



COUNTY WASTE OF VIRGINIA

Background

Scott Earl is a successful serial entrepreneur who started in the solid waste management industry at a young age. In 2010 he partnered with Clairvest to accelerate the growth of his already well-established solid waste and recycling collection and processing company. Scott was focused on investing aggressively to be first in his market to implement single stream recycling collection and build the region's first materials recycling facility. As a result of Scott's efforts and Clairvest's capital, the company cemented its leadership position in the market and was eventually sold to Waste Connections Inc. at a premium valuation.

Clairvest Partnership

After the successful sale, Scott acquired a solid waste business in Virginia and formed a new platform company. Once Scott decided to bring in an equity partner to help accelerate his company's growth, he made only one call - to Clairvest.

Update

With the assistance of Clairvest's capital, County Waste is expanding rapidly, having acquired 25 companies in its core markets in Virginia and Pennsylvania in under two years.



"I decided to partner with Clairvest for the second time because of their unique approach to private equity investing. They are true partners, focused on supporting entrepreneurs and building valuable companies over time."

- Scott Earl, CEO

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