

CLAIRVEST GROUP INC.
NOTICE TO READER
December 31, 2021
(unaudited)

NOTICE TO READER PURSUANT TO NATIONAL INSTRUMENT 51-102 – CONTINUOUS DISCLOSURE OBLIGATIONS

Under National Instrument 51-102 – Continuous Disclosure Obligations, if an auditor has not performed a review of a reporting issuer's interim financial statements, the financial statements must be accompanied by a notice indicating that they have not been reviewed by an auditor.

The Company's independent auditor has not performed a review of these interim condensed consolidated financial statements in accordance with standards established by the Chartered Professional Accountants of Canada for a review of interim financial statements by an entity's auditor.

CLAIRVEST GROUP INC.
CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
(unaudited)

\$000's	December 31 2021	March 31 2021
ASSETS		
Cash and cash equivalents (notes 4 and 13)	\$ 140,742	\$ 186,795
Temporary investments (note 4)	130,966	92,578
Accounts receivable and other assets (note 11(f))	53,895	40,502
Loans receivable (note 11(e))	26,810	86,313
Derivative instruments asset (note 14)	1,260	1,446
Income taxes recoverable	3,283	433
Carried interest from Clairvest Equity Partners III and IV (note 8)	29,795	34,318
Corporate investments (note 6)	708,616	534,667
Fixed assets (notes 9 and 15(e))	7,583	7,973
	<u>\$ 1,102,950</u>	<u>\$ 985,025</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
Liabilities		
Accounts payable and accrued liabilities (note 11(h))	\$ 7,670	8,554
Income taxes payable	93	956
Accrued compensation expense (notes 12 and 15(b))	14,158	10,507
Share-based compensation (note 12)	55,273	65,216
Management participation from Clairvest Equity Partners III and IV (note 8)	22,588	25,996
Deferred income tax liability	31,097	15,989
	<u>130,879</u>	<u>127,218</u>
Contingencies, commitments and guarantees (notes 11 and 15)		
Shareholders' Equity		
Share capital (note 10)	80,794	80,827
Retained earnings	891,277	776,980
	<u>972,071</u>	<u>857,807</u>
	<u>\$ 1,102,950</u>	<u>\$ 985,025</u>

(see accompanying notes to interim condensed consolidated financial statements)

CLAIRVEST GROUP INC.
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(unaudited)

	Quarter ended December 31		Nine months ended December 31	
\$000's (except per share information)	2021	2020	2021	2020
REVENUE				
Net investment gain (note 5)	\$ 90,647	\$ 61,561	\$ 132,580	\$ 111,636
Distributions and interest income (notes 7, 11(f) and 11(g))	6,272	5,199	22,961	16,221
Carried interest from Clairvest Equity Partners III and IV (note 8)	(1,152)	678	146	(7,087)
Dividend income	474	365	1,275	1,045
Management fees (note 7)	2,866	2,990	8,475	9,181
Advisory and other fees	657	623	1,908	1,887
	<u>99,764</u>	<u>71,416</u>	<u>167,345</u>	<u>132,883</u>
EXPENSES				
Employee compensation and benefits (notes 12 and 15(b))	5,763	4,579	15,432	12,860
Share-based compensation expenses (note 12)	7,186	7,546	6,385	20,159
Administration and other expenses	1,590	1,699	4,056	4,055
Finance and foreign exchange expenses	544	1,069	371	1,860
Management participation from Clairvest Equity Partners III and IV (note 8)	(828)	583	(87)	(5,669)
	<u>14,255</u>	<u>15,476</u>	<u>26,157</u>	<u>33,265</u>
Income before income taxes	85,509	55,940	141,188	99,618
Income tax expense	8,977	6,003	17,997	9,563
Net income and comprehensive income for the period	<u>76,532</u>	<u>49,937</u>	<u>123,191</u>	<u>90,055</u>
Basic and fully diluted net income and comprehensive income per share	\$ 5.08	\$ 3.32	\$ 8.18	\$ 5.98

(see accompanying notes to interim condensed consolidated financial statements)

CLAIRVEST GROUP INC.
CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY
(unaudited)

\$000's	Share capital	Retained earnings	Total shareholders' equity
As at April 1, 2021	\$ 80,827	\$ 776,980	\$ 857,807
Changes in shareholders' equity			
Net income and comprehensive income for the period		<u>123,191</u>	<u>123,191</u>
		900,171	980,998
Dividends declared (\$0.5696 per share)		(8,577)	(8,577)
Purchase and cancellation of shares (note 10)	(33)	(317)	(350)
As at December 31, 2021	\$ 80,794	\$ 891,277	\$ 972,071
As at April 1, 2020	\$ 80,917	\$ 756,498	\$ 837,415
Changes in shareholders' equity			
Net income and comprehensive income for the period		<u>90,055</u>	<u>90,055</u>
		846,553	927,470
Dividends declared (\$0.5555 per share)		(83,661)	(83,661)
Purchase and cancellation of shares	(90)	(696)	(786)
As at December 31, 2020	\$ 80,827	\$ 762,196	\$ 843,023

(see accompanying notes to interim condensed consolidated financial statements)

CLAIRVEST GROUP INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(unaudited)

	Quarter ended December 31		Nine months ended December 31	
\$000's	2021	2020	2021	2020
OPERATING ACTIVITIES				
Net income and comprehensive income for the period	\$ 76,532	\$ 49,937	\$ 123,191	\$ 90,055
Add (deduct) items not involving a current cash outlay:				
Amortization of fixed assets	286	315	856	936
Share-based compensation	7,230	7,601	6,773	21,981
Deferred income tax expense	8,810	4,255	15,108	3,218
Net investment gain	(90,647)	(61,561)	(132,580)	(111,636)
Carried interest and management participation from Clairvest Equity Partners III and IV	693	(95)	1,115	1,446
Non-cash items relating to foreign exchange forward contracts	(620)	(834)	319	(3,760)
Non-cash items relating to corporate investments	535	15	(1,138)	(216)
	2,819	(367)	13,644	2,024
Adjustments for:				
Net proceeds on sale (cost of acquisition) of temporary investments	(10,058)	33,749	(27,419)	41,748
Net loans repaid by (advanced to) acquisition entities or the CEP Funds (Note 11(e))	(8,968)	(564)	59,503	10,850
Proceeds from (cost of) settlement of realized foreign exchange forward Contracts	(20)	—	(133)	2,458
Investments made in investee companies or acquisition entities	(27,205)	(14,680)	(53,076)	(35,761)
Distribution or return of capital from investee companies or acquisition Entities	999	9	1,876	10,056
Settlement of share-based compensation liability	—	—	(16,716)	(12,943)
	(45,252)	18,514	(35,965)	16,408
Net change in non-cash working capital balances related to operations (note 13)	(5,599)	4,012	(14,339)	724
Cash provided by (used in) operating activities	(48,032)	22,159	(36,660)	19,156
INVESTING ACTIVITIES				
Sale (purchase) of fixed assets (note 10)	—	—	(466)	(114)
Cash used in investing activities	—	—	(466)	(114)
FINANCING ACTIVITIES				
Cash dividends paid	—	(75,292)	(8,577)	(83,661)
Purchase and cancellation of shares	(344)	(167)	(350)	(786)
Cash used in financing activities	(344)	(75,459)	(8,927)	(84,447)
Net decrease in cash during the period	(48,376)	(53,300)	(46,053)	(65,405)
Cash and cash equivalents, beginning of period	189,118	260,833	186,795	272,938
Cash and cash equivalents, end of period (note 13)	\$ 140,742	\$ 207,533	\$ 140,742	\$ 207,533
Supplemental cash flow information				
Interest received	\$ 1,508	\$ 1,160	\$ 3,538	\$ 4,153
Distributions received	\$ 1,594	\$ 2,258	\$ 7,585	\$ 17,215
Income taxes paid	\$ 3,007	\$ 18	\$ 6,603	\$ 1,542
Interest paid	\$ 251	\$ 251	\$ 598	\$ 600

CLAIRVEST GROUP INC.
NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2021 (Tabular Dollar Amounts in Thousands)
(unaudited)

1. NATURE OF OPERATIONS

Clairvest Group Inc. (“Clairvest” or the “Company”) is a private equity management firm that specializes in partnering with management teams and other stakeholders of both emerging and established companies. The company’s shares are traded on the Toronto Stock Exchange (“TSX”) under symbol the CVG. The Company, which operates in only one business segment, actively seeks to form mutually beneficial investments with entrepreneurial businesses.

As at December 31, 2021, Clairvest invests its own capital, and that of third parties, through Clairvest Equity Partners III Limited Partnership (“CEP III”), Clairvest Equity Partners IV Limited Partnership (“CEP IV”), Clairvest Equity Partners IV-A Limited Partnership (“CEP IV-A”), Clairvest Equity Partners V Limited Partnership (“CEP V”), CEP V HI India Investment Limited Partnership (“CEP V India”), Clairvest Equity Partners V-A Limited Partnership (“CEP V-A”), Clairvest Equity Partners VI Limited Partnership (“CEP VI”), Clairvest Equity Partners VI-A Limited Partnership (“CEP VI-A”), and Clairvest Equity Partners VI-B Limited Partnership (“CEP VI-B”) (together, the “CEP Funds”). CEP III, CEP IV and CEP IV-A are herein referred to as Clairvest Equity Partners III and IV. CEP V, CEP V India, CEP V-A, CEP VI, CEP VI-A and CEP VI-B are herein referred to as Clairvest Equity Partners V and VI.

Clairvest contributes financing and strategic expertise to support the growth and development of its investee companies in order to create realizable value for shareholders.

