million [2016 – \$4.6 million] in distributions and interest income and \$1.3 million [2016 – \$1.9 million] in advisory and other fees from its investee companies. Additionally, acquisition entities of the Company which were not consolidated by the Company as described in *note 6* earned \$23.8 million [2016 – \$12.8 million] in distributions and interest income, \$3.7 million [2016 – \$0.5 million] in dividend income and \$0.6 million [2016 – \$0.6 million] in advisory and other fees from its investee companies.
- [o] Clairvest, through PGO Aviation LP, has a 50% ownership in an aircraft where the other 50% ownership is held by a related party of Clairvest. Clairvest received 100% of the incidental rental income of the aircraft and is responsible for 100% of the operating expenses. The related party has the right to sell its portion of the ownership of the aircraft to Clairvest at the fair market value determined at the time of sale. Accordingly, Clairvest has recognized 100% of the net book value of the aircraft and a liability for the 50% ownership the Company does not own.

### 10. INCOME TAXES

Income tax expense for the years ended March 31, 2017 and 2016 comprised the following:

	2017	2016
Current income tax expense [recovery]	\$ 2,943	\$ [2,814]
Deferred income tax expense	6,531	6,075
	\$ 9,474	\$ 3,261

A reconciliation of the income tax expense for the years ended March 31, 2017 and 2016 based on the Federal and Ontario statutory rate and the effective rate follows:

	2017		2016	
	\$	%	\$	%
Income before income taxes	79,600		43,227	
Statutory Federal and Ontario income tax rate		26.50		26.50
Statutory Federal and Ontario income taxes	21,094	26.50	11,455	26.50
Non-taxable portion of net investment gains and distributions	[12,120]	[15.23]	[5,128]	[11.86]
Non-taxable portion of carried interest net of management participation	[1,596]	[2.01]	[1,285]	[2.97]
Non-deductible portion of foreign exchange cost	—	—	128	0.29
Non-deductible portion of other expenses	891	1.12	22	0.05
Foreign income tax rate differences	451	0.57	[276]	[0.64]
Tax recoveries regarding prior year	[612]	[0.77]	[778]	[1.80]
Other	1,366	1.72	[877]	[2.03]
	9,474	11.90	3,261	7.54

In addition to the income tax expense recorded by Clairvest, acquisition entities of Clairvest recorded \$5.4 million [2016 – \$3.2 million] in income tax expense during fiscal 2017, which had been included in the fair value determination of these acquisition entities.

Deferred income tax liabilities relate to temporary differences on corporate and temporary investments, derivative instruments, accounts payable and accrued liabilities, income, and unrealized carried interest income. The composition was as follows:

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2017 and 2016 [tabular dollar amounts in thousands, except per share information]

	March 31, 2017	March 31, 2016
Temporary differences on corporate and temporary investments	\$ 18,065	\$ 13,699
Temporary differences on derivative instruments	3	77
Temporary differences on accrued compensation and share-based compensation	[5,204]	[4,565]
Temporary differences on income	1,412	1,534
Temporary differences on unrealized carried interest net of management participation	4,144	2,654
Other	2,250	740
	\$ 20,670	\$ 14,139

All deferred income tax expenses [recoveries] were recognized in net income during fiscal 2017 and 2016.

### 11. SHARE CAPITAL

#### Authorized

Unlimited number of preference shares issuable in series, with the designation, rights, privileges, restrictions, and conditions to be determined by the Board of Directors prior to the issue of the first shares of a series.

Unlimited number of common shares

10,000,000 non-voting shares (series 1)

1,000,000 non-voting shares (series 2)

Issued and outstanding	March 31, 2017		March 31, 2016	
	Shares	Amount	Shares	Amount
<b>Common shares, beginning of year</b>	<b>15,214,095</b>	<b>\$ 81,662</b>	15,134,095	\$ 79,314
Issued on exercise of stock options [note 12]	—	—	80,000	2,348
Purchased and cancelled under normal course issuer bid	[20,000]	[108]	—	—
<b>Common shares, end of year</b>	<b>15,194,095</b>	<b>\$ 81,554</b>	15,214,095	\$ 81,662

During fiscal 2017, the Company filed a normal course issuer bid enabling it to make market purchases of up to 760,627 [2016 – 760,704] of its common shares in the 12-month period ending March 6, 2018. During fiscal 2017, the Company made no purchases under the current normal course issuer bid and purchased and cancelled 20,000 common shares under a previous normal course issuer bid for an aggregate cost of \$0.6 million. In total, 3,449,895 [2016 – 3,429,895] common shares at a cost of \$35.9 million [2016 – \$35.3 million] had been purchased under current and all previous normal course issuer bids as at March 31, 2017. An additional 934,200 common and 2,230,954 non-voting shares had been purchased for cancellation outside of the normal course issuer bid for an aggregate cost of \$33.0 million.

Common shares of 15,194,095 [2016 – 15,214,095] were outstanding as at March 31, 2017. The weighted average number of common shares outstanding during fiscal 2017 was 15,202,669 [2016 – 15,179,547].

