

# CLAIRVEST

## PORTFOLIO INVESTMENTS SEEKING NEW OPPORTUNITIES

COMPANY	SECTOR	TARGET FOCUS
	<p>Market-leading regional solid waste management company based in Long Island, NY</p>	<p>Tuck in solid waste collection and transfer businesses in each company's respective geographic footprint</p>
	<p>Leading waste hauling and recycling company operating in the greater Seattle-Tacoma area of Washington State</p>	
	<p>Non-hazardous solid waste management company that provides disposal services through its waste-by-rail infrastructure</p>	
	<p>Leading independent solid waste management company in the Greater Boston Area with a focus on providing residential, commercial and roll-off container waste collection</p>	
	<p>Meriplex is a Houston-based communications and IT managed services provider for mid-enterprise clients</p>	<p>Independent technology service providers across the U.S. (Meriplex) and Canada (F12)</p>
	<p>F12 is a leading Canadian MSP focused on SME clients seeking best in class technology support</p>	
	<p>Leading operations &amp; maintenance platform focused on the solar energy industry</p>	<p>Solar operations and maintenance companies focused in the residential, commercial, industrial, and utility scale segments</p>
	<p>Multi-specialty dental practice providing families with access to high quality oral health care regardless of means</p>	<p>Tuck-in dental practices in current geographic footprint</p>

# CLAIRVEST

## COMPANY

## SECTOR

## TARGET FOCUS



Performance based marketing company that supplies sales leads to a variety of end markets

Tuck-in lead generation companies and related technology solutions



Leading provider of outsourced aggressor training services to militaries worldwide

Live or virtual military aviation training businesses



Leading independent construction equipment rental provider in the New York Metro market

General and specialty rental operators in the Boston to Washington, DC corridor



Leading Canadian contract manufacturer of beer, pre-mixed ready-to-drink alcoholic beverages, non-alcoholic beer, and other alcoholic and non-alcoholic drinks

Co-packing companies or businesses with extra brewing capacity located in North America



Largest operator of video gaming terminals ("VGTs") in Illinois

VGT operators in US states where video lottery terminals have been legalized



Leading online, skill-based gaming firm in India with Rummy (Ace2Three) and Fantasy Sports (FanFight and Cricket.com) with 10+ million users

Independent online gaming providers in India with a robust gaming platform in either Rummy or fantasy sports



Four gaming and entertainment complexes in Chile



North America's premier sports betting and standardbred (AKA harness) horse racing track, located in East Rutherford, New Jersey

Local market gaming investments throughout the world. Investments in existing operators and new projects



Racino located in Wilmington, Delaware, serving the Delaware, Maryland, New Jersey, and Pennsylvania markets

## ACTIVE DOMAINS FOR NEW INVESTMENTS

DOMAIN	FOCUS	RESPONSIBILITY
<b>Aerospace, defense and government services</b>	Companies involved in nextgen technology services, microelectronics products and equipment, MRO, simulation & training, and C5ISR	Ken Rotman Doug Horn
<b>AEC</b>	Companies providing consulting and/or engineering services centered around the environment (natural or built)	Michael Castellarin Michael Andrisani
<b>Agriculture</b>	Companies focused on providing services into the agriculture ecosystem, such as, irrigation, crop services, agronomic services, software, etc.	Robbie Isenberg Michael Andrisani
<b>Co-Packing / Private Label Manufacturing</b>	Outsourced product manufacturers, focusing on the food and beverage verticals	Robbie Isenberg Michael Andrisani
<b>Dental</b>	Dental businesses across the US and Canada spanning multiple subsectors, including general dentistry, pediatric dentistry, orthodontics or any other specialty dental services as well as key distributors and software providers to these businesses	Robbie Isenberg Rahil Manji
<b>Environmental Services</b>	Companies involved in solid waste management, organic waste management, liquid waste management (industrial, water), engineering and remediation activities	Michael Castellarin Riley Webb Davey Mishra
<b>Facilities Services / Roofing Services / Tree Care</b>	Companies providing high-valued added services to either residential or commercial customers. Preference for recurring services and limited new construction exposure. Currently targeting the tree care and roofing services industries.	Mohit Kansal Alexander Carbone
<b>Gaming</b>	Gaming: land based, services and supply Gaming Technology: Technology suppliers to land operations, B2B online gaming suppliers and B2C online companies with demonstrable strong unit economics	Michael Wagman Jeff Parr Mohit Kansal Desmond Swamy
<b>Healthcare</b>	Physician healthcare businesses spanning multiple subsectors, including practice management, physical/occupational/pediatric therapy, behavioral/mental health, women's healthcare and specializations (gastro, cardiology, urology etc.) as well as key distributors and software providers to these businesses	Angus Cole Maurissa Bell Rahil Manji
<b>Industrial Services</b>	MRO businesses serving the industrial base with recurring revenue streams from products or services ----- Testing, Inspection, Compliance, Certification businesses based in North America	Sebastien Dhonte