Clairvest is incorporated under the laws of the Province of Ontario. The Company’s head office is located at 22 St. Clair Avenue East, Suite 1700, Toronto, Ontario, Canada, M4T 2S3.

2. SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The unaudited interim condensed consolidated financial statements (“financial statements”) of Clairvest are prepared in accordance with International Financial Reporting Standards (“IFRS”) applicable to the preparation of interim financial statements, including International Accounting Standard 34, “*Interim Financial Reporting*” (“IAS 34”).

The accounting policies applied in these unaudited interim condensed consolidated financial statements are based on IFRS as issued by the International Accounting Standards Board (“IASB”) and the IFRS Interpretations Committee, all issued and effective as at February 10, 2022, the date the Board of Directors authorized the issuance of these unaudited interim condensed consolidated financial statements. Any subsequent changes to IFRS that are given effect in the Company’s annual consolidated financial statements for the year ending March 31, 2022 could result in restatement of these unaudited interim condensed consolidated financial statements.

The disclosures contained in these unaudited interim condensed consolidated financial statements include, in general, only significant changes and transactions occurring since the Company’s last year-end and are not fully inclusive of all disclosure requirements of International Financial Reporting Standards for annual financial statements. As a result, the unaudited interim condensed consolidated financial statements should be read in conjunction with the annual audited consolidated financial statements prepared in accordance with IFRS as at and for the year ended March 31, 2021.

The comparative figures indicated in the notes to the unaudited interim condensed consolidated financial statements are as of December 31, 2020 unless otherwise indicated.

The unaudited interim condensed consolidated financial statements have been presented on a historical cost basis, except for certain financial instruments that have been measured at fair value. The unaudited interim condensed consolidated financial statements have been prepared on a going concern basis and are presented in Canadian dollars, which is the functional currency of the Company, and all values are rounded to the nearest thousand dollars (\$000’s), except where otherwise indicated.

Basis of consolidation

These consolidated financial statements have been prepared in accordance with IFRS 10, *Consolidated Financial Statements* (“IFRS 10”), as issued by the IASB and include the accounts of the Company and its consolidated subsidiaries. As discussed under critical accounting estimates and judgments, the Company has determined it meets the definition of an investment entity.

(I) Consolidated subsidiaries

In accordance with IFRS 10, subsidiaries are those entities that provide investment-related services and that the Company controls by having the power to govern the financial and operating policies of these entities. Such entities would include those which earn priority distributions or management fees from the CEP Funds and carried interest from Clairvest Equity Partners III and IV. All intercompany amounts and transactions amongst these consolidated entities have been eliminated upon consolidation. The existence and effect of potential voting rights that are currently exercisable and shareholder agreements are considered when assessing whether the Company controls another entity. Subsidiaries are fully consolidated from the date on which control is obtained by the Corporation and are subsequently deconsolidated from the consolidated financial statements on the date that control ceases.

The following entities, which are significant in nature, do not meet the definition of an investment entity and provide investment-related services on behalf of the Company.

- Clairvest GP Manageco Inc.
- Clairvest GP (GPLP) Inc.
- CEP MIP GP Corporation
- Clairvest USA Limited
- Clairvest General Partner Limited Partnership
- Clairvest General Partner III Limited Partnership (“Clairvest GP III”)
- Clairvest General Partner IV Limited Partnership (“Clairvest GP IV”)

(II) Interests in unconsolidated subsidiaries (“acquisition entities”)

In accordance with IFRS 10, interests in subsidiaries other than those that provide investment-related services are accounted for at fair value through profit or loss (“FVTPL”) rather than consolidating them. As discussed under critical accounting estimates and judgments, management exercised judgment when determining whether subsidiaries are investment entities.

The following entities, which are significant in nature, are controlled by Clairvest either directly or indirectly and are used as acquisition entities of the Company. These entities' principal place of business is in Canada.

- 2141788 Ontario Corporation (“2141788 Ontario”)
- 2486303 Ontario Inc. (“2486303 Ontario”)
- CEP III Co-Investment Limited Partnership (“CEP III Co-Invest”)
- MIP III Limited Partnership (“MIP III”)
- CEP IV Co-Investment Limited Partnership (“CEP IV Co-Invest”)
- MIP IV Limited Partnership (“MIP IV”)
- CEP V Co-Investment Limited Partnership (“CEP V Co-Invest”)
- Clairvest General Partner V Limited Partnership (“Clairvest GP V”)
- MIP V Limited Partnership (“MIP V”)
- CEP VI Co-Investment Limited Partnership (“CEP VI Co-Invest”)
- MIP VI Limited Partnership (“MIP VI”)
- Clairvest SLP VI Limited Partnership (“Clairvest SLP VI”)

The Company may also use intermediate subsidiaries whose sole purpose is to hold investments for the Company and therefore are not included in the listing above.

(III) Interests in the CEP Funds

Clairvest manages and invests alongside the CEP Funds, which meet the definition of structured entities under IFRS. Clairvest provides loans to and earns priority distributions or management fees and carried interest from the CEP Funds, which are further described in *notes 7 and 8*. The Company concluded that its ownership interest in the CEP Funds do not meet the definition of control under IFRS. Accordingly, the financial positions and operating results of the CEP Funds and other funds it manages for certain co-investors are not included in Clairvest's consolidated financial statements.

Significant accounting policies, new standards, interpretations and amendments

The following condensed discussion of significant accounting policies, new standards, interpretations and amendments should be read in conjunction with the disclosures presented in the audited consolidated financial statements for the year ended March 31, 2021. Unless otherwise indicated, the Company has consistently applied the following accounting policies throughout all periods presented in these unaudited interim condensed consolidated financial statements, as if these policies had always been in effect.

(a) Classification and recognition of financial instruments

In accordance with IFRS 9, *Financial Instruments* ("IFRS 9") financial instruments classified as FVTPL would include cash and cash equivalents, temporary investments, loans receivable, derivative instruments and corporate investments. These financial instruments are classified at initial recognition at FVTPL on the basis that they are part of a group of financial assets that are managed and have their performance evaluated on a fair value basis, in accordance with risk management and investment strategies of the Company. The Company does not apply hedge accounting to its derivative instruments. Accounts receivable and other assets would include balances relating to its acquisition entities, indirect investee companies ("investee companies") and the CEP Funds as well as other short-term receivables. These receivable balances are recognized at amortized cost in accordance with IFRS 9. Accounts payable and accrued liabilities are considered to be payable in respect of goods or services received up to the statement of financial position date and are recognised at amortised cost in accordance with IFRS 9.

(b) Temporary investments and corporate investments

The Company carries its temporary investment and its corporate investments at fair value. When a financial instrument is initially recognized, its fair value is generally the value of consideration paid or received. Acquisition costs relating to corporate investments are not included as part of the cost of the investment. Subsequent to initial recognition, the fair value of an investment quoted on an active market is generally the bid price on the principal exchange on which the investment is traded. Investments that are escrowed or otherwise restricted as to sale or transfer are recorded at a value which takes into account the escrow terms or other restrictions. In determining the fair value for such investments, the Company considers the nature and length of the restriction, business risk of the investee company, its stage of development, market potential, relative trading volume and price volatility and any other factors that may be relevant to the ongoing and realizable value of the investments. The amounts at which Clairvest's publicly traded investments could be disposed of may differ from this fair value and the differences could be material. Differences could arise as the value at which significant ownership positions are sold is often different than the quoted market price due to a variety of factors such as premiums paid for large blocks or discounts due to illiquidity. Estimated costs of disposition are not included in the fair value determination.

In the absence of an active market, the fair values are determined by management using the appropriate valuation methodologies after considering the history and nature of the business, operating results and financial conditions, the general economic, industry and market conditions, capital market and transaction market conditions, contractual rights relating to the investment, public market comparables, private company transactions multiples and, where applicable, other pertinent considerations. The process of valuing investments for which no active market exists is inevitably based on inherent uncertainties and the resulting values may differ from values that would have been used had an active market existed. The amounts at which Clairvest's privately held investments could be disposed of may differ from the fair value assigned and the differences could be material. Estimated costs of disposition are not included in the fair value determination.

(c) Income recognition

Realized gains or losses on disposition of corporate investments and change in unrealized gains or losses in the value of corporate investments are calculated based on weighted average cost and are included in net investment gain in the consolidated statements of comprehensive income. Management fees and advisory and other fees are recorded as income on an accrual basis when earned. Distributions and interest income are recognized on an accrual basis and dividend income is recognized on the ex-dividend date. Carried interest include amounts receivable from Clairvest Equity Partners III and IV. Each Clairvest Equity Partners III and IV Fund is separately reviewed as at the consolidated statement of financial position date and an accrual for carried interest is made when the performance conditions are achieved in accordance with IFRS 15, *Revenue from Contracts with Customers* (“IFRS 15”) based on the assumption that the remaining underlying investments are realized at their estimated fair values. The fair value of the underlying investments is determined consistently with the Company’s valuation methodology and is measured at the consolidated statement of financial position date. Carried interest is accrued only in the event that it is highly probable that there will not be a significant reversal in future financial periods.

(d) Stock-based compensation plans

The Company's stock option plans allow for cash settlement of stock options. As the economics to choose cash or shares as settlement is the same for all holders, compensation expense is recognized over the applicable vesting period and a corresponding liability is recorded based on the fair value of the outstanding stock options at the consolidated statements of financial position dates. Fair value is measured by use of an appropriate option-pricing model. On the exercise of stock options for shares, the liability recorded with respect to the options and consideration paid by the employees is credited to share capital. On the exercise of stock options for cash, the liability recorded is reduced and any difference between the liability accrued and the amount paid is charged to share-based compensation expense.