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2017 and 2016 [tabular dollar amounts in thousands, except per share information]

The basic and fully diluted net income per share computations for 2017 and 2016 were as follows:

	2017			2016		
	Net income and comprehensive income [000s]	Weighted average number of shares	Per share amount	Net income and comprehensive income [000s]	Weighted average number of shares	Per share amount
Basic and fully diluted	\$ 70,126	15,202,669	\$ 4.61	\$ 39,966	15,179,547	\$ 2.63

During fiscal 2017, the Board of Directors of the Company authorized the creation of Non-Voting Series 2 Shares [“Series 2 Shares”] which have a two times preference over the common shares. The Series 2 Shares were authorized as part of the new stock option program as described in *note 12*. No Series 2 Shares had been issued as at March 31, 2017.

### 12. SHARE-BASED COMPENSATION

The Company has a stock option plan [the “Legacy Option Plan”] in place which had 555,000 options outstanding as at March 31, 2015. During fiscal 2016, 555,000 options were exercised, 80,000 of which were exercised for shares, increasing share capital by \$2.3 million. The remaining 475,000 options were exercised under the cash settlement plan and had no impact on share capital. As at March 31, 2017 and 2016, no options were outstanding under the plan, and an additional 558,856 are available for future grants. As at March 31, 2017 and 2016, 558,856 [2016 – 558,856] common shares of the Company have been made available for issuance to eligible participants.

A summary of the status of the Company's Legacy Option Plan as at March 31, 2016 and changes during the year ended March 31, 2016 are presented below:

	Number of options	Weighted average exercise price per share <sup>[1]</sup>
Options outstanding, April 1, 2015	555,000	\$ 10.36
Options exercised	[555,000]	10.36
Options outstanding, March 31, 2016	—	\$ —

[1] Adjusted for special dividends where applicable.

During fiscal 2017, the Company adopted a new stock option plan [the “Non-Voting Option Plan”]. Options granted under the Non-Voting Option Plan are exercisable for Series 2 Shares as described in *note 11*. Subsequent to the adoption of the Non-Voting Option Plan, Clairvest granted 203,353 options under this plan. Option granted under this plan vest at a rate of one-fifth of the grant at the end of each year over a five-year period. As at March 31, 2017, all 203,353 options were outstanding and none had vested.

Clairvest recognized stock-based compensation expense based upon the fair value of the outstanding stock options as at March 31, 2017 using the Black-Scholes option pricing model with the following assumptions:

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2017 and 2016 [tabular dollar amounts in thousands, except per share information]

As at March 31, 2017

Grant	March 31, 2017
# of options granted	203,353
# of options vested	—
Price (\$) <sup>[1]</sup>	57.00
<b>Black-Scholes assumptions used</b>	
Expected volatility	10%
Expected forfeiture rate <sup>[2]</sup>	0%
Expected dividend yield	1.00%
Risk-free interest rate	0.95%
Expected life [years]	4.25
<b>Value using Black-Scholes [000s] <sup>[3]</sup></b>	<b>\$ 937</b>

[1] Based on two times the five-day weighted average closing price of Clairvest common shares at date of grant and is adjusted for any special dividends paid by the Company.

[2] Assumed a 0% forfeiture rate as a result of a cash settlement feature in Clairvest's stock option plan and historical forfeiture rates of individuals included in the previous stock option plan.

[3] Share price for a Clairvest common share as at March 31, 2017 was \$33.60 [TSX: CVG].

During fiscal 2017, the Board of Directors of the Company approved an Employee Deferred Shared Units ["EDSU"] Plan. The EDSU Plan provides, among other things, that participants may elect annually to receive all or a portion of their annual bonus amounts that would otherwise be payable in cash in the form of EDSUs. EDSUs may be redeemed for cash or for common shares of the Company in accordance with the terms of the plan. The EDSU Plan received shareholders' approval by ordinary resolution during fiscal 2017. Clairvest is required to reserve one common share for each EDSU issued under the EDSU Plan. The maximum number of Clairvest common shares reserved for the EDSU Plan is 200,000, which represented approximately 1.3% of the outstanding number of common shares as at March 31, 2017. During fiscal 2017, 18,445 EDSUs were issued based on the terms and conditions of the EDSU Plan. Accordingly, an accrual of \$0.6 million [2016 – nil] had been included in share-based compensation liability. During fiscal 2017, Clairvest recognized an expense of \$0.1 million with respect to EDSUs.

As at March 31, 2017, a total of 1,091,081 [2016 – 1,119,348] BVARs were outstanding, the accrual in respect of which was \$10.0 million [2016 – \$8.5 million] and had been included in share-based compensation liability, and an additional \$5.9 million [2016 – \$5.7 million] not accrued as those BVARs had not vested. During fiscal 2017, 283,861 [2016 – 241,664] BVARs were granted, 312,128 [2016 – 204,994] BVARs were exercised and none [2016 – 23,014] were forfeited. For the year ended March 31, 2017, Clairvest recognized an expense of \$7.8 million [2016 – \$5.5 million] with respect to BVARs.

