

CLAIRVEST

PORTFOLIO INVESTMENTS SEEKING NEW OPPORTUNITIES

COMPANY	SECTOR	TARGET FOCUS
 <p>WINTERS BROS. WASTE SYSTEMS</p>	<p>Market-leading regional solid waste management company based in Long Island, NY</p>	
 <p>DTG Customer Focused Planet Obsessed</p>	<p>Leading waste hauling and recycling company operating in the greater Seattle-Tacoma area of Washington State</p>	<p>Tuck in solid waste collection and transfer businesses in each company's respective geographic footprint</p>
	<p>Non-hazardous solid waste management company that provides disposal services through its waste-by-rail infrastructure</p>	
	<p>Meriplex is a Houston-based communications and IT managed services provider for mid-enterprise clients</p>	<p>Independent technology service providers across the U.S. (Meriplex) and Canada (F12)</p>
	<p>F12 is a leading Canadian MSP focused on SME clients seeking best in class technology support</p>	
	<p>Performance based marketing company that supplies sales leads to a variety of end markets</p>	<p>Tuck-in lead generation companies and related technology solutions</p>
	<p>Leading operations & maintenance platform focused on the solar energy industry</p>	<p>Solar operations and maintenance companies focused in the residential, commercial, industrial, and utility scale segments</p>
	<p>Multi-specialty dental practice providing families with access to high quality oral health care regardless of means</p>	<p>Tuck-in dental practices in current geographic footprint</p>

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COMPANY

SECTOR

TARGET FOCUS



Leading provider of outsourced aggressor training services to militaries worldwide

Live or virtual military aviation training businesses



Leading independent construction equipment rental provider in the New York Metro market

General and specialty rental operators in the Boston to Washington, DC corridor



Leading Canadian contract manufacturer of beer, pre-mixed ready-to-drink alcoholic beverages, non-alcoholic beer, and other alcoholic and non-alcoholic drinks

Co-packing companies or businesses with extra brewing capacity located in North America



Largest operator of video gaming terminals ("VGTs") in Illinois

VGT operators in US states where video lottery terminals have been legalized



Leading online, skill-based gaming firm in India with Rummy (Ace2Three) and Fantasy Sports (FanFight and Cricket.com) with 10+ million users

Independent online gaming providers in India with a robust gaming platform in either Rummy or fantasy sports



Four gaming and entertainment complexes in Chile



North America's premier sports betting and standardbred (AKA harness) horse racing track, located in East Rutherford, New Jersey

Local market gaming investments throughout the world. Investments in existing operators and new projects



Racino located in Wilmington, Delaware, serving the Delaware, Maryland, New Jersey, and Pennsylvania markets

ACTIVE DOMAINS FOR NEW INVESTMENTS

DOMAIN	FOCUS	RESPONSIBILITY
Aerospace, defense and government services	Companies involved in nextgen IT services, systems engineering, MRO, simulation & training, and C5ISR	Ken Rotman Doug Horn
Agriculture	Companies focused on the biologics, precision ag (hardware or software), micro-irrigation, aquaculture services, and plant protein processing	Robbie Isenberg Michael Andrisani
Co-Packing / Private Label Manufacturing	Outsourced product manufacturers, focusing on the food and beverage verticals	Robbie Isenberg
Dental	Dental businesses across the US and Canada spanning multiple subsectors, including general dentistry, pediatric dentistry, orthodontics or any other specialty dental services as well as key distributors and software providers to these businesses	Robbie Isenberg Rahil Manji
Environmental Services	Companies involved in solid waste management, organic waste management, liquid waste management (industrial, water), and environmental consulting, engineering and remediation activities	Michael Castellarin Riley Webb Michael Andrisani
Facilities Services / Tree Care / Elevator & Escalator	Companies providing high-valued added services to either residential or commercial customers. Preference for recurring services and limited new construction exposure. Currently targeting the tree care and elevator & escalator industries	Mohit Kansal Michael Castellarin
Gaming	Gaming: land based, services and supply Gaming Technology: Technology suppliers to land operations, B2B online gaming suppliers and B2C online companies with demonstrable strong unit economics	Michael Wagman Jeff Parr Mohit Kansal
Healthcare Practice Management	Physician practice management businesses spanning multiple subsectors, including physical/occupational/pediatric therapy, behavioral/mental health, women's health and specializations (gastro, cardiology, urology etc.) as well as key distributors and software providers to these businesses	Angus Cole Maurissa Bell Rahil Manji
Industrial Services	MRO businesses serving the industrial base with recurring revenue streams from products or services ----- Testing, Inspection, Compliance, Certification businesses based in North America	Sebastien Dhonte Stanley Rodos

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DOMAIN	FOCUS	RESPONSIBILITY
Insurance	North American insurance brokerages (traditional / online / hybrid) for commercial, specialty and personal lines, group benefits providers / third-party benefits administrators, specialty MGAs serving attractive end markets and service providers to the industry (aggregators, claims administration / monitoring, broker management systems and other software providers).	Mitch Green Ethan Wolfe
IT Services / Tech Enabled Service Providers	Managed service providers, high value add channel partners and technology based outsourcing companies	Mitch Green Mohit Kansal
Life Sciences Services	Companies providing high value services to the life sciences / pharmaceutical industries, including contract research organizations, contract development and manufacturing organizations, and commercialization service companies	Sebastien Dhonte
Media & Marketing Services	Digital media, customer acquisition, out of home advertising, marketing services, digital agencies and data owners	Robbie Isenberg Rahil Manji
Packaging	North American packaging manufacturers and distributors focused on paper or plastic substrates	Sebastien Dhonte Doug Horn
Rental Services	General construction and specialty rental (HVAC, power, de-watering, etc.) Industry specific (specialty healthcare, niche industrial)	Mitch Green
Renewable Energy	Companies providing high-value add services to the renewable energy industry specifically, plant optimization, improved plant performance, operations and maintenance, or software solutions	Ken Rotman Angus Cole
Utility & Electrical Services	Businesses focused on maintenance, repair, or supply to generation, transmission or end consumers (industrial and commercial only) or electrical power	Angus Cole
Vertical Software	Leading independent software providers that improve operations of small to mid-sized businesses in a particular industry	Mitch Green Desmond Swamy

CLAIRVEST

INVESTMENT TEAM

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