(e) Entitlements of partners of a limited partnership

The Company consolidates subsidiaries which includes various limited partnerships as described in *note 2(l)* and the entitlements of partners of these limited partnerships that are external to the consolidated group of the Company are recorded as a liability and an expense of the Company. Accordingly, that portion of the carried interest from Clairvest Equity Partners III and IV which are ultimately paid to the limited partners of the corresponding MIP partnerships which are external to the consolidated group are recorded as a management participation liability and a management participation expense on the unaudited interim condensed consolidated financial statements. The amounts ultimately paid to the limited partners of the corresponding MIP Partnerships resulting from carried interest from Clairvest Equity Partners V and VI are accounted for at FVTPL.

(f) Leases

Lease liabilities are measured at the present value of the remaining lease payments, discounted using the Company’s incremental borrowing rate. Each lease payment is allocated between the repayment of the lease liability and finance expenses. Finance expenses are charged to the unaudited interim consolidated statement of comprehensive income over the lease period to produce a constant periodic rate of interest on the remaining balance of the lease liability for each period. The associated right-of-use assets were measured at an amount equal to the lease liabilities, adjusted for previously recognized lease accruals, in accordance with the transitional provisions of *Leases* (“IFRS 16”), and entirely comprised real estate premises. The right-of-use assets are included within fixed assets in the unaudited interim consolidated statement of financial position and amortized on a straight-line basis over the shorter of the asset’s useful life and the lease term.

(g) Critical accounting estimates, assumptions and judgments

The preparation of the unaudited interim condensed consolidated financial statements in conformity with IFRS required management to make estimates, assumptions and judgments that affect the reported amounts. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The Company makes estimates and assumptions concerning the future. The resulting accounting estimates could materially differ from the related actual results. The following estimates, assumptions and judgments have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next fiscal quarter:

Determination of investment entity

Judgement is required when making the determination that the Company or its various subsidiaries meet the definition of an investment entity under IFRS. In accordance with IFRS 10, an investment entity is an entity that: “obtains funds from one or more investors for the purpose of providing them with investment management services, commits to its investors that its business purpose is to invest funds solely for returns from capital appreciation, investment income, or both, and measures and evaluates the performance of substantially all of its investments on a fair value basis.” In addition, IFRS 10 clarifies that an investment entity may earn fee income from the provision of investment-related services to external parties. The Company has historically invested alongside third-party capital in the CEP Funds that it manages. In determining its status as an investment entity, the Company has determined that fair value is the primary measurement attribute used to monitor and evaluate its investments.

Fair value of financial instruments

Certain financial instruments are recorded in the Company’s consolidated statements of financial position at values that are representative of or approximate fair value. The fair value of a financial instrument that is traded in active markets at each reporting date is determined by reference to its quoted market price or dealer price quotations. The fair values of certain other financial instruments are determined using valuation techniques. By their nature, these valuation techniques require the use of estimates and assumptions. Changes in the underlying estimates and assumptions could materially impact the determination of the fair value of a financial instrument. Imprecision in determining fair value using valuation techniques may affect net investment gains reported in a particular period.

The Company assesses, at each reporting date, whether there is any objective evidence to revise the fair values of its financial instruments. The assessment of the fair value of a financial instrument requires significant judgment, where management evaluates, among other factors, the financial health and business outlook of their investees. Fair value information is presented in *note 16*.

Recognition of carried interest and corresponding expenses

The determination of the Company’s unrealized carried interest recorded on the consolidated statements of financial position is based on the fair values of the financial instruments held by Clairvest Equity Partners III and IV. In accordance with IFRS 15, the calculated carried interest can only be recognized to the extent to which it is highly probable that there will not be a significant reversal when the relevant uncertainty is resolved. This judgement is made on a fund-by-fund basis, based on its specific circumstances, including consideration of: remaining duration of the fund, position in relation to the cash hurdle, the number of assets remaining in the fund and the potential for clawback. The actual amounts of carried interest received and paid will depend on the cash realizations of Clairvest Equity Partners III and IVs’ portfolio investments and valuations may change significantly in future financial periods. As discussed previously, fair values of certain financial instruments are determined using valuation techniques and by their nature, the use of estimates and assumptions. Changes in the underlying estimates and assumptions could materially impact the determination of the fair value of these financial instruments. Imprecision in determining fair value using valuation techniques may affect the calculation of carried interest and the resulting accrued liabilities for future payouts relating to the carried interest as at the consolidated statement of financial position dates.

Income taxes

The determination of the Company's income and other tax liabilities requires interpretation of complex laws and regulations often involving multiple jurisdictions. Judgment is required in determining whether deferred income tax assets should be recognized on the consolidated statements of financial position. Deferred income tax assets are recognized to the extent that the Company believes it is probable that the deferred income tax asset will be realized. Furthermore, deferred income tax balances are recorded using enacted or substantively enacted future income tax rates. Changes in enacted income tax rates are not within the control of management. However, any such changes in income tax rates may result in actual income tax amounts that differ significantly from estimates recorded in deferred income tax balances.

3. CREDIT FACILITIES

As at December 31, 2021 and March 31, 2021, Clairvest maintained a \$100.0 million revolving credit facility which is participated in by several Schedule 1 Canadian chartered banks. The credit facility, which had an expiry of December

2025 and is eligible for a one-year extension on each anniversary date, bears interest at the bank prime rate plus 1.25% per annum on drawn amounts and a standby rate of 0.70% per annum on undrawn amounts. During the third quarter of fiscal 2022, the credit facility was extended to December 2026 under the same terms and conditions. A renewal fee of \$75 thousand was paid during the quarter. The prime rate as at December 31, 2021 was 2.45% (March 2021 – 2.45%) per annum. The amount available under the credit facility as at December 31, 2021 and March 31, 2021 was \$100.0 million. No amounts had been drawn on the facility during the quarter and as at December 31, 2021.

4. CASH, CASH EQUIVALENTS AND TEMPORARY INVESTMENTS (“TREASURY FUNDS”)

Cash equivalents consist of deposits in investment savings accounts which have maturities of less than 90 days from the date of acquisition. As at December 31, 2021, the pre-tax weighted average yield was 0.5% (March 2021 – 0.7%) per annum.

As at December 31, 2021, temporary investments comprised guaranteed investment certificates, marketable securities, limited recourse capital notes and other fixed income securities as permitted by the Company’s treasury policy which in aggregate may not exceed 10% of book value and with no single issue greater than 1.5% of book value. Guaranteed investment certificates and corporate bonds have maturities greater than 90 days from the date of acquisition and through to July 2024. The pre-tax weighted average yield was 5.2% (March 2021 – 3.2%) per annum. The composition of Clairvest’s temporary investments was as follows:

	December 31, 2021			March 31, 2021
	Due in 1 year or less	Due after 1 year	Total	Total
Guaranteed investment certificates	\$ 29,954	\$ 2,411	\$ 32,365	\$ 44,248
Marketable securities ⁽¹⁾	—	43,807	43,807	31,564
Limited recourse capital notes	—	6,213	6,213	4,173
Other fixed income securities	14,472	34,109	48,581	12,593
Total	\$ 44,426	\$ 86,540	\$ 130,966	\$ 92,578

(1) 294,285 common shares of Canadian Imperial Bank of Commerce (“CIBC”, TSX:CM).

Additionally, Clairvest’s acquisition entities held \$40.7 million (March 2021 – \$45.7 million) in cash and cash equivalents and \$24.3 million (March 2021 – \$20.2 million) in temporary investments as described in *note 6*.

5. NET INVESTMENT GAIN

Net investment gain for the quarters and nine months ended December 31, 2021 and 2020 comprised the following:

\$000’s	Quarter ended December 31		Nine months ended December 31	
	2021	2020	2021	2020
Net investment gain on investee companies	78,707	50,933	120,646	90,952
Net investment gain on treasury funds	1,819	2,295	10,969	6,112
Net investment loss on the fair value revaluation of acquisition entities	(2,243)	(689)	(12,687)	(4,365)
Net change in unrealized gain on corporate investments	78,283	52,539	118,928	92,699
Carried interest from Clairvest Equity Partners V and VI	38,366	26,760	44,881	56,658
Management participation from Clairvest Equity Partners V and VI	(26,002)	(17,738)	(31,229)	(37,721)
	90,647	61,561	132,580	111,636

6. CORPORATE INVESTMENTS

In accordance with IFRS 10, the fair value of the Company’s corporate investments includes the fair value of the net assets of its acquisition entities that are controlled by the Company. Accordingly, Clairvest’s direct corporate investments comprise these acquisition entities, which invest directly or indirectly in various investee companies and other investee companies where Clairvest made an investment directly.