### Compensation paid and payable to key management

Key management at Clairvest are the Co-Chief Executive Officers ["Co-CEOs"] and its directors. The Co-CEOs are entitled to annual discretionary cash bonuses of up to 175% of their individual annual salary based on individual performance. There is also an annual objective cash bonus which is based on Clairvest's Incentive Bonus Program as described in *note 15[h]*, the stock option plans, the BVAR Plan and the EDSU Plan. Aggregate compensation paid for the years ended March 31 to the Co-CEOs was as follows:

	2017	2016
<b>Paid</b>		
Salaries	\$ 652	\$ 652
Annual incentive plans	1,377	1,649
Stock options	—	9,903
	<b>\$ 2,029</b>	<b>\$ 12,204</b>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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Compensation payable to the Co-CEOs at the consolidated statements of financial position dates was as follows:

	March 31, 2017	March 31, 2016
<b>Payable</b>		
Annual incentive plans	\$ 2,500	\$ 2,261
Stock options	99	—
Book value appreciation rights	3,668	1,100
	\$ 6,267	\$ 3,361

As at March 31, 2017, 235,516 [2016 – 243,402] DSUs were held by directors of the Company, the accrual in respect of which was \$8.2 million [2016 – \$6.9 million] and had been included in share-based compensation liability. During fiscal 2017, 16,210 [2016 – 14,299] DSUs were granted and 24,096 DSUs [2016 – nil] were exercised for \$0.7 million. For the year ended March 31, 2017, Clairvest recognized an expense of \$2.0 million [2016 – \$0.4 million] with respect to DSUs.

As at March 31, 2017, 105,000 [2016 – 120,000] ADSUs were held by directors of the Company, the accrual in respect of which is \$2.0 million [2016 – \$1.6 million] and had been included in share-based compensation liability. During fiscal 2017, no ADSUs [2016 – 15,000] were granted and 15,000 ADSUs [2016 – nil] were exercised for \$0.3 million. For the year ended March 31, 2017, Clairvest recognized an expense of \$0.7 million [2016 – recovery of \$2 thousand] with respect to ADSUs.

During fiscal 2017, compensation paid to directors under the BVAR, DSU and ADSU plans were \$2.8 million [2016 – nil]. In addition to the DSU and ADSU plans previously discussed, compensation payable to the directors of Clairvest included \$0.1 million [2016 – nil] under the Non-Voting Option Plan.

### 13. CONSOLIDATED STATEMENTS OF CASH FLOWS

The net change in non-cash working capital balances related to operations was as follows:

	2017	2016
Accounts receivable and other assets	\$ 5,895	\$ [12,391]
Income taxes recoverable	2,859	[4,768]
Accounts payable and accrued liabilities	1,413	681
Income taxes payable	[14]	41
Accrued compensation expense	1,452	[75]
	\$ 11,605	\$ [16,512]

Cash and cash equivalents as at March 31, 2017 and 2016 comprised the following:

	March 31, 2017	March 31, 2016
Cash	\$ 88,026	\$ 2,704
Cash equivalents	18,179	62,546
	\$ 106,205	\$ 65,250

### 14. DERIVATIVE INSTRUMENTS

The Company and its acquisition entities enters into foreign exchange forward contracts as economic hedges against the fair value of its foreign-denominated investments and loans unless a specific exemption is approved by the Board of Directors. During fiscal 2017, the Company received \$0.5 million [2016 – paid \$4.8 million] on the settlement of realized foreign exchange forward contracts.

As at March 31, 2017, the Company had entered into foreign exchange forward contracts as economic hedges against its foreign-denominated investments and loans as follows:



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2017 and 2016 [tabular dollar amounts in thousands, except per share information]

Foreign exchange forward contracts to sell US\$1.5 million [2016 – US\$7.6 million] at an average rate of Canadian \$1.3450 per U.S. dollar [2016 – \$1.3751] through to May 2017. The fair value of the forward contracts as at March 31, 2017 was a gain of \$24 thousand [2016 – \$0.6 million].

Additionally, acquisition entities of Clairvest had entered into foreign exchange forward contracts as economic hedges against its foreign-denominated investments as follows:

Foreign exchange forward contracts to sell US\$165.2 million [2016 – US\$133.1 million] at an average rate of Canadian \$1.3145 per U.S. dollar [2016 – \$1.3451] through to February 2018. The fair value of the forward contracts as at March 31, 2017 was a loss of \$2.3 million [2016 – gain of \$6.2 million].

The fair value of the foreign exchange forward contracts entered into by these acquisition entities had been included in the fair value of Clairvest's investment in these acquisition entities on the consolidated statements of financial position. No collateral was funded to the counterparties for Clairvest's foreign exchange forward contracts and those of its acquisition entities as at March 31, 2017 and 2016.