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## DOMAIN

## FOCUS

## RESPONSIBILITY

### Insurance

North American insurance brokerages (traditional / online / hybrid) for commercial, specialty and personal lines, group benefits providers / third-party benefits administrators, specialty MGAs serving attractive end markets and service providers to the industry (aggregators, claims administration / monitoring, broker management systems and other software providers).

Mitch Green  
Ethan Wolfe

### IT Services / Tech Enabled Service Providers

Managed service providers, high value add channel / implementation partners and technology based outsourcing companies

Mitch Green  
Ethan Wolfe

### Life Sciences Services

Companies providing high value services to the life sciences / pharmaceutical industries, including contract research organizations, contract development and manufacturing organizations, and commercialization service companies

Sebastien Dhonte  
Zach Wells

### Media & Marketing Services

Digital media, customer acquisition, out of home advertising, marketing services, digital agencies and data owners

Robbie Isenberg  
Maurissa Bell

### Packaging

North American packaging manufacturers and distributors focused on flexible and rigid plastics, labels, and folding cartons

Sebastien Dhonte  
Doug Horn

### Rental Services

General construction and specialty rental (HVAC, power, de-watering, etc.)  
Industry specific (specialty healthcare, niche industrial)

Mitch Green  
Desmond Swamy

### Renewable Energy

Companies providing high-value add services to the renewable energy industry specifically, plant optimization, improved plant performance, operations and maintenance, or software solutions

Angus Cole  
Alexander Carbone

### Revenue Cycle Management

Technology-enabled businesses focused on the administrative and clinical functions around the charge capture, management and collection of healthcare patient services revenue

Mitch Green  
Desmond Swamy

### Utility & Electrical Services

Businesses focused on maintenance, repair, or supply to generation, transmission or end consumers (industrial and commercial only) or electrical power

Angus Cole

## INVESTMENT TEAM

**Ken Rotman**

*Chief Executive Officer and  
Managing Director*

kenr@clairvest.com

**Jeff Parr**

*Vice Chairman and Managing  
Director*

jeffp@clairvest.com

**Michael Wagman**

*President and Managing Director*

mwagman@clairvest.com

**Michael Castellarin**

*Managing Director*

michaelc@clairvest.com

**Mitch Green**

*Managing Director*

mitchg@clairvest.com

**Robbie Isenberg**

*Managing Director*

robbiei@clairvest.com

**Sebastien Dhonte**

*Managing Director*

sdhonte@clairvest.com

**Angus Cole**

*Managing Director*

angusc@clairvest.com

**Mohit Kansal**

*Managing Director*

mohitk@clairvest.com

**Douglas Horn**

*Partner*

dhorn@clairvest.com

**Stanley Rodos**

*Vice President*

stanleyr@clairvest.com

**Maurissa Bell**

*Vice President*

maurissab@clairvest.com

**Riley Webb**

*Vice President*

rileyw@clairvest.com

**Michael Andrisani**

*Vice President*

michaela@clairvest.com

**Ethan Wolfe**

*Vice President*

ethanw@clairvest.com

**Rahil Manji**

*Senior Associate*

rahilm@clairvest.com

**Desmond Swamy**

*Senior Associate*

desmonds@clairvest.com

**Davey Mishra**

*Senior Associate*

davem@clairvest.com

**Zach Wells**

*Senior Associate*

zachw@clairvest.com

**Alexander Carbone**

*Senior Associate*

acarbone@clairvest.com

**Anchal Dembla**

*Associate*

adembla@clairvest.com

**Daniel Marmer**

*Associate*

danielm@clairvest.com

**Kole Kisil**

*Associate*

kolek@clairvest.com

**Mark Merchand**

*Associate*

markm@clairvest.com