The following table details the fair value of Clairvest’s direct investments and acquisition entities which are controlled by Clairvest but which are not part of the consolidated group:

	December 31 2021			March 31, 2021		
	Investee companies	Acquisition entity net assets (liabilities)	Total	Investee companies	Acquisition entity net assets (liabilities)	Total
\$000's						
Held directly by Clairvest Group Inc.	12,574	—	12,574	2,674	—	2,674
Held through the following acquisition entities						
2141788 Ontario	83,614	52,103	135,717	64,670	55,591	120,261
2486303 Ontario	2,933	(2,408)	525	2,629	(2,958)	(329)
CEP III Co-Invest	16,402	412	16,814	14,814	460	15,274
MIP III	634	(21)	613	593	(15)	578
CEP IV Co-Invest	58,038	(100)	57,938	70,301	1,897	72,198
MIP IV	880	(21)	859	1,065	(13)	1,052
CEP V Co-Invest	319,440	(23,319)	296,121	234,485	(9,805)	224,680
Clairvest GP V	29,827	66,559	96,386	19,107	44,127	63,234
MIP V	6,802	(90)	6,712	5,095	(85)	5,010
CEP VI Co-Invest	71,608	(4,234)	67,374	37,849	(24,979)	12,870
Clairvest SLP VI	3,481	(2)	3,479	5,475	3	5,478
MIP VI	13,518	(14)	13,504	11,696	(9)	11,687
Total	619,751	88,865	708,616	470,453	64,214	534,667

2141788 Ontario, a limited partner of CEP III Co-Invest and CEP V Co-Invest, is a wholly owned acquisition entity of Clairvest. 2486303 Ontario is a wholly owned acquisition entity of Clairvest. Clairvest's relationship with CEP III Co-Invest and MIP III, CEP IV Co-Invest and MIP IV, CEP V Co-Invest, Clairvest GP V and MIP V, and CEP VI Co-Invest, Clairvest SLP VI and MIP VI are described in *notes 11(a), 11(b), 11(c) and 11(d)*.

During the third quarter of fiscal 2022, Clairvest made additional investments totalling US\$19.3 million (C\$24.6 million) in CEP VI Co-Invest. Clairvest SLP VI also made investments totalling US\$2.0 million (C\$2.6 million) in CEP VI Co-Invest.

Also during the third quarter of fiscal 2022, Clairvest received a \$0.8 million capital distribution from CEP III Co-Invest and a \$0.2 million income distribution from CEP IV Co-Invest.

The following table details the assets and liabilities included in the determination of the fair value of the net assets of acquisition entities excluding the investee companies held by these acquisition entities.

	December 31	March 31
\$000's	2021	2021
Assets		
Cash and cash equivalents	40,662	45,708
Temporary investments	24,324	20,245
Accounts receivable and other assets	694	816
Derivative instruments	2,414	6,720
Income taxes recoverable	322	48
Carried interest from Clairvest Equity Partners V and VI	133,224	88,343
Loans receivable	874	80
Deferred income tax asset	1,036	1,106
	203,550	163,066
Liabilities		
Accounts payable and accrued liabilities	3,976	4,390
Derivative instruments	395	—
Income taxes payable	159	753
Management participation from Clairvest Equity Partners V and VI	91,576	60,346
Loans payable	7,427	25,548
Deferred income tax liability	11,152	7,815
	114,685	98,852
Net assets	88,865	64,214

Excluding the net assets from acquisition entities summarized in the table above, the fair value and the cost of the Company's corporate investments, aggregated by industry concentration, are summarized below.

	December 31, 2021			March 31, 2021		
\$000's	Fair value	Cost	Difference	Fair value	Cost	Difference
Co-packing	5,117	5,117	—	5,117	5,117	—
Dental services	20,895	15,902	4,993	14,884	15,902	(1,018)
Equipment rental	4,503	13,591	(9,088)	4,467	13,591	(9,124)
Financial services	11,579	—	11,579	1,782	—	1,782
Gaming	249,772	140,487	109,285	189,551	111,395	78,156
Information technology	33,239	16,351	16,888	22,690	16,351	6,339
Marketing services	34,752	995	33,757	80,951	995	79,956
Renewable energy	161,548	59,603	101,945	61,047	55,292	5,755
Specialty aviation and defence services	43,667	64,623	(20,956)	49,316	64,623	(15,307)
Waste management	50,002	25,618	24,384	36,009	25,618	10,391
Other investments	4,677	2,313	2,364	4,639	2,312	2,327
	619,751	344,600	275,151	470,453	311,196	159,257

During the third quarter of fiscal 2022, the aggregate fair value of Clairvest's investee companies increased by \$105.3 million, comprised primarily of \$81.0 million in net unrealized gain in investee companies, \$30.7 million in new and follow-on investments as described below, net of \$3.6 million of losses in foreign exchange revaluations which were partially offset by gains on the foreign exchange hedging activities, and returns of capital totalling \$2.2 million. The cost and fair value of investee companies do not reflect foreign exchange gains or losses on these foreign exchange forward contracts (refer to *note 14*). For those investments which were hedged by acquisition entities, the fair value of these foreign exchange forward contracts was included in the net assets (liabilities) of these acquisition entities. Details of significant events of the investee companies, other than with respect to valuation changes and foreign exchange adjustments, are described below.

During the third quarter of fiscal 2022, CEP III Co-Invest received return of capital totalling \$2.2 million from Chilean Gaming Holdings.

Also during the third quarter of fiscal 2022, CEP V Co-Invest, together with CEP V and CEP V-A entered into an agreement to sell their interest in Also Energy to Stem, Inc. (NYSE: STEM). Subsequent to quarter end, the sale was completed. As at December 31, 2021, CEP V Co-Invest's investment in Also Energy was carried at the approximate value of sale proceeds received subsequent to quarter end.

denominated investment, a gain of \$0.3 million (2021 – loss of \$0.3 million) on U.S. Dollar denominated investments, and a gain of \$3 thousand (2021 – loss of \$12 thousand) on British Pound denominated investment.

7. GENERAL PARTNER PRIORITY DISTRIBUTIONS AND MANAGEMENT FEES

Clairvest derives revenue from its investment management services from the CEP Funds in the form of general partner priority distributions or management fees. The priority distributions and management fees are charged as a percentage of committed capital on the most recent CEP Fund and of invested capital less write-downs on the other CEP Funds. The priority distributions and management fees received by Clairvest are reduced proportionately by fees earned by Clairvest from corporate investments of the CEP Funds and other amounts as provided in the respective Limited Partnership Agreements.

For the quarters and nine months ended December 31, 2021 and 2020, Clairvest recorded general partner priority distributions and management fees from the CEP Funds as follows:

Priority Distributions \$000's	Quarter ended December 31		Nine months ended December 31	
	2021	2020	2021	2020
CEP III	35	64	99	192
CEP IV	280	360	766	840
CEP V	892	897	2,307	2,106
CEP V India	154	154	462	462
CEP VI	1,146	1,210	3,397	3,735
	<u>2,507</u>	<u>2,685</u>	<u>7,031</u>	<u>7,335</u>

Management Fees \$000's	Quarter ended December 31		Nine months ended December 31	
	2021	2020	2021	2020
CEP IV-A	43	36	115	106
CEP V-A	198	183	582	525
CEP VI-A	1,605	1,694	4,755	5,227
CEP VI-B	1,020	1,077	3,023	3,323
	<u>2,866</u>	<u>2,990</u>	<u>8,475</u>	<u>9,181</u>

8. CARRIED INTEREST AND MANAGEMENT PARTICIPATION

As governed by the respective CEP Fund Limited Partnership Agreements, certain Clairvest consolidated subsidiaries are entitled to participate in distributions equal to 20% of all net gains (“carried interest”), which is subject to the respective investors of each CEP Fund achieving a minimum net return on their investment. On Clairvest Equity Partners VI, the carried interest increases from 20% to 25% once their investors achieve a net return of two times their aggregate capital contributions.

Clairvest is entitled to 50% of the carried interest realized in each CEP Fund and Clairvest management is entitled to the other 50% of the carried interest through their limited partnership interests in the various MIP Partnerships. Clairvest management is also entitled to an 8.25% carried interest from the various CEP Co-Invest Partnerships as governed by their respective Limited Partnership Agreements.

As described in *note 2(e)*, Clairvest records the carried interest from Clairvest Equity Partners III and IV and records an expense and a liability on that portion of the carried interest which is payable to Clairvest management. In accordance with IFRS 10, the carried interest from Clairvest Equity Partners V and VI and the corresponding management participation has been included in net investment gain as described in *note 5*.

Carried interest from Clairvest Equity Partners III and IV for the quarters and nine months ended December 31, 2021 and 2020 comprised the following:

\$000's	Quarter ended December 31		Nine months ended December 31	
	2021	2020	2021	2020
Realized carried interest	986	—	4,669	700
Net changes in unrealized carried interest	(2,138)	678	(4,523)	(7,787)
	(1,152)	678	146	(7,087)

The following tables detail the carried interest received from Clairvest Equity Partners III and IV and management participation paid for the quarters ended December 31, 2021 and 2020 and the corresponding receivable and payable balances as at the respective balance sheet dates:

\$000's	Realized carried interest received during		Unrealized carried interest, as at	
	Quarter ended December 31		December 31	March 31
	2021	2020	2021	2021
CEP	90	—	844	648
CEP III	—	—	8,065	7,735
CEP IV	800	—	18,007	22,466
CEP IV-A	96	—	2,879	3,469
	986	—	29,795	34,318

\$000's	Management participation paid during		Management participation payable, as at	
	Quarter ended December 31		December 31	March 31
	2021	2020	2021	2021
CEP III	—	—	4,033	3,868
CEP IV	400	—	9,004	11,233
CEP IV-A	48	—	1,439	1,734
CEP III Co-Invest	—	—	3,260	3,117
CEP IV Co-Invest	169	—	4,852	6,044
	617	—	22,588	25,996

During the quarter ended December 31, 2021, no carried interest was received from Clairvest Equity Partners V and VI and no management participation payments were made by Clairvest related to Clairvest Equity Partners V and VI. The following table details the carried interest receivable from Clairvest Equity Partners V and VI and management participation payable balances, as at the respective balance sheet dates, which have been included in corporate investments:

\$000's	Realized carried interest received during		Unrealized carried interest, as at	
	Quarter ended December 31		December 31	March 31
	2021	2020	2021	2021
CEP V and CEP V India	—	—	112,057	74,750
CEP V-A	—	—	21,167	13,593
	—	—	133,224	88,343

\$000's	Management participation paid during		Management participation payable, as at	
	Quarter ended December 31		December 31	March 31
	2021	2020	2021	2021
CEP V and CEP V India	—	—	56,029	37,375
CEP V-A	—	—	10,583	6,796
CEP V Co-Invest	—	—	24,964	16,175
	—	—	91,576	60,346

9. FIXED ASSETS

The composition of Clairvest's fixed assets was as follows:

\$000's	Aircraft ⁽¹⁾	IT equipment	Furniture, fixtures and equipment	Leasehold improvements	Right-of-use asset ⁽²⁾	Total
As at December 31, 2021						
Cost	6,566	16	301	708	4,175	11,766
Accumulated amortization	(2,007)	(16)	(284)	(686)	(1,190)	(4,183)
Net book amount	4,559	—	17	22	2,985	7,583
As at March 31, 2021						
Cost	6,105	16	296	708	4,175	11,300
Accumulated amortization	(1,500)	(16)	(276)	(686)	(849)	(3,327)
Net book amount	4,605	—	20	22	3,326	7,973

⁽¹⁾ A corresponding payable equal to 50% of the net book value of the aircraft had been recorded to reflect the ownership interest of the related parties.