### 15. CONTINGENCIES, COMMITMENTS AND GUARANTEES

- [a] CEP III Co-Invest has committed to co-invest alongside CEP III in all investments undertaken by CEP III. CEP III Co-Invest's co-investment commitment is \$75.0 million, \$15.2 million [2016 – \$15.2 million] of which remained unfunded as at March 31, 2017. In accordance with the co-investment agreement, the proportion of the commitment amongst Clairvest, 2141788 Ontario and MIP III is at their own discretion. CEP III Co-Invest may only sell all or a portion of a corporate investment that is a joint investment with CEP III if it concurrently sells a proportionate number of securities of that corporate investment held by CEP III.
- [b] CEP IV Co-Invest has committed to co-invest alongside CEP IV and CEP IV-A in all investments undertaken by CEP IV and CEP IV-A. CEP IV Co-Invest's co-investment commitment is \$125.0 million, \$21.2 million [2016 – \$28.4 million] of which remained unfunded as at March 31, 2017. In accordance with the co-investment agreement, the proportion of the commitment between Clairvest and MIP IV is at their own discretion. CEP IV Co-Invest may only sell all or a portion of a corporate investment that is a joint investment with CEP IV and CEP IV-A if it concurrently sells a proportionate number of securities of that corporate investment held by CEP IV and CEP IV-A.
- [c] CEP V Co-Invest has committed to co-invest alongside CEP V and CEP V-A in all investments undertaken by CEP V and CEP V-A. CEP V Co-Invest's co-investment commitment is \$180.0 million, \$142.2 million [2016 – \$146.7 million] of which remained unfunded as at March 31, 2017. In accordance with the co-investment agreement, the proportion of the commitment between Clairvest, 2141788 Ontario and MIP V is at their own discretion. CEP V Co-Invest may only sell all or a portion of a corporate investment that is a joint investment with CEP V and CEP V-A if it concurrently sells a proportionate number of securities of that corporate investment held by CEP V and CEP V-A.
- [d] Clairvest has committed \$25.2 million to Wellington Fund IV [2016 – \$25.2 million], all of which was unfunded at March 31, 2017. As specified in the Limited Partnership Agreement, upon the closing of Wellington Fund V, Wellington Fund IV may no longer invest in new investments.
- [e] Clairvest has also committed \$30.3 million to Wellington Fund V, \$14.6 million [2016 – \$15.7 million] of which remained unfunded as at March 31, 2017.
- [f] As at March 31, 2017, Clairvest had earned profit distribution totaling \$0.9 million [2016 – nil] through its ownership interest in the General Partners of Wellington Fund V. Clairvest has guaranteed to return up to amounts received in the event the limited partners of Wellington Fund V do not meet their return threshold as specified in the respective Limited Partnership Agreements. As at March 31, 2017 and 2016, there were no accruals made with respect to the clawback.
- [g] Clairvest had guaranteed up to US\$10.0 million of CEP III's obligations to a schedule 1 Canadian chartered bank under CEP III's foreign exchange forward contracts with the bank. Subsequent to year-end, the guarantee was extinguished.
- [h] Under Clairvest's Bonus Program, a bonus of 10% of after-tax cash income and realizations on certain of Clairvest's corporate investments would be paid to management annually as applicable [the "Realized Amount"]. As at March 31,

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2017, the Realized Amount under the Bonus Program was \$0.2 million [2016 – \$0.6 million] and had been accrued under accrued compensation expense liability.

In accordance with IFRS, Clairvest is also required to record a liability equal to a bonus of 10% of the after-tax cash income and realizations which are applicable but which have yet to be realized. Accordingly, Clairvest also recorded a \$5.0 million [2016 – \$3.5 million] accrued compensation expense liability that would only be payable to management when the corresponding realization events have occurred. The Bonus Program does not apply to the income generated from investments made by Clairvest through CEP III Co-Invest, CEP IV Co-Invest and CEP V Co-Invest.

- [i] In conjunction with the sale of Casino New Brunswick, Clairvest had agreed to a net guarantee of \$13.5 million to fund any valid claims made by the purchaser under the indemnity provisions of the sale for a specified period of time. Any funding pursuant to the guarantee will be allocated 25% to CEP III Co-Invest and 75% to CEP III. As at March 31, 2017 and 2016, no amounts with respect to this guarantee have been funded. Subsequent to year-end, the net guarantee was reduced to \$2.2 million.
- [j] As part of the holding structure of Chilean Gaming Holdings, acquisition entities of CEP III Co-Invest had loans totaling \$41.9 million as at March 31, 2017 [2016 – \$41.9 million] from an unrelated financial institution, while another acquisition entity of CEP III Co-Invest held term deposits totaling \$41.9 million as at March 31, 2017 [2016 – \$41.9 million] with the same financial institution as security for these loans. CEP III Co-Invest's ownership of both acquisition entities was 36.8% as at March 31, 2017 and 2016.
- [k] Clairvest had agreed to guarantee up to \$10.0 million to support Discovery Air's credit facility with its bank. The guarantee is callable by the lender under certain circumstances and should it be called, Clairvest will assume the lender's security position that supports the loans provided by the lender. Clairvest intends to allocate any amounts called under this guarantee to CEP IV Co-Invest, CEP IV and CEP IV-A on a pro-rata basis in accordance with their respective capital commitments in CEP IV. During fiscal 2017, in conjunction with the DAFS sale transaction as previously described in *note 6[i]*, Discovery Air repaid \$5.0 million of its credit facility which reduced the guarantee provided by Clairvest. As at March 31, 2017, the total contingent exposure under this guarantee was \$2.4 million [2016 – \$7.4 million], \$0.6 million [2016 – \$2.0 million] of which would be assumed by CEP IV Co-Invest if called. Any additional guarantee is subject to Clairvest's consent in its sole discretion.
- [l] The Discovery Air Investor Group had also entered into a definitive agreement to purchase all outstanding common shares of Discovery Air at a cash consideration of \$0.20 per share. The transaction was completed subsequent to year-end for total cash consideration of \$1.5 million, \$0.4 million of which was funded by CEP IV Co-Invest.
- [m] As at March 31, 2017, the Company had future minimum annual lease payments under non-cancellable operating leases for the use of office space of \$0.5 million due within one year [2016 – \$0.4 million], \$1.9 million due after one year but not more than five years [2016 – \$1.3 million] and \$2.2 million due after five years [2016 – nil].
- [n] In connection with its normal business operations, the Company is from time to time named as a defendant in actions for damages and costs allegedly sustained by plaintiffs. While it is not possible to estimate the outcome of the various proceedings at this time, the Company does not believe that it will incur any material loss in connection with such actions.