⁽²⁾ As a result of adopting *IFRS 16: Leases*, Clairvest included an accrued liability resulting from future minimum annual lease payments for the use of office space. \$0.6 million is due within one year, \$2.5 million due after one year but no more than five years, and \$0.3 million due after five years. Refer to *note 15(e)* for further details.

10. SHARE CAPITAL

The Company has a normal course issuer bid ("NCIB") outstanding enabling it to make purchases of up to 760,749 common shares in the 12-month period ending March 7, 2022. During the third quarter of fiscal 2022, the Company purchased and cancelled 6,000 shares under the current NCIB for a cost of \$0.3 million.

As at December 31, 2021, 15,052,301 (March 2021 – 15,058,401) common shares were outstanding.

The Board of Directors of the Company had authorized the creation of Non-Voting Series 2 Shares ("Non-Voting Shares") which have a two times preference over the common shares. The Non-Voting Shares were authorized as part of the stock option program as described in *note 12*. No Non-Voting Shares had been issued as at December 31, 2021.

11. RELATED PARTY TRANSACTIONS

- (a) CEP III Co-Invest, an investment vehicle established in fiscal 2007, has committed to co-invest alongside CEP III in all investments undertaken by CEP III. CEP III Co-Invest may only sell all or a portion of a corporate investment that is a joint investment with CEP III if it concurrently sells a proportionate number of securities of that corporate investment held by CEP III.

CEP III Co-Invest's co-investment commitment is \$75.0 million, all of which was funded as at December 31, 2021. CEP III Co-Invest is capitalized by three limited partners, Clairvest, 2141788 Ontario and MIP III. In accordance with the co-investment agreement, the proportion of the commitment amongst its three limited partners is at their own discretion. As at December 31, 2021, MIP III had invested \$1.1 million in CEP III Co-Invest. Clairvest, as the general partner of MIP III, is entitled to participate in distributions equal to the realizable value on the \$1.1 million invested by MIP III in CEP III Co-Invest. No distribution was made from MIP III to Clairvest during the third quarter of fiscal 2022. As at December 31, 2021, \$2.5 million (March 2021 – \$2.5 million) had been received by Clairvest.

- (b) CEP IV Co-Invest, an investment vehicle established in fiscal 2010, has committed to co-invest alongside CEP IV and CEP IV-A in all investments undertaken by CEP IV and CEP IV-A. CEP IV Co-Invest may only sell all or a portion of a corporate investment that is a joint investment with CEP IV and CEP IV-A if it concurrently sells a proportionate number of securities of that corporate investment held by CEP IV and CEP IV-A.

CEP IV Co-Invest's co-investment commitment is \$125.0 million, \$21.2 million (March 2021 – \$21.2 million) of which remained unfunded as at December 31, 2021. CEP IV Co-Invest is capitalized by two limited partners, Clairvest and MIP IV. In accordance with the co-investment agreement, the proportion of the commitment amongst its two limited partners is at their own discretion. As at December 31, 2021, MIP IV had invested \$1.6 million in CEP IV Co-Invest. Clairvest, as the general partner of MIP IV, is entitled to participate in distributions equal to the realizable value on the \$1.6 million invested by MIP IV in CEP IV Co-Invest. During the third quarter of fiscal 2022, \$25 thousand in distribution was made from MIP IV to Clairvest. As at December 31, 2021, \$6.4 million (March 2021 – \$6.2 million) had been received by Clairvest.

- (c) CEP V Co-Invest, an investment vehicle established in fiscal 2015, has committed to co-invest alongside CEP V, CEP V India and CEP V-A in all investments undertaken by CEP V, CEP V India and CEP V-A. CEP V Co-Invest may only sell all or a portion of a corporate investment that is a joint investment with CEP V, CEP V India and CEP V-A if it concurrently sells a proportionate number of securities of that corporate investment held by CEP V, CEP V India and CEP V-A.

CEP V Co-Invest's co-investment commitment is \$180.0 million, \$35.8 million (March 2021 – \$39.2 million) of which remained unfunded as at December 31, 2021. CEP V Co-Invest is capitalized by four limited partners, Clairvest, 2141788 Ontario, Clairvest GP V LP and MIP V. In accordance with the co-investment agreement, the proportion of the commitment amongst its four limited partners is at their own discretion. As at December 31, 2021, MIP V had invested \$2.4 million in CEP V Co-Invest. Clairvest, as the general partner of MIP V, is entitled to participate in distributions equal to the realizable value on the \$2.4 million invested by MIP V in CEP V Co-Invest. No distributions had been made by MIP V to Clairvest as at December 31, 2021.

- (d) CEP VI Co-Invest, an investment vehicle established in fiscal 2020, has committed to co-invest alongside CEP VI, CEP VI-A and CEP VI-B in all investments undertaken by CEP VI, CEP VI-A and CEP VI-B. CEP VI Co-Invest may only sell all or a portion of a corporate investment that is a joint investment with CEP VI, CEP VI-A and CEP VI-B if it concurrently sells a proportionate number of securities of that corporate investment held by CEP VI, CEP VI-A, and CEP VI-B.

CEP VI Co-Invest's co-investment commitment is US\$230.0 million (C\$291.6 million), US\$164.5 million (C\$208.5 million) of which remained unfunded as at December 31, 2021. CEP VI Co-Invest is capitalized by three limited partners, Clairvest, Clairvest SLP VI and MIP VI. In accordance with the co-investment agreement, the proportion of the commitment amongst its three limited partners is at their own discretion. As at December 31, 2021, MIP VI had invested US\$2.6 million in CEP VI Co-Invest. Clairvest, as the general partner of MIP VI, is entitled to participate in distributions equal to the realizable value on the US\$2.6 million to be invested by MIP VI in CEP VI Co-Invest. No distributions had been made by MIP VI to Clairvest as at December 31, 2021.

- (e) Changes to loans receivable for the quarter ended December 31, 2021 were as follows:

	October 1 2021	Net Loans advanced (repaid)	December 31 2021
\$000's			
CEP III ⁽¹⁾	2,470	(2,470)	—
CEP V	—	3,492	3,492
CEP V-A	—	663	663
CEP VI	—	1,546	1,546
CEP VI-A	—	2,164	2,164
CEP VI-B	—	1,376	1,376
CEP III Co-Invest ⁽²⁾	1,420	(1,420)	—
CEP V Co-Invest ⁽²⁾	—	1,781	1,781
CEP VI Co-Invest ⁽²⁾	—	1,887	1,887
2486303 Ontario ⁽³⁾	3,759	—	3,759
	7,649	9,019	16,668
Clairvest investee companies ⁽⁴⁾	10,193	(51)	10,142
Loans receivable	17,842	8,968	26,810

(1) Loans advanced bear interest at the Reference Rate in accordance with the Limited Partnership Agreement. Interest of \$0.3 million (2021 – \$0.3 million) was earned from loans advanced to these counterparties during the third quarter of fiscal 2022.

(2) Loans advanced to these acquisition entities are non-interest bearing.

(3) Loans advanced to 2486303 Ontario bear interest at 10.0% per annum. Interest of \$0.1 million (2021 – \$0.1 million) was earned from these loans during the third quarter of fiscal 2022.

(4) Comprised a US\$8.0 million (C\$10.1 million) loan advanced to Meriplex Communications, bearing interest at 8.0% per annum. Interest of US\$0.2 million (C\$0.2 million) was earned during the third quarter of fiscal 2022.

(f) Accounts receivable and other assets comprised the following:

\$000's	December 31 2021	March 31 2021
Clairvest's investee companies	2,530	2,507
CEP III	—	45
CEP IV	96	61
CEP IV-A	133	78
CEP V	932	129
CEP V India	2,815	2,287
CEP V-A	704	217
CEP VI ⁽¹⁾	12,557	8,651
CEP VI-A ⁽¹⁾	16,060	11,222
CEP VI-B ⁽¹⁾	10,221	7,127
	46,048	32,324
Other accounts receivable and prepaid expenses	4,944	5,357
Share purchase loans	2,903	2,821
	53,895	40,502

(1) U.S Dollar denominated loans converted at the prevailing rate.

Share purchase loans to employees of the Company totalling \$2.9 million (March 2021 – \$2.8 million) bear interest which is paid annually, have full recourse and are collateralized by the common shares of the Company purchased by employees with a market value of \$5.1 million (March 2021 – \$5.3 million). None of these loans were made to key management. Interest of \$14 thousand (2021 – \$12 thousand) was earned on the loans during the third quarter of fiscal 2022.