### 16. RISK MANAGEMENT

The private equity investment business involves accepting risk for potential return, and is therefore affected by a number of risk factors.

#### ***Fair value risk***

Fair value risk includes exposure to fluctuations in the fair market value of the Company's investments as described in *note 17*.

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The Company's corporate investment portfolio was diversified across 16 investee companies in 8 industries and 3 countries as at March 31, 2017. Concentration risk by industry and by country as at March 31, 2017 and 2016 was as follows:

	March 31, 2017				March 31, 2016			
	Canada	United States	Chile	Total	Canada	United States	Chile	Total
Contract manufacturing	\$ —	\$ 27,248	\$ —	\$ 27,248	\$ —	\$ 16,016	\$ —	\$ 16,016
Defence services	10,519	11,557	—	22,076	15,343	5,601	—	20,944
Equipment rental	28,758	—	—	28,758	22,009	—	—	22,009
Financial services	22,101	—	—	22,101	20,852	—	—	20,852
Gaming	12,613	155,679	48,835	217,127	14,076	116,070	43,674	173,820
Marketing services	—	8,179	—	8,179	10,641	7,987	—	18,628
Specialty aviation	10,518	—	—	10,518	15,342	—	—	15,342
Waste management	—	40,350	—	40,350	—	32,815	—	32,815
Other	1,038	3,009	—	4,047	1,415	2,858	—	4,273
<b>Total</b>	<b>\$ 85,547</b>	<b>\$ 246,022</b>	<b>\$ 48,835</b>	<b>\$ 380,404</b>	<b>\$ 99,678</b>	<b>\$ 181,347</b>	<b>\$ 43,674</b>	<b>\$ 324,699</b>

The Company has considered current economic events and indicators in the valuation of its investee companies.

### Interest rate risk

Fluctuations in interest rates affect the Company's income derived from its cash, cash equivalents and temporary investments ["treasury funds"]. For financial instruments which yield a floating interest rate, the income received is directly impacted by the prevailing interest rate. The fair value of financial instruments which yield a fixed interest rate would change when there is a change in the prevailing market interest rate. The Company manages interest rate risk on its treasury funds by conducting activities in accordance with the fixed income securities policy that is approved by the Audit Committee. Management's application of these policies is regularly monitored by the Audit Committee.

If interest rates were higher or lower by 1% per annum, the potential effect would have been an increase or decrease of \$1.2 million [2016 – \$0.8 million] to distributions and interest income on a pre-tax basis for the year ended March 31, 2017.

Certain of the Company's investments in the investee companies are also held in the form of debentures and loans. Significant fluctuations in market interest rates can have a significant impact on the carrying value of these investments as described in *note 17*.

### Currency risk

The Company has implemented a hedging strategy because it has, directly and indirectly, several investments outside of Canada, currently in the United States and in Chile. The Company has also advanced loans to investee companies which are denominated in foreign currency. In order to limit its exposure to changes in the value of foreign denominated currencies relative to the Canadian dollar, Clairvest and its acquisition entities entered into hedging positions against these foreign denominated currencies as approved by the Board of Directors. In June 2016, the Board of Directors of the Company approved to remove the hedge on the Chilean Pesos ["CLP"]. As a result, at March 31, 2017, the Company had foreign exchange exposure to the CLP totaling \$48.8 million.

A number of investee companies are subject to foreign exchange risk. A significant change in foreign exchange rates can have a significant impact on the profitability of these entities and in turn the Company's carrying value of these investee companies. The Company manages this risk through oversight responsibilities with existing investee companies and by reviewing the financial condition of investee companies regularly.

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### **Credit risk**

Credit risk is the risk of a financial loss occurring as a result of default of a counterparty on its obligations to the Company. For the years ended March 31, 2017 and 2016, there were no material income effects on changes of credit risk on financial assets. The carrying values of financial assets subject to credit exposure as at March 31, 2017 and 2016, net of any allowances for losses, were as follows:

	March 31, 2017	March 31, 2016
<b>Financial assets</b>		
Cash and cash equivalents	\$ 106,205	\$ 65,250
Temporary investments	15,964	21,793
Accounts receivable <sup>[1]</sup>	19,662	24,287
Loans receivable <sup>[2]</sup>	5,371	8,340
Derivative instruments	24	581
Corporate investments <sup>[3]</sup>	380,404	324,699
	\$ 527,630	\$ 444,950

[1] Excludes prepaid expenses and receivables from acquisition entities.

[2] Excludes loans receivable from acquisition entities.

[3] Excludes net assets [liabilities] from acquisition entities.

The Company manages credit risk on corporate investments through thoughtful planning, strict investment criteria, significant due diligence of investment opportunities and oversight responsibilities with existing investee companies and by conducting activities in accordance with investment policies that are approved by the Board of Directors. Management's application of these policies is regularly monitored by the Board of Directors. Management and the Board of Directors review the financial condition of its investee companies regularly.