(g) During the third quarter of fiscal 2022, Clairvest earned \$0.4 million (2021 – \$0.9 million) in distributions and interest income, \$0.7 million (2021 – \$0.6 million) in advisory and other fees from its investee companies. Additionally, acquisition entities which were not consolidated by the Company as described in *note 6* earned \$1.4 million (2021 – \$0.9 million) in distributions and interest income from its investee companies.

(h) Clairvest and a related party of Clairvest, through a limited partnership, owns an aircraft that is available for use by both parties. Clairvest and the related party each hold a 50% limited partnership interest. As Clairvest, through a wholly-owned subsidiary, is the general partner of the limited partnership, Clairvest had recognized 100% of the net book value of the aircraft and a liability for the 50% ownership held by the related party. The cost of the aircraft had been included in fixed assets and the liability in accounts payable and accrued liabilities.

12. SHARE-BASED COMPENSATION AND OTHER COMPENSATION PLANS

Options granted under the Non-Voting Option Plan are exercisable for Non-Voting Shares as described in *note 10*. As at December 31, 2021, 853,215 options had been granted under this plan since its inception. The Non-Voting Option Plan has a cash settlement feature. Options granted under this plan vest at a rate of one-fifth of the grant at the end of each year over a five-year period.

As at December 31, 2021, 555,358 options were outstanding, 166,871 options of which had vested. Clairvest recognizes stock-based compensation expense based upon the fair value of the outstanding stock options as at December 31, 2021 using the Black-Scholes option pricing model with the following assumptions:

As at December 31, 2021

Year of grant	2021	2020	2019	2018	2017
# of options granted	246,479	78,400	106,667	49,487	168,829
# of options exercised	—	1,576	4,208	6,580	52,996
# of options forfeited	8,777	7,056	8,274	4,387	650
# of options outstanding	237,702	69,768	94,185	38,520	115,183
# of options vested	—	13,949	37,671	23,109	92,142
Option price ⁽¹⁾	130.82	78.75	84.11	80.66	58.54

Black-Scholes assumptions used

Expected volatility	10 %	10 %	10 %	10 %	10 %
Expected forfeiture rate	5 %	5 %	5 %	5 %	5 %
Expected dividend yield	0.15 %	0.15 %	0.15 %	0.15 %	0.15 %
Risk-free interest rate	1.81 %	1.78 %	1.64 %	1.34 %	0.73 %
Expected life (years)	4.50	3.50	2.50	1.50	0.50

Liability using Black-Scholes (\$'000s)⁽²⁾

	739	2,085	3,388	1,639	7,493
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⁽¹⁾ Based on two times the 5-day weighted average closing price of Clairvest common shares at date of grant and is adjusted for special dividends paid by the Company.

⁽²⁾ Share price for a Clairvest common share as at December 31, 2021 was \$61.78 (TSX: CVG).

As at December 31, 2021, \$15.3 million (March 2021 – \$27.3 million) had been accrued and included in share-based compensation liability under the Company's Non-Voting Option Plan. During the third quarter of fiscal 2022, Clairvest recognized an expense on share-based compensation of \$3.5 million (2021 – \$4.9 million).

The Company has an Employee Deferred Share Units ("EDSU") plan which provides, among other things, that participants may elect annually to receive all or a portion of their annual bonus amounts that would otherwise be payable in cash in the form of EDSUs. EDSUs may be redeemed for cash or for common shares of the Company in accordance with the terms of the plan. Clairvest is required to reserve one common share for each EDSU issued under the EDSU Plan. The maximum number of Clairvest common shares reserved for the EDSU Plan was 350,000 common shares, which represented approximately 2.3% of the outstanding number of common shares. As at December 31, 2021, 178,711 EDSUs (March 2021 – 156,486 EDSUs) were outstanding. Accordingly, an accrual of \$11.5 million (March 2021 – \$10.1 million) had been included in share-based compensation liability. During the third quarter of fiscal 2022, Clairvest recognized an expense of \$0.9 million (2021 – \$0.7 million) with respect to EDSUs.

As at December 31, 2021, a total of 237,562 (March 2021 – 216,284) Book Value Appreciation Rights Units ("BVARs") were held by an employee of Clairvest, the accrual in respect of which was \$4.9 million (March 2021 – \$4.7 million) and had been included in share-based compensation liability, and a further \$2.7 million (March 2021 – \$3.0 million) not accrued as those BVARs had not vested. During the third quarter of fiscal 2022, Clairvest recognized an expense of \$0.7 million (2021 – expense recovery of \$0.3 million) with respect to BVARs.

Compensation paid and payable to key management

In addition to the directors, key management at Clairvest are the Chief Executive Officer ("CEO"), the Vice Chairman and the President. The CEO and the President are entitled to annual discretionary cash bonuses of up to 175% of their individual annual salary based on individual performance. The Vice Chairman is entitled to an annual discretionary cash bonus of up to 100% of annual salary based on individual performance. There is also an annual objective cash bonus which is based on Clairvest's Incentive Bonus Program as described in *note 15(b)*, the Non-Voting Option Plan, the BVAR plan and the EDSU plan. Aggregate compensation paid to the CEO, the Vice Chairman, and the President for the quarters and nine months ended December 31, 2021 and 2020 were as follows:

\$000's	Quarter ended December 31		Nine months ended December 31	
	2021	2020	2021	2020 ⁽¹⁾
Paid:				
Salaries	268	228	764	684
Annual incentive plans	211	176	1,025	1,604
Stock options	—	—	2,936	—
Book value appreciation rights	—	—	2,444	6,205
	479	404	7,169	8,493

Compensation payable to the CEO, the Vice-Chairman, and the President at the statement of financial position dates were as follows:

	December 31	March 31
\$000's	2021	2021
Payable:		
Annual incentive plans	4,478	3,125
Non-voting stock options	3,247	5,390
Book value appreciation rights	4,887	4,657
Employee deferred share units	3,078	2,675
	15,690	15,847

During the third quarter of fiscal 2022, the Company granted 730 DSUs to its directors such that as at December 31, 2021, a total of 240,576 (March 2021 – 234,497) DSUs were held by directors of the Company, the accrual in respect of which was \$17.3 million (March 2021 – \$16.9 million) and had been included in share-based compensation liability. For the quarter ended December 31, 2021, Clairvest recognized an expense of \$1.3 million (2021 – \$1.4 million) with respect to DSUs.

As at December 31, 2021, a total of 135,000 (March 2021 – 135,000) ADSUs were held by directors of the Company, the accrual in respect of which was \$6.3 million (March 2021 – \$6.3 million) and had been included in share-based compensation liability. For the quarter ended December 31, 2021, Clairvest recognized an expense of \$0.7 million (2021 – \$0.8 million) with respect to ADSUs.

As at December 31, 2021, compensation payable to the directors of Clairvest included \$46 thousand (March 2021 – \$2.4 million) under the Non-Voting Option Plan.

13. CONSOLIDATED STATEMENTS OF CASH FLOWS

Net change in non-cash working capital balances related to operations for the quarters ended December 31 are detailed as follows:

\$000's	2021	2020
Accounts receivable and other assets	(5,182)	200
Income taxes recoverable	(2,722)	2,647
Accounts payable and accrued liabilities, excludes lease liability recognized, see note 15(e)	(563)	(540)
Income taxes payable	(121)	(504)
Accrued compensation expense	2,989	2,209
	(5,599)	4,012

Cash and cash equivalents at the statement of financial position dates comprised the following:

\$000's	December 31	March 31
	2021	2021
Cash	124,936	159,178
Cash equivalents	15,806	27,617
	140,742	186,795

14. DERIVATIVE INSTRUMENTS

The Company and its acquisition entities enter into foreign exchange forward contracts as economic hedges against the fair value of its foreign-denominated investments and loans in accordance with its foreign exchange hedging policy.

As at December 31, 2021, Clairvest had entered into foreign exchange forward contracts as hedges against its foreign-denominated investments and loans as follows:

Foreign exchange forward contracts to sell US\$79.9 million (March 2021 – \$81.1 million) at an average rate of Canadian \$1.2904 per U.S. Dollar (March 2021 – average rate of 1.2765 per U.S. Dollar) through to December 2023. The fair value of the forward contract as at December 31, 2021 was a gain of \$1.3 million (March 2021 – \$1.4 million).

The fair value of foreign exchange forward contracts entered into by the Company's acquisition entities to hedge against foreign-denominated investee companies had been included in the fair value of Clairvest's investment in these acquisition entities on the consolidated statements of financial position. The net impact of foreign exchange on the investee companies are described in *note 6 and 16* under *Currency Risk*.

No collateral was funded to the counterparties for Clairvest's foreign exchange forward contracts and those of its acquisition entities as at December 31, 2021 and March 31, 2021.