The Company is also subject to credit risk on its accounts receivable and loans receivable, a significant portion of which are with its investee companies and its CEP Funds. The Company manages this risk through its oversight responsibilities with existing investee companies by reviewing their financial conditions regularly, and through its fiduciary duty as Manager of the CEP Funds and by maintaining sufficient uncalled capital for the CEP Funds to settle obligations as they come due.

The Company manages counterparty credit risk on derivative instruments by only contracting with counterparties which are Schedule 1 Canadian chartered banks. As at March 31, 2017, the Company's derivative instruments had a fair value of \$24 thousand [2016 – \$0.6 million]. Additionally, the Company's acquisition entities held derivative instruments which had mark-to-market losses totaling \$2.3 million [2016 – gains totaling \$6.2 million]. The Company believes the counterparty risk with respect to its and its acquisition entities' derivative instruments is nominal.

The Company manages credit risk on its treasury funds by conducting activities in accordance with the fixed income securities policy which is approved by the Audit Committee. The Company also manages credit risk by contracting with counterparties which are Schedule 1 Canadian chartered banks or through investment firms where Clairvest's funds are segregated and held in trust for Clairvest's benefit. Management's application of these policies is regularly monitored by the Audit Committee. Management and the Audit Committee review credit quality of cash equivalents and temporary investments regularly.

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The credit ratings, based on the Dominion Bond Rating Services rating scale, with the exception of corporate bonds and loans which are based on Standard & Poor's rating scale, were as follows:

	March 31, 2017	March 31, 2016
<b>Cash</b>	<b>\$ 88,026</b>	\$ 2,704
<b>Money market savings accounts</b>		
R1-High	17,209	39,023
<b>Guaranteed investment certificates and investment savings accounts</b>		
AA	16,126	36,683
A+	—	2,570
A	—	202
BBB+ <sup>[1]</sup>	—	101
BBB <sup>[1]</sup>	202	101
BBB- <sup>[1]</sup>	101	101
Not rated <sup>[1]</sup>	505	101
<b>Corporate bonds and loans</b>		
B- <sup>[2]</sup>	—	5,457
<b>Total cash, cash equivalents, temporary investments and restricted temporary investments</b>	<b>\$ 122,169</b>	\$ 87,043

[1] Principal protected by the Canada Deposit Insurance Corporation.

[2] Pertains to Clairvest's treasury investments in Light Tower Rentals Inc.

### Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they come due. Financial obligations arising from off-statement of financial position arrangements have been previously discussed. Accounts payable, loans payable, and derivative instruments have maturities of less than one year. Management participation liability, share-based compensation liability, and amounts accrued under the Bonus Program are only due upon cash realization or completion of the respective vesting periods. Total unfunded commitments to co-invest alongside the CEP Funds, as described were \$178.5 million [2016 – \$190.3 million] as at March 31, 2017. The timing of any amounts to be funded under these commitments is dependent upon the timing of investment acquisitions, which are made at the sole discretion of the Company. In addition to its commitments to co-invest alongside the CEP Funds, the Company has unfunded commitments of \$25.2 million and \$14.6 million to Wellington Fund IV and Wellington Fund V, respectively, as described in *notes 15[d] and 15[e]*.

The Company manages liquidity risk by maintaining a conservative liquidity position that exceeds all liabilities payable on demand. The Company invests treasury funds in liquid assets such that they are available to cover any potential funding commitments and guarantees. In addition, the Company maintains a \$100.0 million [2016 – \$95.0 million] credit facility which was undrawn at March 31, 2017.

As at March 31, 2017, Clairvest had treasury funds of \$122.2 million [2016 – \$87.0 million] and access to \$100.0 million [2016 – \$95.0 million] in credit to support its obligations and current and anticipated corporate investments. Clairvest also had access to \$48.9 million [2016 – \$45.4 million] in treasury funds held by its acquisition entities and \$443.4 million [2016 – \$465.7 million] in uncalled committed third-party capital through the CEP Funds at March 31, 2017 to invest along with Clairvest's capital.

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### 17. FAIR VALUE OF FINANCIAL INSTRUMENTS

Cash, cash equivalents, temporary investments, corporate investments, and derivative instruments are carried at fair value in accordance with the Company's accounting policy as described in *note 2[c]* to the consolidated financial statements. All other financial instruments, including receivables and payables, are short-term in nature.

#### [a] Fair value hierarchy

The Company classifies financial instruments measured at FVTPL according to the following hierarchy, based on the lowest level of significant input used in measuring fair value.

Level	Fair value input description	Financial instruments
Level 1	Quoted prices [unadjusted] from active markets	Quoted equity instruments  Quoted corporate bonds  Money market and investment savings accounts
Level 2	Inputs other than quoted prices included in Level 1 that are observable either directly [i.e., as prices] or indirectly [i.e., derived from prices]	Quoted equity instruments which are not actively traded  Guaranteed investment certificates  Quoted corporate bonds or loans which are not actively traded
Level 3	Inputs that are not based on observable market data	Unquoted equity instruments or partnership units  Corporate bonds, debentures or loans not traded

The following table presents the financial instruments measured at fair value classified by the fair value hierarchy:

March 31, 2017				
	Fair value measurements using			Assets/liabilities at fair value
	Level 1	Level 2	Level 3	
<b>Financial assets</b>				
Cash equivalents				
Money market savings accounts	\$ 17,209	\$ —	\$ —	\$ 17,209
Investment savings accounts	970	—	—	970
	<b>18,179</b>	<b>—</b>	<b>—</b>	<b>18,179</b>
Temporary investments				
Guaranteed investment certificates	—	15,964	—	15,964
	—	15,964	—	15,964
Derivative instruments	—	24	—	24
Corporate investments	—	—	410,102	410,102
	<b>\$ 18,179</b>	<b>\$ 15,988</b>	<b>\$ 410,102</b>	<b>\$ 444,269</b>

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March 31, 2016				
	Fair value measurements using			Assets/liabilities at fair value
	Level 1	Level 2	Level 3	
<b>Financial assets</b>				
Cash equivalents				
Money market savings accounts	\$ 39,023	\$ —	\$ —	\$ 39,023
Investment savings accounts	23,523	—	—	23,523
	62,546	—	—	62,546
Temporary investments				
Guaranteed investment certificates	—	16,336	—	16,336
Corporate bonds and loans	—	5,457	—	5,457
	—	21,793	—	21,793
Derivative instruments	—	581	—	581
Corporate investments	—	—	353,801	353,801
	\$ 62,546	\$ 22,374	\$ 353,801	\$ 438,721

For financial instruments that are recognized at fair value on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization based on the lowest level input that is significant to the fair value measurement as a whole at the end of each reporting period. Transfers between levels of fair value hierarchy are deemed to have occurred at the date of event.

During the year ended March 31, 2016, the Company transferred its investment in Discovery Air common shares from Level 2 to Level 3 as a result of the market for the shares becoming inactive following the additional purchases made by Clairvest together with its co-investors as discussed in *note 6[i]*. There were no other transfers between the various levels of the fair value hierarchy for the years ended March 31, 2017 and 2016.

### [b] Level 3: Reconciliation between opening and closing balances

The following table presents the changes in fair value measurements for instruments included in Level 3 of the fair value hierarchy set out in IFRS 13:

	Fair value April 1, 2016	Total realized / unrealized gains and foreign exchange revaluations included in earnings	Purchases of assets / issuances of liabilities	Sales of assets / settlements of liabilities	Fair value March 31, 2017	Unrealized gains and foreign exchange revaluations included in earnings for assets and liabilities for the year ended March 31, 2017 for positions still held
<b>Financial assets</b>						
Corporate investments	\$ 353,801	\$ 72,678	\$ 21,110	\$ [37,487]	\$ 410,102	\$ 72,678
	\$ 353,801	\$ 72,678	\$ 21,110	\$ [37,487]	\$ 410,102	\$ 72,678

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	Fair value April 1, 2015	Total realized / unrealized gains and foreign exchange revaluations included in earnings	Purchases of assets / issuances of liabilities	Sales of assets / settlements of liabilities	Fair value March 31, 2016	Unrealized gains and foreign exchange revaluations included in earnings for assets and liabilities for the year ended March 31, 2016 for positions still held
<b>Financial assets</b>						
Corporate investments	\$ 291,312	\$ 36,366	\$ 40,877	\$ [14,754]	\$ 353,801	\$ 36,353
	\$ 291,312	\$ 36,366	\$ 40,877	\$ [14,754]	\$ 353,801	\$ 36,353

### [c] Level 3: Fair value measurement based on reasonably possible alternative assumptions

While Clairvest considers its fair value measurements to be appropriate, the use of reasonably possible alternative assumptions could result in different fair values. On a given measurement date, it is possible that other market participants could measure a same financial instrument at a different fair value, with the valuation techniques and inputs used by these market participants still meeting the definition of fair value. The fact that different fair value measurements exist reflects the judgment, estimates and assumptions applied as well as the uncertainty involved in determining the fair value of these financial instruments.

Included in corporate investments are investee companies [refer to *note 6*] for which the fair values have been estimated based on assumptions that are not supported by observable inputs. The following tables present quantitative information on the primary valuation techniques and unobservable inputs based on the form of investment:

March 31, 2017	Valuation techniques	Significant unobservable input	Range
Unquoted equity instruments [including warrants] or partnership units	Public company comparables	EBITDA multiples	5.0x to 7.7x
	Recent transactions	n/a	n/a
Corporate bonds, debentures or loans not traded or other finite set of cash flows	Discounted cash flows	Discount rates	8.0% to 19.0%

March 31, 2016	Valuation techniques	Significant unobservable input	Range
Unquoted equity instruments [including warrants] or partnership units	Public company comparables	EBITDA multiples	5.1x to 7.7x
	Recent transactions	n/a	n/a
Corporate bonds, debentures or loans not traded or other finite set of cash flows	Discounted cash flows	Discount rates	8.0% to 19.0%

The most significant unobservable input for fair value measurement is the multiple of earnings before interest, taxes, depreciation and amortization ["EBITDA"] used for each individual investee company. In determining the appropriate multiple, Clairvest considers [i] public company multiples for companies in the same or similar businesses; [ii] where information is known and believed to be reliable, multiples at which recent transactions in the industry occurred; and [iii] multiples at which Clairvest invested directly or indirectly in the company, or for follow-on investments or financings. The