15. CONTINGENCIES, COMMITMENTS AND GUARANTEES

In addition to the co-investment commitments described in *note 11*, the Company had the following contingencies, commitments, and guarantees:

- (a) Clairvest has committed a total of \$55.5 million (March 2021 – \$55.5 million) in the Wellington Funds, all of which was unfunded as at December 31, 2021 and March 31, 2021. As a result of the sale of Wellington Financial to CIBC in January 2018, the Wellington Funds are in the process of being wound up and may no longer invest in new investments.
- (b) Under Clairvest's Incentive Bonus Program, a bonus of 10% of after-tax cash income and realizations on certain Clairvest's corporate investments would be paid to management annually as applicable (the "Realized Amount"). As at December 31, 2021, the Realized Amount under the Incentive Bonus Program was \$0.7 million (March 2021 – \$0.5 million) and had been accrued under accrued compensation expense liability. In accordance with IFRS, Clairvest is also required to record a liability equal to a bonus of 10% of the after-tax cash income and realizations which are applicable but which have yet to be realized. Accordingly, Clairvest also recorded a \$10.0 million (March 2021 – \$6.3 million) accrued compensation expense liability which would only be payable to management when the corresponding realization events have occurred. The Incentive Bonus Program does not apply to the income generated from investments made by Clairvest through CEP III Co-Invest, CEP IV Co-Invest, CEP V Co-Invest and CEP VI Co-Invest.
- (c) Clairvest has agreed to guarantee up to \$5.0 million to support a credit facility provided to Brunswick Bierworks by its bank. Clairvest would assume the lender's security position that supports the loans provided by the lender should it be called and intends to allocate any amounts called under this guarantee to CEP VI Co-Invest, CEP VI, CEP VI-A and CEP VI-B on a pro-rata basis in accordance with their respective capital commitments in CEP VI.
- (d) As at December 31, 2021, the Company had an accrued liability resulting from future minimum annual lease payments for the use of office space. The detail of the lease liability recognized from April 1, 2021 is as follows:

Lease liability, April 1, 2021	3,326
Payments applied during the period	(342)
Lease liability, December 31, 2021	2,984

(1) As at December 31, 2021, the incremental borrowing rate was prime plus 1.25% per annum.

- (e) In connection with its normal business operations, the Company is from time to time named as a defendant in actions for damages and costs allegedly sustained by plaintiffs. While it is not possible to estimate the outcome of the various proceedings at this time, the Company does not believe that it will incur any material loss in connection with such actions.

16. RISK MANAGEMENT

The private equity investment business involves accepting risk for potential return and is therefore affected by a number of risk factors.

Fair Value Risk

Fair value risk includes exposure to fluctuations in the fair market value of the Company's investments as described in *note 17*.

The Company's corporate investment portfolio was diversified across 21 investee companies in 10 industries as at December 31, 2021. Concentration risk by industry and by jurisdiction, was as follows:

(\$'000s)	December 31, 2021				March 31, 2021			
	Canada	United States	International ⁽¹⁾	Total	Canada	United States	International ⁽¹⁾	Total
Co-packing	5,117	—	—	5,117	5,117	—	—	5,117
Dental services	—	20,895	—	20,895	—	14,884	—	14,884
Equipment rental	—	4,503	—	4,503	—	4,467	—	4,467
Financial services	11,579	—	—	11,579	1,782	—	—	1,782
Gaming	3,911	119,464	126,397	249,772	3,505	88,180	97,866	189,551
Information technology	8,858	24,381	—	33,239	9,619	13,071	—	22,690
Marketing services	—	34,752	—	34,752	—	80,951	—	80,951
Renewable energy	—	161,548	—	161,548	—	61,047	—	61,047
Specialty aviation and defence services	43,667	—	—	43,667	49,316	—	—	49,316
Waste management	—	50,002	—	50,002	—	36,009	—	36,009
Other investments	17	4,660	—	4,677	16	4,623	—	4,639
Total	73,149	420,205	126,397	619,751	69,355	303,232	97,866	470,453

⁽¹⁾ Includes investment in India, Chile and the UK

The Company has considered current economic events and indicators, including an estimate on the impact of COVID-19, in the valuation of its investee companies.

Interest Rate Risk

Fluctuations in interest rates affect the Company's income derived from its treasury funds. For financial instruments which yield a floating interest rate, the income received is directly impacted by the prevailing interest rate. The fair value of financial instruments which yield a fixed interest rate would change when there is a change in the prevailing market interest rate. The Company manages interest rate risk on its treasury funds by conducting activities in accordance with the fixed income securities policy that is approved by the Audit Committee. Management's application of these policies is regularly monitored by the Audit Committee.

As at December 31, 2021, \$139.6 million (March 2021 – \$185.8 million) of the Company's treasury funds are held in accounts which pay interest commensurate with prime rate changes, and \$32.4 million (March 2021 – \$44.2 million) of the Company's treasury funds are in guaranteed investment certificates with an average remaining duration of 0.5 years (March 2021 – 0.5 years). If interest rates were higher or lower by 0.25% per annum, and assuming the renewal rates of these guaranteed investment certificates commensurate with prime rate changes, the potential effect would have been an increase of \$0.2 million or a decrease of \$0.1 million per annum to distributions and interest income on a pre-tax basis.

Certain of the Company's corporate investments are also held in the form of debentures and loans. Significant fluctuations in market interest rates can have a significant impact on the carrying value of these investments as described in *note 17*.

Clairvest's investee companies are subject to interest rate risk. Significant changes in interest rates can materially increase the borrowing cost of these investee companies and in turn cause a negative impact to the profitability of these companies, which could have a material impact to the Company's fair value of these corporate investments. The Company manages this risk through oversight responsibilities with existing investee companies and may suggest these investee companies enter into swap derivatives with their banking counterparties to hedge against this risk.

Currency Risk

The Company has implemented a hedging strategy because it has, directly and indirectly, several investments outside of Canada, currently in the United States, India, Chile and the United Kingdom. The Company may also advance loans to investee companies which are denominated in foreign currency. The general partner priority distributions and management fees for Clairvest Equity Partners VI are denominated in United States Dollars whereas the Company's overhead costs are in Canadian Dollars. In order to limit its exposure to changes in the value of foreign denominated currencies relative to the Canadian dollar, Clairvest and its acquisition entities, subject to certain exceptions, entered into hedging positions against these foreign-denominated currencies. As at December 31, 2021, the Company foreign exchange exposure with respect to approximately 55% of the Clairvest Equity Partners VI general partner priority distributions and management fees, the Chilean Peso and Indian Rupee are unhedged. Significant depreciation in value in these currencies could result in a material impact to the performance of Clairvest, its investment portfolio and the carried interest it could earn from the CEP Funds.

A number of investee companies are subject to foreign exchange risk. A significant change in foreign exchange rates can have a significant impact on the profitability of these companies and in turn the Company's fair value of these corporate investments. The Company manages this risk through oversight responsibilities with existing investee companies and by reviewing the financial condition of investee companies regularly.

Credit risk

Credit risk is the risk of a financial loss occurring as a result of default of a counterparty on its obligations to the Company. For the quarter ended December 31, 2021, there were no material income effects on changes of credit risk on financial assets. The carrying values of financial assets subject to credit exposure as at December 31 and March 31, 2021, net of any allowances for losses, were as follows:

	December 31, 2021			March 31, 2021		
	Clairvest	Acquisition entities	Total	Clairvest	Acquisition entities	Total
Financial Assets						
Cash and cash equivalents	\$ 140,742	40,662	181,404	\$ 186,795	45,708	232,503
Temporary investments	87,159	24,324	111,483	61,014	20,245	81,259
Accounts receivable ⁽¹⁾	49,894	694	50,588	36,081	816	36,897
Loans receivable ⁽²⁾	19,383	874	20,257	60,765	80	60,845
Derivative instruments	1,260	2,414	3,674	1,446	6,720	8,166
Corporate investments ⁽³⁾	—	21,472	21,472	—	19,036	19,036
	\$ 298,438	90,440	388,878	\$ 346,101	92,605	438,706

⁽¹⁾ Excludes prepaid expenses and receivables from acquisition entities

⁽²⁾ Excludes loans receivable from acquisition entities

⁽³⁾ Excludes net assets (liabilities) from acquisition entities

The Company manages credit risk on corporate investments through thoughtful planning, strict investment criteria, significant due diligence of investment opportunities and oversight responsibilities with existing investee companies and by conducting activities in accordance with investment policies that are approved by the Board of Directors. Management's application of these policies is regularly monitored by the Board of Directors. Management and the Board of Directors review the financial condition of investee companies regularly.

The Company is also subject to credit risk on its accounts receivables and loan receivables, a significant portion of which are with its investee companies and its CEP Funds. The Company manages this risk through its oversight responsibilities with existing investee companies, by reviewing the financial condition of investee companies regularly, and through its fiduciary duty as Manager of the CEP Funds and by maintaining sufficient uncalled capital for the CEP Funds to settle obligations as they come due.

The Company manages counterparty credit risk on derivative instruments by only contracting with counterparties which are Schedule 1 Canadian chartered banks. As at December 31, 2021, the Company and the Company's acquisition entities held derivative instruments which had net mark-to-market gain of \$3.3 million (March 2021 – \$8.2 million). The Company believes the counterparty risk with respect to its and its acquisition entities' derivative instruments is minimal.

The Company manages credit risk on treasury funds by conducting activities in accordance with the fixed income securities policy which is approved by the Audit Committee. The Company also manages credit risk by contracting with counterparties which are Schedule 1 Canadian chartered banks or through investment firms where Clairvest's funds are segregated and held in trust for Clairvest's benefit. Management's application of these policies is regularly monitored by the Audit Committee. Management and the Audit Committee review credit quality of cash equivalents and temporary investments regularly.

The credit ratings of the Company's treasury funds, including those of its acquisition entities, based on the Dominion Bond Rating Services rating scale, with the exception of corporate bonds and loans which are based on the Standard and Poor's rating scale, were as follows:

(\$'000s)	December 31, 2021			March 31, 2021		
	Clairvest	Acquisition entities	Total	Clairvest	Acquisition entities	Total
Cash	124,936	31,181	156,117	159,178	37,200	196,378
Money market savings accounts						
AA	15,806	9,482	25,288	27,617	8,508	36,125
Guaranteed investment certificates and investment savings accounts						
AA+	2,513	—	2,513	3,050	—	3,050
AA	13,343	2,009	15,352	39,072	7,929	47,001
AA-	—	—	—	870	—	870
A+(⁽¹⁾)	101	—	101	—	—	—
A-	10,020	61	10,081	301	60	361
BBB-	5,327	5,023	10,350	302	—	302
Not rated(⁽¹⁾)	1,061	403	1,464	653	404	1,057
Limited recourse capital notes						
BBB	2,070	—	2,070	2,052	—	2,052
BB+	4,143	—	4,143	2,121	—	2,121
Other fixed income securities						
Not rated(⁽²⁾)	48,581	16,828	65,409	12,593	11,852	24,445
Total cash, cash equivalents and fixed income securities	227,901	64,987	292,888	247,809	65,953	313,762

(⁽¹⁾) Principal protected by the Canada Deposit Insurance Corporation.

(⁽²⁾) Comprised other fixed income securities as permitted by the Company's treasury policy which in aggregate may not exceed 10% of book value and with no single issue greater than 1.5% of book value.

Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they come due. Financial obligations arising from off statement of financial position arrangements are described in *note 14*. Accounts payable, loans payable, and derivative instruments have maturities of less than one year. Management participation liability, share-based compensation liability, and amounts accrued under the Incentive Bonus Program are only due upon cash realization or completion of the respective vesting periods. Total unfunded commitments to co-invest alongside the CEP Funds, as described in *note 15* were \$265.5 million as at December 31, 2021 (March 2021 – \$332.3 million). The timing of any amounts to be funded under these commitments is dependent upon the timing of investment acquisitions, which are made at the sole discretion of the Company.

The Company manages liquidity risk by maintaining a conservative liquidity position that exceeds all liabilities payable on demand. The Company invests its treasury funds in liquid assets such that they are available to cover any potential funding commitments and guarantees. In addition, the Company maintains a \$100.0 million credit facility which was undrawn as at December 31, 2021.

As at December 31, 2021, Clairvest had treasury funds, inclusive of those held at acquisition entities, of \$336.7 million (March 2021 – \$345.3 million) and access to \$100.0 million (March 2021 – \$100.0 million) in credit to support its current and anticipated corporate investments. Clairvest also had access to \$0.7 billion (March 2021 – \$0.8 billion) in uncalled committed third-party capital through the CEP Funds as at December 31, 2021 to invest along with Clairvest's capital.

17. FAIR VALUE OF FINANCIAL INSTRUMENTS

Cash, cash equivalents, temporary investments, corporate investments, and derivative instruments are carried at fair value in accordance with the Company's accounting policy as described in *note 2*. All other financial instruments, including receivables and payables, were short-term in nature.

(a) Fair value hierarchy

The Company classifies financial instruments measured at FVTPL according to the following hierarchy, based on the lowest level of significant input used in measuring fair value.

Level	Fair value input description	Financial instruments
Level 1	Quoted prices (unadjusted) from active markets	Quoted equity instruments Quoted corporate bonds Money market and investment savings accounts
Level 2	Inputs other than quoted prices included in Level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices)	Quoted equity instruments which are not actively traded (i.e. significant ownership positions) Guaranteed investment certificates Quoted corporate bonds or loans which are not actively traded
Level 3	Inputs that are not based on observable market data	Unquoted equity instruments or partnership units Corporate bonds, debentures or loans not traded

The following table details the financial instruments measured at fair value classified by the fair value hierarchy:

(\$'000s)	December 31, 2021				March 31, 2021
	Fair value measurements using			Assets / liabilities at fair value	Assets / liabilities at fair value
	Level 1	Level 2	Level 3		
Financial assets					
Cash equivalents					
Investment savings accounts	15,806	—	—	15,806	27,617
	15,806	—	—	15,806	27,617
Temporary investments					
Guaranteed investment certificates	—	32,365	—	32,365	44,248
Marketable securities	43,807	—	—	43,807	31,564
Limited recourse capital notes	—	6,213	—	6,213	4,173
Other fixed income securities	—	—	48,581	48,581	12,593
	43,807	38,578	48,581	130,966	92,578
Derivative instruments	—	1,260	—	1,260	1,446
Corporate investments	119,212	—	589,404	708,616	534,667
	178,825	39,838	637,985	856,648	656,308

For financial instruments which are recognized at fair value on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization based on the lowest level input that is significant to the fair value measurement as a whole at the end of each reporting period. Transfers between levels of fair value hierarchy are deemed to have occurred at the date of event.

(b) Level 3: Reconciliation between opening and closing balances

The following table details the changes in fair value measurements for instruments included in level 3 of the fair value hierarchy set out in IFRS 13:

(\$'000s)	For the quarter ended December 31, 2021				
	Fair value	Net investment	Purchases of	Sales of assets /	Fair value
	October 1, 2022	gain (loss) included in earnings	assets / issuances of liabilities	settlements of liabilities	December 31, 2022
Financial assets					
Other fixed income securities	30,727	(22)	17,876	—	48,581
Corporate investments	460,610	102,604	27,189	(999)	589,404
	491,337	102,582	45,065	(999)	637,985

(\$'000s)	Fair value April 1, 2021	Transfers to (from) level 3	Net investment gain (loss) included in earnings	Purchases of assets / issuances of liabilities	Sales of assets / settlements of liabilities	Fair value December 31, 2021
Financial assets						
Other fixed income securities	12,593	—	82	38,766	(2,860)	48,581
Corporate investments	382,963	—	155,257	53,060	(1,876)	589,404
	395,556	—	155,339	91,826	(4,736)	637,985

(c) Level 3: Fair value measurement based on reasonably possible alternative assumptions

While Clairvest considers its fair value measurements to be appropriate, the use of reasonable alternative assumptions could result in different fair values. On a given measurement date, it is possible that other market participants could measure a same financial instrument at a different fair value, with the valuation techniques and inputs used by these market participants still meeting the definition of fair value. The fact that different fair value measurements exist reflects the judgment, estimates and assumptions applied as well as the uncertainty involved in determining the fair value of these financial instruments. Included in corporate investments are investee companies (as described in *note 6*) for which the fair values have been estimated based on assumptions that are not be supported by observable inputs. The following tables details quantitative information on the primary valuation techniques and unobservable inputs based on the form of investment:

December 31, 2021	Valuation techniques	Significant unobservable input	Range
Unquoted equity instruments (including warrants) or partnership units	Public company comparables	EBITDA and earnings multiples	4.0x to 11.0x
	Recent transactions	n/a	n/a
Debentures or loans not traded or other finite set of cash flows	Discounted cash flows	Discount rates	up to 10.0% per annum

The most significant unobservable input for fair value measurement are earnings before interest, taxes, depreciation and amortization (“EBITDA”) and the earnings multiple which is applied to the EBITDA in valuing each individual investee company. In determining the appropriate multiple, Clairvest considers (i) public company multiples for companies in the same or similar businesses; (ii) where information is known and believed to be reliable, multiples at which recent transactions in the industry occurred; and (iii) multiples at which Clairvest invested directly or indirectly in the company, or for follow-on investments or financings. The resulting multiple is adjusted, if necessary, to take into account differences between the investee company and those the Company selected for comparisons and factors include public versus private company, company size, same versus similar business, as well as with respect to the sustainability of the company’s earnings and current economic environment, including an estimate of the potential impact of COVID-19. As at December 31, 2021, 12 investee companies were valued using the earnings multiple approach. If the Company had used an earnings multiple for each investee company that was higher or lower by 0.5 times, the potential effect would have been an increase of \$18.3 million or a decrease of \$17.1 million to the carrying value of corporate investments and net investment gain, on a pre-tax basis, for the quarter ended December 31, 2021 (March 2021 – an increase of \$12.6 million or a decrease of \$10.2 million). Earnings multiples used are based on public company valuations as well as private market multiples for comparable companies. Earnings are based on the last twelve-month EBITDA and if necessary, adjusted for any non-recurring items such as, restructuring expenses and annualized pro-forma adjustments from recently completed acquisitions. Adjustments to EBITDA may also consider forecasted impacts arising from the current economic environment or recent developments of the investee company.

Clairvest may also use information about recent transactions carried out in the market for valuations of private equity investments. When fair value is determined based on recent transaction information, this value is the most representative indication of fair value. The fair value of corporate bonds, debentures or loans is primarily determined using discounted cash flow technique. This technique uses observable and unobservable inputs such as discount rates that take into account the risk associated with the investment as well as future cash flows. For those investments valued based on recent transactions or discounted cash flows, Clairvest has determined that there are no reasonable alternative assumptions that would change the fair value materially as at December 31, 2021 and March 31, 2021.

18. CAPITAL DISCLOSURES

Clairvest considers the capital it manages to be shareholders' equity. Clairvest also manages capital held in acquisition entities, the third-party capital committed or invested in the CEP Funds and co-investments made by other investors.

Clairvest's objectives in managing capital are to:

- Preserve a financially strong company with substantial liquidity to pursue new acquisitions and growth opportunities as well as to support its operations and the growth of its existing investee companies;
- Achieve an appropriate risk adjusted return on capital;
- Build long-term value in its investee companies to generate superior returns; and
- Have appropriate levels of committed third-party capital available to invest alongside Clairvest's capital. The management of third-party capital also provides management fees or priority distributions to Clairvest and the ability to enhance Clairvest's returns by offsetting a portion of its operating costs and by earning a carried interest.

As at December 31, 2021, Clairvest had no external capital requirements, other than as disclosed in *note 15*.