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resulting multiple is adjusted, if necessary, to take into account differences between the investee company and those the Company selected for comparisons and factors include public versus private company, company size, same versus similar business, as well as with respect to the sustainability of the company's earnings and current economic environment. As at March 31, 2017, 10 investee companies were valued using the earnings multiple approach. If the Company had used an earnings multiple for each investee company that was higher or lower by 0.5 times, the potential effect would be an increase of \$29.6 million or decrease of \$29.3 million to the carrying value of corporate investments and net changes in unrealized gains or losses on corporate investments, on a pre-tax basis for the year ended March 31, 2017 [2016 – increase of \$20.3 million or decrease of \$20.0 million]. Earnings multiples used are based on public company valuations as well as private market multiples for comparable companies.

Clairvest may also use information about recent transactions carried out in the market for valuations of private equity investments. When fair value is determined based on recent transaction information; this value is the most representative indication of fair value for a period of up to twelve months. The fair value of corporate bonds, debentures or loans is primarily determined using a discounted cash flow technique. This technique uses observable and unobservable inputs such as discount rates that take into account the risk associated with the investment as well as further cash flows. For those investments valued based on recent transactions or discounted cash flows, Clairvest has determined that there are no reasonable alternative assumptions that would change the fair value materially as at March 31, 2017 and 2016.

### 18. CAPITAL DISCLOSURES

Clairvest considers the capital it manages to be shareholders' equity. Clairvest also manages capital held in acquisition entities, the third-party capital committed or invested in the CEP Funds and co-investments made by other investors.

Clairvest's objectives in managing capital are to:

- Preserve a financially strong company with substantial liquidity to pursue new acquisitions and growth opportunities as well as to support its operations and the growth of its existing corporate investments;
- Achieve an appropriate risk adjusted return on capital;
- Build long-term value in its investee companies to generate superior returns; and
- Have appropriate levels of committed third-party capital available to invest alongside Clairvest's capital. The management of third-party capital also provides management fees and/or priority distributions to Clairvest and the ability to enhance Clairvest's returns by offsetting a portion of its operating costs and by earning a carried interest.

As at March 31, 2017 and 2016, Clairvest had no external capital requirements, other than as disclosed in *note 16*.

### 19. FUTURE CHANGES IN ACCOUNTING POLICIES

#### **IFRS 9, *Financial Instruments***

In July 2014, the IASB issued the final version of IFRS 9, *Financial Instruments*, which reflects all phases of the financial instruments project and replaces IAS 39, *Financial Instruments: Recognition and Measurement* and all previous versions of IFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. IFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but comparative information is not compulsory. The Company is currently assessing the impact of IFRS 9 and plans to adopt the new standard on the required effective date.

#### **IFRS 15, *Revenue from Contracts with Customers***

IFRS 15 was issued in May 2014 and establishes a new five-step model that will apply to revenue arising from contracts with customers. Under IFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach to measuring and recognizing revenue. The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under IFRS. Either a full or modified retrospective application is required for annual

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periods beginning on or after January 1, 2018 with early adoption permitted. The Company is currently assessing the impact of IFRS 15, which could be material on unrealized carried interest. The Company plans to adopt the new standard on the required effective date.

### 20. SUBSEQUENT EVENTS

Subsequent to year-end, CEP V Co-Invest made an investment in Head InfoTech India Pvt. Ltd [“Head InfoTech”], which operates an online, skill-based gaming platform in India providing online experience of Rummy. CEP V Co-Invest invested US\$41.6 million [C\$56.0 million] in Head InfoTech, which comprised US\$17.0 million [C\$22.9 million] in the form of compulsory convertible debentures which bear interest at a rate of 16.0% per annum, and US\$24.6 million [C\$33.1 million] for a 33.6% equity interest in Head InfoTech. A foreign exchange hedging strategy has not been implemented against this investment. Subsequently, a material adverse regulatory development occurred with respect to this investment. The impact to the fair value of this investment is currently uncertain and potentially material.

Also subsequent to year-end, CEP IV Co-Invest, and the Discovery Air Investor Group provided an additional \$13.0 million secured revolving credit facility [“New Revolver”] to DA Defence which is in addition to the \$25.0 million Revolver described in *note 6[i]* but on the same economic terms, \$6.0 million of which was drawn at closing, \$2.2 million of which was funded by CEP IV Co-Invest. CEP IV Co-Invest is committed to fund any shortfall of the other investors of the Discovery Air Investor Group. The New Revolver provides the Discovery Air Investor Group the option to convert the outstanding balance of the New Revolver into common shares of DA Defence on the same economic terms as the Revolver. Concurrent with the New Revolver, Discovery Air and DA Defence granted the Discovery Air Investor Group an option to exchange \$18.4 million of the Debentures into \$14.7 million of common shares in DA Defence, with the valuation of DA Defence being the same as that used for the conversion of the Revolver and the New Revolver.

### 21. COMPARATIVE CONSOLIDATED FINANCIAL STATEMENTS

The comparative consolidated financial statements have been reclassified from statements previously presented to conform to the presentation of the fiscal 2017 consolidated financial statements.